#### **Burlington Northern Santa Fe Corporation Consolidated Income Information**

(Dollars in millions, except per share data)

	Three Months Ended June 30,				Six Months Ended June 30,			
			June				1 June	
		2007	7 2006 (As Adjusted)*		2007		2006 (As Adjusted)*	
			(110	, rujustcu)			(11	s riujusteu)
Operating revenues								
Freight revenues	\$	3,736	\$	3,592	\$	7,280	\$	6,961
Other revenues		107		109		208		203
Total operating revenues		3,843	_	3,701		7,488		7,164
Operating expenses								
Compensation and benefits		925		928		1,857		1,847
Fuel		771		678		1,423		1,239
Purchased services		507		481		1,009		945
Depreciation and amortization		322		290		629		579
Equipment rents		237		232		469		463
Materials and other (a)		240		228		566		434
Total operating expenses		3,002		2,837		5,953		5,507
Operating income		841		864		1,535		1,657
Interest expense		132		118		253		239
Other expense, net		6		11		11_		20
Income before income taxes		703		735		1,271		1,398
Income tax expense		270	_	264		489		517
Net income	\$	433	\$	471	\$	782	\$	881
Diluted earnings per share	\$	1.20	\$	1.27	\$	2.16	\$	2.36
Diluted average shares outstanding (in millions)		360.8	_	370.7		362.2		373.7
Operating ratio (b)		77.5%		75.9%		78.9%		76.2%

<sup>(</sup>a) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

<sup>(</sup>b) Calculated as total operating expenses less other revenues divided by freight revenues.

<sup>\*</sup> Prior year numbers have been adjusted for the retrospective adoption of the Financial Accounting Standards Board Staff Position (FSP) AUG AIR-1, *Accounting for Planned Major Maintenance Activities*.

### **Burlington Northern Santa Fe Corporation Consolidated Balance Sheet Information**

(Dollars in millions, except per share amounts)

	June 30,	December 31,			
	2007	2006			
		(As Adjusted)*			
Assets					
Current assets:					
Cash and cash equivalents	\$ 393	\$ 375			
Accounts receivable, net	788	805			
Materials and supplies	522	488			
Current portion of deferred income taxes	353	345			
Other current assets	286	168_			
Total current assets	2,342	2,181			
Property and equipment, net	28,632	27,921			
Other assets	1,880	1,695			
Total assets	\$ 32,854	\$31,797_			
Liabilities and Stockholders' Equity					
Current liabilities:					
Accounts payable and other current liabilities	\$ 2,968	\$ 2,853			
Long-term debt due within one year	392	473			
Total current liabilities	3,360	3,326			
Long-term debt and commercial paper	7,576	6,912			
Deferred income taxes	8,316	8,298			
Casualty and environmental liabilities	853	830			
Pension and retiree health and welfare liability	608	604			
Employee separation costs	83	86			
Other liabilities	1,389	1,213			
Total liabilities	22,185	21,269			
Stockholders' equity:					
Common stock and additional paid-in capital	7,260	6,995			
Retained earnings	10,330	9,739			
Treasury stock and other	(6,921)	(6,206)			
Total stockholders' equity	10,669	10,528			
Total liabilities and stockholders' equity	\$ 32,854	\$31,797_			
Book value per share	\$30.19	\$29.42_			
Common shares outstanding (in millions)	353.4	357.9			
Net debt to total capitalization (a)	41.5%	40.0%			

<sup>(</sup>a) Net debt is calculated as total debt less cash and cash equivalents, and capitalization is calculated as the sum of net debt and total stockholders' equity.

<sup>\*</sup> Prior year numbers have been adjusted for the retrospective adoption of FSP AUG AIR-1, *Accounting for Planned Major Maintenance Activities*.

## **Burlington Northern Santa Fe Corporation Consolidated Cash Flow Information**

(in millions)

		ee Months ed June 30,	Six Months Ended June 30,			
	2007	2006	2007	2006		
		(As Adjusted)*		(As Adjusted)*		
Operating activities						
Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 433	\$ 471	\$ 782	\$ 881		
Depreciation and amortization	322	290	629	579		
Deferred income taxes	62	59	114	115		
Long-term casualty and environmental liabilities, net	(9)	(21)	33	(39)		
Other, net	50	27	72	14		
Change in accounts receivable sales program	(300)	50		- 200		
Other changes in working capital	(130)	(110)	(54	(185)		
Net cash provided by operating activities	428	766	1,576	1,565		
Investing activities						
Capital expenditures	(615)	(569)	(1,152	(1,024)		
Other, net	112	39	(182	(257)		
Net cash used for investing activities	(503)	(530)	(1,334	(1,281)		
Financing activities						
Dividends paid	(89)	(73)	(179	(147)		
Purchase of BNSF common stock	(360)	(261)	(709	(375)		
Proceeds from stock options exercised	60	25	115	87		
Other, net	465	58	549	149		
Net cash provided by (used for) financing activities	76	(251)	(224	(286)		
Increase (decrease) in cash and cash equivalents	1	(15)	18	(2)		
Cash and cash equivalents:						
Beginning of period	392	88	375	75		
End of period	\$ 393	\$ 73	\$ 393	\$ 73		

<sup>\*</sup> Prior year numbers have been adjusted for the retrospective adoption of FSP AUG AIR-1, *Accounting for Planned Major Maintenance Activities*.

### **Burlington Northern Santa Fe Corporation Operating Statistics\***

		Three Months Ended June 30,				Six Months Ended June 30,			
		2007		2006		2007		2006	
			(/	As Adjusted)*			(	As Adjusted)*	
Cars/units (in thousands)	2	,581		2,679		5,088		5,200	
Average revenues per car/unit	\$ 1	,448	\$	1,341	\$	1,431	\$	1,339	
Revenue ton miles (in millions)	163	,428		163,207		320,691		317,503	
Gross ton miles (in millions)	279	,535		281,931		549,618		550,111	
RTM/GTM		0.58		0.58		0.58		0.58	
Freight revenue/thousand RTM	\$ 2	2.86	\$	22.01	\$	22.70	\$	21.92	
Operating expense/thousand RTM (a)	\$ 1	8.37	\$	17.38	\$	18.56	\$	17.34	
Freight revenue/thousand GTM	\$ 1	3.37	\$	12.74	\$	13.25	\$	12.65	
Operating expense/thousand GTM (a)	\$ 1	0.74	\$	10.06	\$	10.83	\$	10.01	
Compensation and benefits/thousand GTM	\$	3.31	\$	3.29	\$	3.38	\$	3.36	
Average employees	41	,763		41,847		41,488		41,260	
Period end employees	41	,595		42,357		41,595		42,357	
Thousand RTM/average employee	3	,913		3,900		7,730		7,695	
Thousand GTM/average employee	6	,693		6,737		13,248		13,333	
Gallons of fuel used (in millions)		356		370		716		730	
Average price per gallon of fuel (b)	\$	2.17	\$	1.83	\$	1.99	\$	1.70	
GTM/gallon of fuel		785		762		768		754	
Freight train miles (in millions)		42		43		83		85	
GTM/freight train hours (in thousands)		126		122		125		122	
Route miles operated	32	,332		31,943		32,332		31,943	

<sup>(</sup>a) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

<sup>(</sup>b) Includes handling, taxes and hedge effect.

<sup>\*</sup> Prior year numbers have been adjusted for the retrospective adoption of FSP AUG AIR-1, *Accounting for Planned Major Maintenance Activities*. Certain comparative prior period amounts have also been adjusted to conform to the current period presentation.

#### Burlington Northern Santa Fe Corporation Revenue Statistics by Commodity\*

	Thre	e Months		Six			
	Ended	d June 30,	Percent	Ende	d June 30,	Percent	
<b>Revenues</b> (in millions)	2007	2006	Change	2007	2006	Change	
Domestic Intermodal	\$ 610	\$ 637	(4.2)%	\$ 1,196	\$ 1,217	(1.7)%	
International Intermodal	663	649	2.2	1,273	1,206	5.6	
Automotive	127	120	5.8	243	234	3.8	
Total Consumer Products	1,400	1,406	(0.4)	2,712	2,657	2.1	
Industrial Products	950	911	4.3	1,796	1,753	2.5	
Coal	776	713	8.8	1,536	1,392	10.3	
Agricultural Products	610	562	8.5	1,236	1,159	6.6	
Total freight revenue	3,736	3,592	4.0	7,280	6,961	4.6	
Other revenue	107	109	(1.8)	208	203	2.5	
Total revenues	\$ 3,843	\$ 3,701	3.8 %	\$ 7,488	\$ 7,164	4.5 %	
Cars/units (in thousands)							
Domestic Intermodal	510	532	(4.1)%	1,017	1,046	(2.8)%	
International Intermodal	746	818	(8.8)	1,473	1,545	(4.7)	
Automotive	44	45	(2.2)	85	90	(5.6)	
Total Consumer Products	1,300	1,395	(6.8)	2,575	2,681	(4.0)	
Industrial Products	431	433	(0.5)	821	844	(2.7)	
Coal	611	613	(0.3)	1,205	1,194	0.9	
Agricultural Products	239	238	0.4	487	481	1.2	
Total cars/units	2,581	2,679	(3.7) %	5,088	5,200	(2.2)%	
Average revenue per car/unit							
Domestic Intermodal	\$ 1,196	\$ 1,197	(0.1)%	\$ 1,176	\$ 1,163	1.1 %	
International Intermodal	889	793	12.1	864	781	10.6	
Automotive	2,886	2,667	8.2	2,859	2,600	10.0	
Total Consumer Products	1,077	1,008	6.8	1,053	991	6.3	
Industrial Products	2,204	2,104	4.8	2,188	2,077	5.3	
Coal	1,270	1,163	9.2	1,275	1,166	9.3	
Agricultural Products	2,552	2,361	8.1	2,538	2,410	5.3	
Average revenue per car/unit	\$ 1,448	\$ 1,341	8.0 %	\$ 1,431	\$ 1,339	6.9 %	
Revenue ton miles (in millions)							
Domestic Intermodal	12,836	13,444	(4.5)%	25,424	26,408	(3.7)%	
International Intermodal	21,313	21,594	(1.3)	41,633	40,786	2.1	
Automotive	1,629	1,542	5.6	3,093	3,023	2.3	
Total Consumer Products	35,778	36,580	(2.2)	70,150	70,217	(0.1)	
Industrial Products	30,628	31,167	(1.7)	58,364	60,941	(4.2)	
Coal	69,307	68,151	1.7	135,741	131,200	3.5	
Agricultural Products	27,715	27,309	1.5	56,436	55,145	2.3	
Total revenue ton miles	163,428	163,207	0.1 %	320,691	317,503	1.0 %	
Freight revenue per thousand ton miles							
Domestic Intermodal	\$ 47.52	\$ 47.38	0.3 %	\$ 47.04	\$ 46.08	2.1 %	
International Intermodal	31.11	30.05	3.5	30.58	29.57	3.4	
Automotive	77.96	77.82	0.2	78.56	77.41	1.5	
Total Consumer Products	39.13	38.44	1.8	38.66	37.84	2.2	
Industrial Products	31.02	29.23	6.1	30.77	28.77	7.0	
Coal	11.20	10.46	7.1	11.32	10.61	6.7	
Agricultural Products	22.01	20.58	6.9	21.90	21.02	4.2	
Freight revenue per thousand ton miles	\$ 22.86	\$ 22.01	3.9 %	\$ 22.70	\$ 21.92	3.6 %	
•		•			•		

<sup>\*</sup> Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

# **Burlington Northern Santa Fe Corporation Capital Expenditures and Track Maintenance**

	Three Months Ended June 30,					Six Months Ended June 30,			
	_	2007	2006		. –	2007		2006	
Capital expenditures (in millions)									
Maintenance of way									
Rail	\$	117	\$	101	\$	199	\$	156	
Ties		100		90		178		154	
Surfacing		78		65		126		103	
Other		102		109		205		204	
Total maintenance of way		397		365		708		617	
Mechanical		36		42		62		85	
Information services		20		18		36		34	
Other		24		29		51		60	
Total maintenance of business		477		454		857		796	
Terminal and line expansion		138		115		295		228	
Total capital expenditures	\$	615	\$	569	\$ <u></u>	1,152	\$	1,024	
Track maintenance									
Track miles of rail laid									
Maintenance of business		246		246		371		353	
Expansion projects		51		29		72		60	
Total	_	297	_	275	_	443	_	413	
Cross ties inserted (thousands)									
Maintenance of business		818		738		1,482		1,311	
Expansion projects		133		101		187		193	
Total	_	951	_	839	_	1,669	_	1,504	
Track resurfaced (miles)		4,234		4,211	_	6,370	_	6,742	