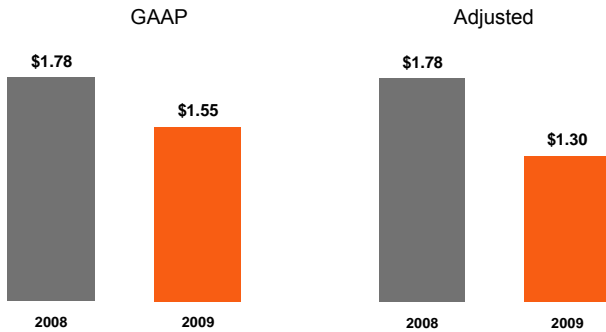


Earnings per Share

Fourth Quarter

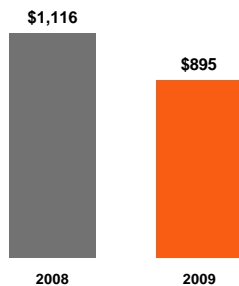


Quarterly earnings were \$1.55 per diluted share, which included a tax benefit of \$0.25 per share related to a donation.

- Compared to fourth-quarter 2008 earnings of \$1.78 per diluted share, which included a fuel surcharge lag benefit of about \$200 million.

Operating Income

Fourth Quarter
\$ Millions

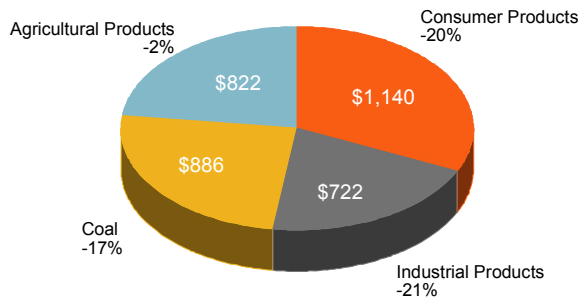


Fourth-quarter operating income for 2009 was \$895 million.

- Compared to fourth-quarter 2008 operating income of \$1.12 billion.

Freight Revenues

Fourth Quarter 2009
\$ Millions and % Change



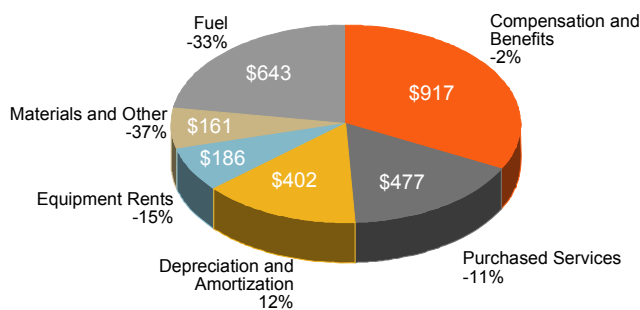
Total Freight Revenues: \$3,570 -\$675 or -16%

Freight revenues decreased \$675 million, or 16 percent, to \$3.57 billion compared with the fourth quarter of 2008.

- Loads handled decreased 12 percent.
- Fuel surcharges declined by \$388 million primarily driven by the unfavorable change in the fuel surcharge lag effect.

Operating Expenses

Fourth Quarter 2009
\$ Millions and % Change



Total Operating Expenses: \$2,786 -\$471 or -14%

Operating expenses of \$2.79 billion were \$471 million, or 14 percent, lower than fourth quarter 2008.

- Strong cost controls.
- Decreased unit volumes.
- Lower fuel prices decreased fuel expense by \$138 million.

Burlington Northern Santa Fe Corporation
Consolidated Income Information *

(Dollars in millions, except per share data)

	Three Months		Year Ended December 31,		
	Ended December 31,		Year Ended December 31,		
	2009	2008	2009	2008	2007
Operating revenues					
Freight revenues	\$ 3,570	\$ 4,245	\$ 13,588 (a)	\$ 17,503	\$ 15,349
Other revenues	111	128	428	515	453
Total operating revenues	<u>3,681</u>	<u>4,373</u>	<u>14,016</u>	<u>18,018</u>	<u>15,802</u>
Operating expenses					
Compensation and benefits	917	937	3,481	3,884	3,773
Fuel	643	955	2,372	4,640	3,327
Purchased services	477	533	1,873	2,133	2,023
Depreciation and amortization	402	358	1,537	1,397	1,293
Equipment rents	186	219	777	901	942
Materials and other	161	255	714	1,151 (b)	958 (c)
Total operating expenses	<u>2,786</u>	<u>3,257</u>	<u>10,754</u>	<u>14,106</u>	<u>12,316</u>
Operating income	895	1,116	3,262	3,912	3,486
Interest expense	151	137	613 (d)	533	511
Other expense, net	3	-	8	11	18
Income before income taxes	741	979	2,641	3,368	2,957
Income tax expense (e)	<u>205</u>	<u>364</u>	<u>920</u>	<u>1,253</u>	<u>1,128</u>
Net income	<u>\$ 536</u>	<u>\$ 615</u>	<u>\$ 1,721</u>	<u>\$ 2,115</u>	<u>\$ 1,829</u>
Diluted earnings per share	<u>\$ 1.55</u>	<u>\$ 1.78</u>	<u>\$ 5.01</u>	<u>\$ 6.06</u>	<u>\$ 5.06</u>
Operating ratio (f)	<u>74.9%</u>	<u>73.7%</u>	<u>76.0%</u>	<u>77.6%</u>	<u>77.3%</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

(a) 2009 includes a \$66 million charge related to an unfavorable coal rate case decision.

(b) Second quarter 2008 includes a \$175 million increase in expense related to environmental matters in Montana.

(c) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

(d) 2009 includes a net \$32 million loss on interest rate hedges and \$8 million related to an unfavorable coal rate case decision.

(e) Fourth quarter 2009 includes a \$0.25 per diluted share tax benefit related to a donation.

(f) Calculated as total operating expenses less other revenues divided by freight revenues.

Burlington Northern Santa Fe Corporation
Consolidated Income Information 2009 *

(Dollars in millions, except per share data)

	<u>1st</u> <u>Quarter</u>	<u>2nd</u> <u>Quarter</u>	<u>3rd</u> <u>Quarter</u>	<u>4th</u> <u>Quarter</u>	<u>2009</u> <u>Full</u> <u>Year</u>
Operating revenues					
Freight revenues (a)	\$ 3,312	\$ 3,217	\$ 3,489	\$ 3,570	\$ 13,588
Other revenues	<u>112</u>	<u>99</u>	<u>106</u>	<u>111</u>	<u>428</u>
Total operating revenues	<u>3,424</u>	<u>3,316</u>	<u>3,595</u>	<u>3,681</u>	<u>14,016</u>
Operating expenses					
Compensation and benefits	868	824	872	917	3,481
Fuel	614	509	606	643	2,372
Purchased services	477	466	453	477	1,873
Depreciation and amortization	370	379	386	402	1,537
Equipment rents	201	196	194	186	777
Materials and other	<u>225</u>	<u>145</u>	<u>183</u>	<u>161</u>	<u>714</u>
Total operating expenses	<u>2,755</u>	<u>2,519</u>	<u>2,694</u>	<u>2,786</u>	<u>10,754</u>
Operating income	669	797	901	895	3,262
Interest expense (b)	198	137	127	151	613
Other expense, net	<u>3</u>	<u>1</u>	<u>1</u>	<u>3</u>	<u>8</u>
Income before income taxes	468	659	773	741	2,641
Income tax expense (c)	<u>175</u>	<u>255</u>	<u>285</u>	<u>205</u>	<u>920</u>
Net income	<u>\$ 293</u>	<u>\$ 404</u>	<u>\$ 488</u>	<u>\$ 536</u>	<u>\$ 1,721</u>
Diluted earnings per share	<u>\$ 0.86</u>	<u>\$ 1.18</u>	<u>\$ 1.42</u>	<u>\$ 1.55</u>	<u>\$ 5.01</u>
Operating ratio (d)	<u>79.8%</u>	<u>75.2%</u>	<u>74.2%</u>	<u>74.9%</u>	<u>76.0%</u>

* Certain interim period amounts have been reclassified to conform to the current period presentation.

- (a) First quarter includes a \$96 million charge related to an unfavorable coal rate case decision. Third quarter includes a \$30 million favorable adjustment to the charge taken in the first quarter related to the unfavorable coal rate case decision.
- (b) First quarter includes a \$42 million loss on interest rate hedges and \$9 million related to an unfavorable coal rate case decision. Second quarter includes a \$10 million gain on interest rate hedges and third quarter includes a \$1 million favorable adjustment related to the charge taken in the first quarter related to the unfavorable coal rate case decision.
- (c) Fourth quarter 2009 includes a \$0.25 per diluted share tax benefit related to a donation.
- (d) Calculated as total operating expenses less other revenues divided by freight revenues.

Burlington Northern Santa Fe Corporation
Consolidated Income Information 2008 *

(Dollars in millions, except per share data)

	<u>1st</u> <u>Quarter</u>	<u>2nd</u> <u>Quarter</u>	<u>3rd</u> <u>Quarter</u>	<u>4th</u> <u>Quarter</u>	2008 Full Year
Operating revenues					
Freight revenues	\$ 4,143	\$ 4,349	\$ 4,766	\$ 4,245	\$ 17,503
Other revenues	<u>118</u>	<u>129</u>	<u>140</u>	<u>128</u>	<u>515</u>
Total operating revenues	<u>4,261</u>	<u>4,478</u>	<u>4,906</u>	<u>4,373</u>	<u>18,018</u>
Operating expenses					
Compensation and benefits	983	951	1,013	937	3,884
Fuel	1,045	1,291	1,349	955	4,640
Purchased services	524	539	537	533	2,133
Depreciation and amortization	341	349	349	358	1,397
Equipment rents	230	223	229	219	901
Materials and other (a)	<u>263</u>	<u>411</u>	<u>222</u>	<u>255</u>	<u>1,151</u>
Total operating expenses	<u>3,386</u>	<u>3,764</u>	<u>3,699</u>	<u>3,257</u>	<u>14,106</u>
Operating income	875	714	1,207	1,116	3,912
Interest expense	134	140	122	137	533
Other expense, net	<u>-</u>	<u>5</u>	<u>6</u>	<u>-</u>	<u>11</u>
Income before income taxes	741	569	1,079	979	3,368
Income tax expense	<u>286</u>	<u>219</u>	<u>384</u>	<u>364</u>	<u>1,253</u>
Net income	<u>\$ 455</u>	<u>\$ 350</u>	<u>\$ 695</u>	<u>\$ 615</u>	<u>\$ 2,115</u>
Diluted earnings per share	<u>\$ 1.29</u>	<u>\$ 1.00</u>	<u>\$ 1.99</u>	<u>\$ 1.78</u>	<u>\$ 6.06</u>
Operating ratio (b)	<u>78.9%</u>	<u>83.6%</u>	<u>74.7%</u>	<u>73.7%</u>	<u>77.6%</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

(a) Second quarter includes a \$175 million increase in expense related to environmental matters in Montana.

(b) Calculated as total operating expenses less other revenues divided by freight revenues.

Burlington Northern Santa Fe Corporation
Consolidated Balance Sheet Information *

(Dollars in millions, except per share amounts)

	December 31,	
	2009	2008
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,269	\$ 633
Accounts receivable, net	787	847
Materials and supplies	633	525
Current portion of deferred income taxes	290	442
Other current assets	277	218
Total current assets	<u>3,256</u>	<u>2,665</u>
Property and equipment, net	32,294	30,847
Other assets	<u>3,125</u>	<u>2,891</u>
Total assets	<u>\$ 38,675</u>	<u>\$ 36,403</u>
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable and other current liabilities	\$ 2,695	\$ 3,190
Long-term debt due within one year	644	456
Total current liabilities	<u>3,339</u>	<u>3,646</u>
Long-term debt	9,691	9,099
Deferred income taxes	9,322	8,590
Casualty and environmental liabilities	899	959
Pension and retiree health and welfare liability	783	1,047
Other liabilities	1,843	1,931
Total liabilities	<u>25,877</u>	<u>25,272</u>
Stockholders' equity:		
Common stock and additional paid-in capital	7,781	7,636
Retained earnings	13,941	12,764
Treasury stock and other	<u>(8,924)</u>	<u>(9,269)</u>
Total stockholders' equity	<u>12,798</u>	<u>11,131</u>
Total liabilities and stockholders' equity	<u>\$ 38,675</u>	<u>\$ 36,403</u>
Book value per share	<u>\$ 37.56</u>	<u>\$ 32.82</u>
Common shares outstanding (in millions)	<u>340.7</u>	<u>339.2</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

Burlington Northern Santa Fe Corporation
Consolidated Cash Flow Information *
(in millions)

	Three Months		Year Ended December 31,		
	Ended December 31,		2009	2008	2007
	2009	2008	2009	2008	2007
Operating activities					
Net income	\$ 536	\$ 615	\$ 1,721	\$ 2,115	\$ 1,829
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	402	358	1,537	1,397	1,293
Deferred income taxes	154	169	612	417	280
Long-term casualty and environmental liabilities, net	(59)	(31)	(90)	150	26
Other, net	(226)	27	(210)	66	162
Changes in accounts receivable sales program	-	(528)	(50)	(250)	-
Other changes in working capital	(32)	64	(107)	82	(98)
Net cash provided by operating activities	<u>775</u>	<u>674</u>	<u>3,413</u>	<u>3,977</u>	<u>3,492</u>
Investing activities					
Capital expenditures excluding equipment	(322)	(463)	(1,991)	(2,167)	(2,248)
Acquisition of equipment	(118)	(273)	(733)	(949)	(745)
Proceeds from sale of equipment financed	-	158	368	348	778
Construction costs for facility financing obligation	(1)	(26)	(37)	(64)	(37)
Other, net	(77)	(88)	(244)	(241)	(163)
Net cash used for investing activities	<u>(518)</u>	<u>(692)</u>	<u>(2,637)</u>	<u>(3,073)</u>	<u>(2,415)</u>
Financing activities					
Net (payments) borrowings	(56)	557	296	772	234
Dividends paid	(137)	(137)	(546)	(471)	(380)
Purchase of BNSF common stock	(1)	(269)	(16)	(1,147)	(1,265)
Proceeds from stock options exercised	33	4	59	91	142
Proceeds from facility financing obligation	-	18	51	68	41
Other, net	12	2	16	86	106
Net cash (used for) provided by financing activities	<u>(149)</u>	<u>175</u>	<u>(140)</u>	<u>(601)</u>	<u>(1,122)</u>
Increase (decrease) in cash and cash equivalents	108	157	636	303	(45)
Cash and cash equivalents:					
Beginning of period	<u>1,161</u>	<u>476</u>	<u>633</u>	<u>330</u>	<u>375</u>
End of period	<u>\$ 1,269</u>	<u>\$ 633</u>	<u>\$ 1,269</u>	<u>\$ 633</u>	<u>\$ 330</u>

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

Burlington Northern Santa Fe Corporation Consolidated Cash Flow Information

(in millions)

	<u>1st</u> <u>Quarter</u>	<u>2nd</u> <u>Quarter</u>	<u>3rd</u> <u>Quarter</u>	<u>4th</u> <u>Quarter</u>	<u>2009</u> <u>Full</u> <u>Year</u>
Operating activities					
Net income	\$ 293	\$ 404	\$ 488	\$ 536	\$ 1,721
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	370	379	386	402	1,537
Deferred income taxes	90	168	200	154	612
Long-term casualty and environmental liabilities, net	(1)	(29)	(1)	(59)	(90)
Other, net	49	(34)	1	(226)	(210)
Changes in accounts receivable sales program	(50)	-	-	-	(50)
Other changes in working capital	<u>(17)</u>	<u>(100)</u>	<u>42</u>	<u>(32)</u>	<u>(107)</u>
Net cash provided by operating activities	<u>734</u>	<u>788</u>	<u>1,116</u>	<u>775</u>	<u>3,413</u>
Investing activities					
Capital expenditures excluding equipment	(462)	(620)	(587)	(322)	(1,991)
Acquisition of equipment	(286)	(170)	(159)	(118)	(733)
Proceeds from sale of equipment financed	368	-	-	-	368
Construction costs for facility financing obligation	(13)	(18)	(5)	(1)	(37)
Other, net	<u>2</u>	<u>(98)</u>	<u>(71)</u>	<u>(77)</u>	<u>(244)</u>
Net cash used for investing activities	<u>(391)</u>	<u>(906)</u>	<u>(822)</u>	<u>(518)</u>	<u>(2,637)</u>
Financing activities					
Net (payments) borrowings	(251)	96	507	(56)	296
Dividends paid	(136)	(137)	(136)	(137)	(546)
Purchase of BNSF common stock	(4)	(8)	(3)	(1)	(16)
Proceeds from stock options exercised	8	4	14	33	59
Proceeds from facility financing obligation	15	36	-	-	51
Other, net	<u>2</u>	<u>1</u>	<u>1</u>	<u>12</u>	<u>16</u>
Net cash (used for) provided by financing activities	<u>(366)</u>	<u>(8)</u>	<u>383</u>	<u>(149)</u>	<u>(140)</u>
(Decrease) increase in cash and cash equivalents	(23)	(126)	677	108	636
Cash and cash equivalents:					
Beginning of period	<u>633</u>	<u>610</u>	<u>484</u>	<u>1,161</u>	<u>633</u>
End of period	<u>\$ 610</u>	<u>\$ 484</u>	<u>\$ 1,161</u>	<u>\$ 1,269</u>	<u>\$ 1,269</u>

Burlington Northern Santa Fe Corporation
Operating Statistics *

	Three Months		Year Ended December 31,		
	Ended December 31,				
	2009	2008	2009	2008	2007
Revenue Statistics					
Cars / units (in thousands)	2,112	2,409	8,418	9,994	10,318
Average revenue per car / unit	\$ 1,690	\$ 1,762	\$ 1,622 (a)	\$ 1,751	\$ 1,488
Average length of haul (miles)	1,128	1,097	1,108	1,090	1,079
Revenue ton miles (in millions)	150,047	161,941	593,573	664,384	657,572
Freight revenue / thousand GTM	\$ 14.31	\$ 15.65	\$ 13.87 (a)	\$ 15.63	\$ 13.69
Freight revenue / thousand RTM	\$ 23.79	\$ 26.21	\$ 23.00 (a)	\$ 26.34	\$ 23.34
Operating / Productivity Statistics					
Operating Expense					
Gross ton miles (in millions)	249,476	271,252	984,120	1,119,616	1,121,255
Operating expense / thousand GTM	\$ 11.17	\$ 12.01	\$ 10.93	\$ 12.60 (b)	\$ 10.98 (c)
Thousand GTM / average employee	6,948	6,660	26,339	27,360	27,058
Compensation					
Average employees	35,908	40,729	37,363	40,922	41,439
Compensation and benefits / average employee	\$ 25,542	\$ 23,025	\$ 93,153	\$ 94,923	\$ 91,054
Compensation and benefits / thousand GTM	\$ 3.68	\$ 3.45	\$ 3.54	\$ 3.47	\$ 3.36
Fuel (d)					
GTM / gallon of fuel	837	782	821	791	778
Gallons of fuel used (in millions)	298	347	1,198	1,415	1,442
Average price per gallon of fuel (e)	\$ 2.07	\$ 2.63	\$ 1.89	\$ 3.16	\$ 2.22
Velocity					
Locomotive miles per day	311.1	292.6	307.9	296.6	299.5
Car miles per day	231.3	219.7	230.0	207.1	198.2

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

(a) Coal revenues on a GAAP basis were \$3,564 million for the year ended December 31, 2009. However, for comparative purposes the table above excludes (from coal revenues and from the computation of amounts derived therefrom) a \$66 million unfavorable impact related to a coal rate case decision for the year ended December 31, 2009.

(b) Second quarter 2008 includes a \$175 million increase in expense related to environmental matters in Montana.

(c) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

(d) Fuel statistics are based on locomotive diesel fuel.

(e) Includes handling, taxes and hedge effect.

Burlington Northern Santa Fe Corporation Operating Statistics

	<u>1st Quarter</u>	<u>2nd Quarter</u>	<u>3rd Quarter</u>	<u>4th Quarter</u>	<u>2009 Full Year</u>
Revenue Statistics					
Cars / units (in thousands)	2,128	2,041	2,137	2,112	8,418
Average revenue per car / unit (a)	\$ 1,602	\$ 1,576	\$ 1,619	\$ 1,690	\$ 1,622
Average length of haul (miles)	1,099	1,110	1,096	1,128	1,108
Revenue ton miles (in millions)	149,148	143,703	150,675	150,047	593,573
Freight revenue / thousand GTM (a)	\$ 13.80	\$ 13.50	\$ 13.88	\$ 14.31	\$ 13.87
Freight revenue / thousand RTM (a)	\$ 22.85	\$ 22.39	\$ 22.96	\$ 23.79	\$ 23.00
Operating / Productivity Statistics					
Operating Expense					
Gross ton miles (in millions)	247,008	238,376	249,260	249,476	984,120
Operating expense / thousand GTM	\$ 11.15	\$ 10.57	\$ 10.81	\$ 11.17	\$ 10.93
Thousand GTM / average employee	6,421	6,320	6,672	6,948	26,339
Compensation					
Average employees	38,468	37,715	37,359	35,908	37,363
Compensation and benefits / average employee	\$ 22,561	\$ 21,848	\$ 23,326	\$ 25,542	\$ 93,153
Compensation and benefits / thousand GTM	\$ 3.51	\$ 3.46	\$ 3.49	\$ 3.68	\$ 3.54
Fuel (b)					
GTM / gallon of fuel	777	816	860	837	821
Gallons of fuel used (in millions)	318	292	290	298	1,198
Average price per gallon of fuel (c)	\$ 1.85	\$ 1.65	\$ 1.99	\$ 2.07	\$ 1.89
Velocity					
Locomotive miles per day	298.6	310.9	312.1	311.1	307.9
Car miles per day	224.0	236.1	229.2	231.3	230.0

(a) Coal revenues on a GAAP basis were \$863 million and \$940 million for the three month periods ended March 31, 2009 and September 30, 2009, respectively. However, for comparative purposes the table above excludes (from coal revenues and from the computation of amounts derived therefrom) a \$96 million unfavorable and \$30 million favorable impact related to a coal rate case decision for the three month periods ended March 31, 2009 and September 30, 2009, respectively.

(b) Fuel statistics are based on locomotive diesel fuel.

(c) Includes handling, taxes and hedge effect.

Burlington Northern Santa Fe Corporation Revenue Statistics by Commodity

Revenues (in millions)	Three Months			Year Ended December 31,			08-09 Percent Change
	Ended December 31,		Percent Change	2009		2008	
	2009	2008			2009		2008
Domestic Intermodal	\$ 557	\$ 681	(18.2) %	\$ 2,110	\$ 2,830	\$ 2,541	(25.4) %
International Intermodal	486	626	(22.4)	1,869	2,721	2,627	(31.3)
Automotive	97	114	(14.9)	337	513	496	(34.3)
Total Consumer Products	1,140	1,421	(19.8)	4,316	6,064	5,664	(28.8)
Coal (a)	886	1,067	(17.0)	3,630	3,970	3,279	(8.6)
Industrial Products	722	919	(21.4)	2,874	4,028	3,684	(28.6)
Agricultural Products	822	838	(1.9)	2,834	3,441	2,722	(17.6)
Total freight revenue	3,570	4,245	(15.9)	13,654	17,503	15,349	(22.0)
Other revenue	111	128	(13.3)	428	515	453	(16.9)
Total revenues	\$ 3,681	\$ 4,373	(15.8) %	\$ 14,082	\$ 18,018	\$ 15,802	(21.8) %
Cars/units (in thousands)							
Domestic Intermodal	478	534	(10.5) %	1,859	2,132	2,097	(12.8) %
International Intermodal	493	599	(17.7)	1,954	2,542	2,886	(23.1)
Automotive	28	30	(6.7)	98	144	166	(31.9)
Total Consumer Products	999	1,163	(14.1)	3,911	4,818	5,149	(18.8)
Coal	570	648	(12.0)	2,390	2,516	2,472	(5.0)
Industrial Products	284	353	(19.5)	1,172	1,598	1,664	(26.7)
Agricultural Products	259	245	5.7	945	1,062	1,033	(11.0)
Total cars/units	2,112	2,409	(12.3) %	8,418	9,994	10,318	(15.8) %
Average revenue per car/unit							
Domestic Intermodal	\$ 1,165	\$ 1,275	(8.6) %	\$ 1,135	\$ 1,327	\$ 1,212	(14.5) %
International Intermodal	986	1,045	(5.6)	956	1,070	910	(10.7)
Automotive	3,464	3,800	(8.8)	3,439	3,563	2,988	(3.5)
Total Consumer Products	1,141	1,222	(6.6)	1,104	1,259	1,100	(12.3)
Coal (a)	1,554	1,647	(5.6)	1,519	1,578	1,326	(3.7)
Industrial Products	2,542	2,603	(2.3)	2,452	2,521	2,214	(2.7)
Agricultural Products	3,174	3,420	(7.2)	2,999	3,240	2,635	(7.4)
Average revenue per car/unit	\$ 1,690	\$ 1,762	(4.1) %	\$ 1,622	\$ 1,751	\$ 1,488	(7.4) %
Revenue ton miles (in millions)							
Domestic Intermodal	12,374	13,604	(9.0) %	48,520	54,555	52,492	(11.1) %
International Intermodal	15,665	16,748	(6.5)	60,489	74,942	82,526	(19.3)
Automotive	1,040	1,068	(2.6)	3,733	5,304	6,123	(29.6)
Total Consumer Products	29,079	31,420	(7.5)	112,742	134,801	141,141	(16.4)
Coal	66,314	75,943	(12.7)	280,287	291,513	280,365	(3.9)
Industrial Products	21,893	25,069	(12.7)	87,206	113,125	117,338	(22.9)
Agricultural Products	32,761	29,509	11.0	113,338	124,945	118,728	(9.3)
Total revenue ton miles	150,047	161,941	(7.3) %	593,573	664,384	657,572	(10.7) %
Freight revenue per thousand ton miles							
Domestic Intermodal	\$ 45.01	\$ 50.06	(10.1) %	\$ 43.49	\$ 51.87	\$ 48.41	(16.2) %
International Intermodal	31.02	37.38	(17.0)	30.90	36.31	31.83	(14.9)
Automotive	93.27	106.74	(12.6)	90.28	96.72	81.01	(6.7)
Total Consumer Products	39.20	45.23	(13.3)	38.28	44.98	40.13	(14.9)
Coal (a)	13.36	14.05	(4.9)	12.95	13.62	11.70	(4.9)
Industrial Products	32.98	36.66	(10.0)	32.96	35.61	31.40	(7.4)
Agricultural Products	25.09	28.40	(11.7)	25.00	27.54	22.93	(9.2)
Freight revenue per thousand ton miles	\$ 23.79	\$ 26.21	(9.2) %	\$ 23.00	\$ 26.34	\$ 23.34	(12.7) %

(a) Coal revenues on a GAAP basis were \$3,564 million for the year ended December 31, 2009. For comparative purposes, the table above excludes the impact related to the coal rate decision (see note (a) on page 11).

Burlington Northern Santa Fe Corporation Revenue Statistics by Commodity

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	2009 Full Year
Revenues (in millions)					
Domestic Intermodal	\$ 515	\$ 512	\$ 526	\$ 557	\$ 2,110
International Intermodal	462	444	477	486	1,869
Automotive	74	82	84	97	337
Total Consumer Products	1,051	1,038	1,087	1,140	4,316
Coal (a)	959	875	910	886	3,630
Industrial Products	719	686	747	722	2,874
Agricultural Products	679	618	715	822	2,834
Total freight revenue	3,408	3,217	3,459	3,570	13,654
Other revenue	112	99	106	111	428
Total revenues	\$ 3,520	\$ 3,316	\$ 3,565	\$ 3,681	\$ 14,082
Cars/units (in thousands)					
Domestic Intermodal	458	460	463	478	1,859
International Intermodal	497	474	490	493	1,954
Automotive	21	24	25	28	98
Total Consumer Products	976	958	978	999	3,911
Coal	627	589	604	570	2,390
Industrial Products	298	282	308	284	1,172
Agricultural Products	227	212	247	259	945
Total cars/units	2,128	2,041	2,137	2,112	8,418
Average revenue per car/unit					
Domestic Intermodal	\$ 1,124	\$ 1,113	\$ 1,136	\$ 1,165	\$ 1,135
International Intermodal	930	937	973	986	956
Automotive	3,524	3,417	3,360	3,464	3,439
Total Consumer Products	1,077	1,084	1,111	1,141	1,104
Coal (a)	1,530	1,486	1,507	1,554	1,519
Industrial Products	2,413	2,433	2,425	2,542	2,452
Agricultural Products	2,991	2,915	2,895	3,174	2,999
Average revenue per car/unit	\$ 1,602	\$ 1,576	\$ 1,619	\$ 1,690	\$ 1,622
Revenue ton miles (in millions)					
Domestic Intermodal	11,867	12,125	12,154	12,374	48,520
International Intermodal	14,700	14,959	15,165	15,665	60,489
Automotive	793	940	960	1,040	3,733
Total Consumer Products	27,360	28,024	28,279	29,079	112,742
Coal	73,245	69,475	71,253	66,314	280,287
Industrial Products	21,301	21,060	22,952	21,893	87,206
Agricultural Products	27,242	25,144	28,191	32,761	113,338
Total revenue ton miles	149,148	143,703	150,675	150,047	593,573
Freight revenue per thousand ton miles					
Domestic Intermodal	\$ 43.40	\$ 42.23	\$ 43.28	\$ 45.01	\$ 43.49
International Intermodal	31.43	29.68	31.45	31.02	30.90
Automotive	93.32	87.23	87.50	93.27	90.28
Total Consumer Products	38.41	37.04	38.44	39.20	38.28
Coal (a)	13.09	12.59	12.77	13.36	12.95
Industrial Products	33.75	32.57	32.55	32.98	32.96
Agricultural Products	24.92	24.58	25.36	25.09	25.00
Freight revenue per thousand ton miles	\$ 22.85	\$ 22.39	\$ 22.96	\$ 23.79	\$ 23.00

(a) Coal revenues on a GAAP basis were \$863 million and \$940 million for the three month periods ended March 31, 2009 and September 30, 2009, respectively. However, for comparative purposes the table above excludes (from coal revenues and from the computation of amounts derived therefrom) a \$96 million unfavorable and \$30 million favorable impact related to a coal rate case decision for the three month periods ended March 31, 2009 and September 30, 2009, respectively.

Burlington Northern Santa Fe Corporation
Capital Expenditures *

	Three Months		Year Ended December 31,		
	Ended December 31,		Year Ended December 31,		
	2009	2008	2009	2008	2007
Capital expenditures excluding equipment (in millions)					
Engineering					
Rail	\$ 34	\$ 89	\$ 416	\$ 429	\$ 376
Ties	36	69	391	358	316
Surfacing	50	45	252	230	235
Other	127	138	546	544	432
Total engineering	247	341	1,605	1,561	1,359
Mechanical	21	52	107	168	141
Other	22	46	110	133	105
Total replacement capital	290	439	1,822	1,862	1,605
Information services	24	12	83	83	75
Terminal and line expansion	8	12	86	222	568
Total capital expenditures excluding equipment	\$ 322	\$ 463	\$ 1,991	\$ 2,167	\$ 2,248
Acquisition of equipment	\$ 118	\$ 273	\$ 733	\$ 949	\$ 745
Track miles of rail laid					
Replacement capital	54	186	904	885	773
Expansion projects	2	5	19	48	183
Total	56	191	923	933	956
Cross ties inserted (thousands)					
Replacement capital	182	651	3,284	3,038	2,708
Expansion projects	4	9	26	129	418
Total	186	660	3,310	3,167	3,126
Track resurfaced (miles)	2,833	2,397	15,456	13,005	11,687

* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

Burlington Northern Santa Fe Corporation
Capital Expenditures *

	<u>1st</u> <u>Quarter</u>	<u>2nd</u> <u>Quarter</u>	<u>3rd</u> <u>Quarter</u>	<u>4th</u> <u>Quarter</u>	2009 Full Year
Capital expenditures excluding equipment (in millions)					
Engineering					
Rail	\$ 110	\$ 138	\$ 134	\$ 34	\$ 416
Ties	87	144	124	36	391
Surfacing	42	78	82	50	252
Other	<u>108</u>	<u>157</u>	<u>154</u>	<u>127</u>	<u>546</u>
Total engineering	347	517	494	247	1,605
Mechanical	37	25	24	21	107
Other	<u>28</u>	<u>30</u>	<u>30</u>	<u>22</u>	<u>110</u>
Total replacement capital	<u>412</u>	<u>572</u>	<u>548</u>	<u>290</u>	<u>1,822</u>
Information services	19	24	16	24	83
Terminal and line expansion	<u>31</u>	<u>24</u>	<u>23</u>	<u>8</u>	<u>86</u>
Total capital expenditures excluding equipment	<u>\$ 462</u>	<u>\$ 620</u>	<u>\$ 587</u>	<u>\$ 322</u>	<u>\$ 1,991</u>
Acquisition of equipment	<u>\$ 286</u>	<u>\$ 170</u>	<u>\$ 159</u>	<u>\$ 118</u>	<u>\$ 733</u>
Track miles of rail laid					
Replacement capital	205	318	327	54	904
Expansion projects	<u>12</u>	<u>-</u>	<u>5</u>	<u>2</u>	<u>19</u>
Total	<u>217</u>	<u>318</u>	<u>332</u>	<u>56</u>	<u>923</u>
Cross ties inserted (thousands)					
Replacement capital	769	1,223	1,110	182	3,284
Expansion projects	<u>10</u>	<u>3</u>	<u>9</u>	<u>4</u>	<u>26</u>
Total	<u>779</u>	<u>1,226</u>	<u>1,119</u>	<u>186</u>	<u>3,310</u>
Track resurfaced (miles)	<u>2,351</u>	<u>5,015</u>	<u>5,257</u>	<u>2,833</u>	<u>15,456</u>

* Certain interim period amounts have been reclassified to conform to the current period presentation.

Burlington Northern Santa Fe Corporation
Outstanding Debt

(Dollars in millions)

	December 31,	
	2009	2008
Notes and debentures, weighted average rate of 6.0 percent, due 2010 to 2097 *	\$ 8,095	\$ 7,593
Equipment obligations, weighted average rate of 6.2 percent, due 2010 to 2027	271	244
Capitalized lease obligations, weighted average rate of 5.5 percent, due 2010 to 2028	1,589	1,281
Mortgage bonds, weighted average rate of 5.9 percent, due 2010 to 2047	94	97
Financing obligations, weighted average rate of 6.2 percent, due 2010 to 2028	323	278
Commercial paper	-	100
Unamortized discount and other, net	<u>(37)</u>	<u>(38)</u>
Total outstanding debt	10,335	9,555
Less: current portion of long-term debt	<u>(644)</u>	<u>(456)</u>
Long-term debt	<u>\$ 9,691</u>	<u>\$ 9,099</u>

* Notes and debentures include a fair value adjustment increase for hedges of \$26 million and \$73 million at December 31, 2009 and 2008, respectively.