

BNSF RAILWAY  
WEEKLY INTERMODAL AND CARLOAD UNITS REPORT WEEK 40

WEEK ENDING OCTOBER 07, 2017  
WEEK ENDING OCTOBER 08, 2016

|                                 | 2017           |                    |                  | 2016           |                    |                  | % INCREASE/(DECREASE) |                    |                 |
|---------------------------------|----------------|--------------------|------------------|----------------|--------------------|------------------|-----------------------|--------------------|-----------------|
|                                 | WEEK<br>40     | 4th QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>40     | 4th QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>40            | 4th QTR<br>TO DATE | YEAR<br>TO DATE |
| CONTAINERS                      | 93,704         | 93,704             | 3,591,381        | 87,090         | 87,090             | 3,384,221        | 7.59 %                | 7.59 %             | 6.12 %          |
| TRAILERS                        | 12,694         | 12,694             | 422,614          | 11,046         | 11,046             | 400,009          | 14.92 %               | 14.92 %            | 5.65 %          |
| <b>TOTAL INTERMODAL</b>         | <b>106,398</b> | <b>106,398</b>     | <b>4,013,995</b> | <b>98,136</b>  | <b>98,136</b>      | <b>3,784,230</b> | <b>8.42 %</b>         | <b>8.42 %</b>      | <b>6.07 %</b>   |
| COAL                            | 40,231         | 40,231             | 1,483,951        | 40,546         | 40,546             | 1,321,841        | (0.78)%               | (0.78)%            | 12.26 %         |
| GRAIN                           | 12,473         | 12,473             | 447,059          | 13,066         | 13,066             | 455,095          | (4.54)%               | (4.54)%            | (1.77)%         |
| CHEMICALS                       | 8,544          | 8,544              | 338,989          | 7,680          | 7,680              | 336,453          | 11.25 %               | 11.25 %            | 0.75 %          |
| MOTOR VEHICLES                  | 5,490          | 5,490              | 204,815          | 5,198          | 5,198              | 187,535          | 5.62 %                | 5.62 %             | 9.21 %          |
| FOOD                            | 3,158          | 3,158              | 109,656          | 2,871          | 2,871              | 104,410          | 10.00 %               | 10.00 %            | 5.02 %          |
| METALLIC ORES                   | 2,119          | 2,119              | 100,506          | 1,967          | 1,967              | 88,140           | 7.73 %                | 7.73 %             | 14.03 %         |
| METALS                          | 1,981          | 1,981              | 76,169           | 1,739          | 1,739              | 67,686           | 13.92 %               | 13.92 %            | 12.53 %         |
| SAND/GRAVEL                     | 6,939          | 6,939              | 271,897          | 6,485          | 6,485              | 210,650          | 7.00 %                | 7.00 %             | 29.08 %         |
| STONE/CLAY/GLASS                | 2,528          | 2,528              | 86,465           | 2,337          | 2,337              | 86,055           | 8.17 %                | 8.17 %             | 0.48 %          |
| PULP/PAPER                      | 1,447          | 1,447              | 54,891           | 1,349          | 1,349              | 55,352           | 7.26 %                | 7.26 %             | (0.83)%         |
| PETROLEUM                       | 6,521          | 6,521              | 246,834          | 6,354          | 6,354              | 294,028          | 2.63 %                | 2.63 %             | (16.05)%        |
| LUMBER/WOOD                     | 1,581          | 1,581              | 64,407           | 1,508          | 1,508              | 64,516           | 4.84 %                | 4.84 %             | (0.17)%         |
| GRAIN MILL                      | 3,757          | 3,757              | 142,753          | 3,248          | 3,248              | 139,995          | 15.67 %               | 15.67 %            | 1.97 %          |
| IRON & STEEL SCRAP              | 647            | 647                | 23,699           | 399            | 399                | 18,115           | 62.16 %               | 62.16 %            | 30.83 %         |
| WASTE/SCRAP                     | 435            | 435                | 14,818           | 350            | 350                | 14,641           | 24.29 %               | 24.29 %            | 1.21 %          |
| FOREST PRODUCTS                 | 60             | 60                 | 2,409            | 69             | 69                 | 3,380            | (13.04)%              | (13.04)%           | (28.73)%        |
| NON-METALIC MINERALS            | 419            | 419                | 16,430           | 412            | 412                | 17,128           | 1.70 %                | 1.70 %             | (4.08)%         |
| COKE                            | 818            | 818                | 25,489           | 525            | 525                | 25,714           | 55.81 %               | 55.81 %            | (0.88)%         |
| FARM (NO GRAIN)                 | 581            | 581                | 19,907           | 402            | 402                | 20,495           | 44.53 %               | 44.53 %            | (2.87)%         |
| OTHER                           | 2,597          | 2,597              | 101,786          | 1,761          | 1,761              | 102,965          | 47.47 %               | 47.47 %            | (1.15)%         |
| <b>TOTAL CARLOADS</b>           | <b>102,326</b> | <b>102,326</b>     | <b>3,832,930</b> | <b>98,266</b>  | <b>98,266</b>      | <b>3,614,194</b> | <b>4.13 %</b>         | <b>4.13 %</b>      | <b>6.05 %</b>   |
| <b>INTERMODAL &amp; CARLOAD</b> | <b>208,724</b> | <b>208,724</b>     | <b>7,846,925</b> | <b>196,402</b> | <b>196,402</b>     | <b>7,398,424</b> | <b>6.27 %</b>         | <b>6.27 %</b>      | <b>6.06 %</b>   |