

To: BNSF Industrial Products Customers

March 24, 2006

Search Capability Available for BNSF Price Authorities

Have you ever had any problems navigating within BNSF's Pricing Documents? Do you have difficulty finding your specific origin/destination pairs within your Tariff's? We would like to make searching our pricing documents as easy as possible for you. A great way to navigate through our documents is to utilize the search functions available within the Adobe Acrobat Tools.

Just follow the quick and easy steps below to perform your search:

- From the BNSF.com home page, click on "Prices & Schedules."
- Click on the Price Publications link.
- You can type in the specific Price Document you are looking for in the document SEARCH field, or Search by Business Unit to locate the price publication you are looking for.
- Once you locate the document you are shipping under, click on the Price Authority number you would like to see.
- Next you will see a Description page that will show you the recent changes that have been made to the price authority.
- Double Click on the PDF of the price authority to open it.
- If you would like to search within the PDF document, then click on the binoculars in the Adobe toolbar on the top of the page.
- A menu will appear on your screen, and a link at the bottom of the page will say "Find a word in the current PDF document."
- At this point you can enter either the origin or destination of the shipment, and the search function will kick in and take you to the next occurrence of your request within the document.

You can perform this search function on as many documents for as many lanes as you need in order to locate the price for your shipments.

If you have questions regarding this function, please contact Michelle Parrack, 817-593-1134.

Your business is important to us. Thank you again for choosing BNSF as your transportation provider.

This Marketing News bulletin is designed to inform BNSF customers of new service or product offerings, or of permanent changes to existing service.

If you have any questions, please contact your BNSF Marketing Representative or at 1-888-428-2673, option 3.

This Marketing News bulletin is posted on our Web site at www.bnsf.com.