

**Burlington Northern Santa Fe Corporation**  
**Consolidated Income Information**  
(Dollars in millions, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006 (As Adjusted)*	2007	2006 (As Adjusted)*
<b>Operating revenues</b>				
Freight revenues	\$ 3,948	\$ 3,815	\$ 11,228	\$ 10,776
Other revenues	121	124	329	327
Total operating revenues	<u>4,069</u>	<u>3,939</u>	<u>11,557</u>	<u>11,103</u>
<b>Operating expenses</b>				
Compensation and benefits	937	975	2,794	2,822
Fuel	814	792	2,237	2,031
Purchased services	501	500	1,510	1,445
Depreciation and amortization	324	296	953	875
Equipment rents	235	232	704	695
Materials and other (a)	257	223	823	657
Total operating expenses	<u>3,068</u>	<u>3,018</u>	<u>9,021</u>	<u>8,525</u>
<b>Operating income</b>	1,001	921	2,536	2,578
Interest expense	132	125	385	364
Other expense, net	<u>6</u>	<u>10</u>	<u>17</u>	<u>30</u>
Income before income taxes	863	786	2,134	2,184
Income tax expense	<u>333</u>	<u>297</u>	<u>822</u>	<u>814</u>
Net income	<u>\$ 530</u>	<u>\$ 489</u>	<u>\$ 1,312</u>	<u>\$ 1,370</u>
<b>Diluted earnings per share</b>	<u>\$ 1.48</u>	<u>\$ 1.33</u>	<u>\$ 3.64</u>	<u>\$ 3.69</u>
<b>Diluted average shares outstanding (in millions)</b>	<u>357.1</u>	<u>366.8</u>	<u>360.5</u>	<u>371.4</u>
<b>Operating ratio (b)</b>	<u>74.6%</u>	<u>75.9%</u>	<u>77.4%</u>	<u>76.1%</u>

(a) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

(b) Calculated as total operating expenses less other revenues divided by freight revenues.

\* Prior year numbers have been adjusted for the retrospective adoption of the Financial Accounting Standards Board Staff Position (FSP) AUG AIR-1, *Accounting for Planned Major Maintenance Activities*.

**Burlington Northern Santa Fe Corporation**  
**Consolidated Balance Sheet Information**

(Dollars in millions, except per share amounts)

	September 30, 2007	December 31, 2006 (As Adjusted)*
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 375	\$ 375
Accounts receivable, net	984	805
Materials and supplies	518	488
Current portion of deferred income taxes	357	345
Other current assets	247	168
Total current assets	2,481	2,181
Property and equipment, net	29,048	27,921
Other assets	2,006	1,695
<b>Total assets</b>	<b>\$ 33,535</b>	<b>\$ 31,797</b>
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities:		
Accounts payable and other current liabilities	\$ 3,048	\$ 2,853
Long-term debt due within one year	403	473
Total current liabilities	3,451	3,326
Long-term debt and commercial paper	7,820	6,912
Deferred income taxes	8,433	8,298
Casualty and environmental liabilities	842	830
Pension and retiree health and welfare liability	608	604
Employee separation costs	80	86
Other liabilities	1,422	1,213
Total liabilities	22,656	21,269
Stockholders' equity:		
Common stock and additional paid-in capital	7,299	6,995
Retained earnings	10,747	9,739
Treasury stock and other	(7,167)	(6,206)
Total stockholders' equity	10,879	10,528
<b>Total liabilities and stockholders' equity</b>	<b>\$ 33,535</b>	<b>\$ 31,797</b>
Book value per share	\$ 31.04	\$ 29.42
Common shares outstanding (in millions)	350.5	357.9
Net debt to total capitalization (a)	41.9%	40.0%

(a) Net debt is calculated as total debt less cash and cash equivalents, and capitalization is calculated as the sum of net debt and total stockholders' equity.

\* Prior year numbers have been adjusted for the retrospective adoption of FSP AUG AIR-1, *Accounting for Planned Major Maintenance Activities*.

**Burlington Northern Santa Fe Corporation**  
**Consolidated Cash Flow Information**

(in millions)

	<b>Three Months</b>		<b>Nine Months</b>	
	<b>Ended September 30,</b>		<b>Ended September 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
		<b>(As Adjusted)*</b>		<b>(As Adjusted)*</b>
<b>Operating activities</b>				
Net income	\$ 530	\$ 489	\$ 1,312	\$ 1,370
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	324	296	953	875
Deferred income taxes	106	46	220	161
Long-term casualty and environmental liabilities, net	(7)	(1)	26	(40)
Other, net	50	29	122	43
Change in accounts receivable sales program	(100)	(200)	(100)	-
Other changes in working capital	(14)	142	(68)	(43)
	<u>889</u>	<u>801</u>	<u>2,465</u>	<u>2,366</u>
<b>Investing activities</b>				
Capital expenditures	(623)	(525)	(1,775)	(1,549)
Other, net	(154)	(39)	(336)	(296)
	<u>(777)</u>	<u>(564)</u>	<u>(2,111)</u>	<u>(1,845)</u>
<b>Financing activities</b>				
Dividends paid	(89)	(73)	(268)	(220)
Purchase of BNSF common stock	(255)	(215)	(964)	(590)
Proceeds from stock options exercised	11	12	126	99
Other, net	203	50	752	199
	<u>(130)</u>	<u>(226)</u>	<u>(354)</u>	<u>(512)</u>
Net cash used for financing activities	<u>(130)</u>	<u>(226)</u>	<u>(354)</u>	<u>(512)</u>
(Decrease) increase in cash and cash equivalents	(18)	11	-	9
Cash and cash equivalents:				
Beginning of period	393	73	375	75
End of period	<u>\$ 375</u>	<u>\$ 84</u>	<u>\$ 375</u>	<u>\$ 84</u>

\* Prior year numbers have been adjusted for the retrospective adoption of FSP AUG AIR-1, *Accounting for Planned Major Maintenance Activities*.

**Burlington Northern Santa Fe Corporation**  
**Operating Statistics \***

	Three Months		Nine Months	
	Ended September 30,		Ended September 30,	
	2007	2006	2007	2006
		(As Adjusted)*		(As Adjusted)*
Cars/units (in thousands)	2,630	2,760	7,718	7,960
Average revenues per car/unit	\$ 1,501	\$ 1,382	\$ 1,455	\$ 1,354
Revenue ton miles (in millions)	166,635	166,564	487,326	484,067
Gross ton miles (in millions)	283,465	287,318	833,083	837,429
RTM/GTM	0.59	0.58	0.58	0.58
Freight revenue/thousand RTM	\$ 23.69	\$ 22.90	\$ 23.04	\$ 22.26
Operating expense/thousand RTM (a)	\$ 18.41	\$ 18.12	\$ 18.51	\$ 17.61
Freight revenue/thousand GTM	\$ 13.93	\$ 13.28	\$ 13.48	\$ 12.87
Operating expense/thousand GTM (a)	\$ 10.82	\$ 10.50	\$ 10.83	\$ 10.18
Compensation and benefits/thousand GTM	\$ 3.31	\$ 3.39	\$ 3.35	\$ 3.37
Average employees	41,293	41,666	41,262	41,267
Period end employees	41,087	41,770	41,087	41,770
Thousand RTM/average employee	4,035	3,998	11,811	11,730
Thousand GTM/average employee	6,865	6,896	20,190	20,293
Gallons of fuel used (in millions)	353	370	1,069	1,100
Average price per gallon of fuel (b)	\$ 2.31	\$ 2.12	\$ 2.09	\$ 1.84
GTM/gallon of fuel	803	777	779	761
Freight train miles (in millions)	42	44	126	130
GTM/freight train hours (in thousands)	130	123	127	122
Route miles operated	32,231	31,910	32,231	31,910

(a) 2007 includes a first-quarter charge of \$81 million for additional environmental expenses and a technology system write-off.

(b) Includes handling, taxes and hedge effect.

\* Prior year numbers have been adjusted for the retrospective adoption of FSP AUG AIR-1, *Accounting for Planned Major Maintenance Activities*. Certain comparative prior period amounts have also been adjusted to conform to the current period presentation.

**Burlington Northern Santa Fe Corporation**  
**Revenue Statistics by Commodity \***

	Three Months			Nine Months		
	Ended September 30,		Percent	Ended September 30,		Percent
Revenues (in millions)	2007	2006	Change	2007	2006	Change
Domestic Intermodal	\$ 645	\$ 673	(4.2)%	\$ 1,841	\$ 1,890	(2.6)%
International Intermodal	690	710	(2.8)	1,963	1,915	2.5
Automotive	120	111	8.1	363	345	5.2
Total Consumer Products	1,455	1,494	(2.6)	4,167	4,150	0.4
Industrial Products	962	951	1.2	2,758	2,704	2.0
Coal	849	748	13.5	2,385	2,141	11.4
Agricultural Products	682	622	9.6	1,918	1,781	7.7
Total freight revenue	3,948	3,815	3.5	11,228	10,776	4.2
Other revenue	121	124	(2.4)	329	327	0.6
<b>Total revenues</b>	<b>\$ 4,069</b>	<b>\$ 3,939</b>	<b>3.3 %</b>	<b>\$ 11,557</b>	<b>\$ 11,103</b>	<b>4.1 %</b>
<b>Cars/units (in thousands)</b>						
Domestic Intermodal	528	551	(4.2)%	1,545	1,597	(3.3)%
International Intermodal	740	857	(13.7)	2,213	2,402	(7.9)
Automotive	39	39	-	124	129	(3.9)
Total Consumer Products	1,307	1,447	(9.7)	3,882	4,128	(6.0)
Industrial Products	431	440	(2.0)	1,252	1,284	(2.5)
Coal	627	628	(0.2)	1,832	1,822	0.5
Agricultural Products	265	245	8.2	752	726	3.6
<b>Total cars/units</b>	<b>2,630</b>	<b>2,760</b>	<b>(4.7)%</b>	<b>7,718</b>	<b>7,960</b>	<b>(3.0)%</b>
<b>Average revenue per car/unit</b>						
Domestic Intermodal	\$ 1,222	\$ 1,221	0.1 %	\$ 1,192	\$ 1,183	0.8 %
International Intermodal	932	828	12.6	887	797	11.3
Automotive	3,077	2,846	8.1	2,927	2,674	9.5
Total Consumer Products	1,113	1,032	7.8	1,073	1,005	6.8
Industrial Products	2,232	2,161	3.3	2,203	2,106	4.6
Coal	1,354	1,191	13.7	1,302	1,175	10.8
Agricultural Products	2,574	2,539	1.4	2,551	2,453	4.0
<b>Average revenue per car/unit</b>	<b>\$ 1,501</b>	<b>\$ 1,382</b>	<b>8.6 %</b>	<b>\$ 1,455</b>	<b>\$ 1,354</b>	<b>7.5 %</b>
<b>Revenue ton miles (in millions)</b>						
Domestic Intermodal	13,331	13,785	(3.3)%	38,755	40,193	(3.6)%
International Intermodal	20,854	22,429	(7.0)	62,487	63,215	(1.2)
Automotive	1,454	1,379	5.4	4,547	4,402	3.3
Total Consumer Products	35,639	37,593	(5.2)	105,789	107,810	(1.9)
Industrial Products	30,337	30,936	(1.9)	88,701	91,877	(3.5)
Coal	71,468	69,934	2.2	207,209	201,134	3.0
Agricultural Products	29,191	28,101	3.9	85,627	83,246	2.9
<b>Total revenue ton miles</b>	<b>166,635</b>	<b>166,564</b>	<b>- %</b>	<b>487,326</b>	<b>484,067</b>	<b>0.7 %</b>
<b>Freight revenue per thousand ton miles</b>						
Domestic Intermodal	\$ 48.38	\$ 48.82	(0.9)%	\$ 47.50	\$ 47.02	1.0 %
International Intermodal	33.09	31.66	4.5	31.41	30.29	3.7
Automotive	82.53	80.49	2.5	79.83	78.37	1.9
Total Consumer Products	40.83	39.74	2.7	39.39	38.49	2.3
Industrial Products	31.71	30.74	3.2	31.09	29.43	5.6
Coal	11.88	10.70	11.0	11.51	10.64	8.2
Agricultural Products	23.36	22.13	5.6	22.40	21.39	4.7
<b>Freight revenue per thousand ton miles</b>	<b>\$ 23.69</b>	<b>\$ 22.90</b>	<b>3.4 %</b>	<b>\$ 23.04</b>	<b>\$ 22.26</b>	<b>3.5 %</b>

\* Certain comparative prior period amounts have been adjusted to conform to the current period presentation.

**Burlington Northern Santa Fe Corporation**  
**Capital Expenditures and Track Maintenance**

	Three Months		Nine Months	
	Ended September 30,		Ended September 30,	
	2007	2006	2007	2006
<b>Capital expenditures</b> (in millions)				
Maintenance of way				
Rail	\$ 106	\$ 95	\$ 305	\$ 251
Ties	78	91	256	245
Surfacing	68	67	194	170
Other	128	99	333	303
Total maintenance of way	380	352	1,088	969
Mechanical	40	26	102	111
Information services	13	12	49	46
Other	23	22	74	82
Total maintenance of business	456	412	1,313	1,208
Terminal and line expansion	167	113	462	341
Total capital expenditures	\$ 623	\$ 525	\$ 1,775	\$ 1,549
<b>Track maintenance</b>				
Track miles of rail laid				
Maintenance of business	228	206	599	559
Expansion projects	75	51	147	111
Total	303	257	746	670
Cross ties inserted (thousands)				
Maintenance of business	747	796	2,229	2,107
Expansion projects	144	94	331	287
Total	891	890	2,560	2,394
Track resurfaced (miles)	3,448	3,665	9,818	10,407