

ONE PAGE TARIFF

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REDUCTION

GENERAL RULES

- Freight charges must be prepaid, or freight charges must be collect.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: www.BNSF.com.
- Prices in this One Page Tariff do not alternate with other One Page Tariffs.

COMMODITY DEFINITIONS

STCC	DESCRIPTION
2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	COMMODITY GROUP - BNSF 90023 (REN) (REN)
	2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812567 POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE

COLUMN HEADING DEFINITIONS

COLUMN LABEL	DESCRIPTION
COM	COMMODITY
WGT	WEIGHT CONDITION
EQP	EQUIPMENT
DTE	PRICE EFFECTIVE/EXPIRATION DATE
SHP	SHIPPING CONDITION

COLUMN NOTATIONS

NOTATION	DESCRIPTION
+	DESIGNATES SWITCHING LIMITS
CU	PER CUBIC FOOT UNIT
GT	PER GROSS TON

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NOTATION	DESCRIPTION
LB	PER POUND
PA	PER CONTAINER
PC	PER CAR
PF	PER CUBIC FOOT
PH	PER HUNDRED POUNDS
PK	PER CORD
PM	PER MILE
PT	PER NET TON
PV	PER VEHICLE
PW	PERCENTAGE OF CHARGES
TN	PER TRAIN
TR	PER TRAILER

RATE LEVEL CONDITIONS

***** THIS SECTION APPLIES TO INDIVIDUAL RATES *****

Matrix4-02

COMMODITY DEFINITIONS

CODE	STCC	DESCRIPTION
C01	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
C02		COMMODITY GROUP - BNSF 90023 (REN) 2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE) 2812567 POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE

MINIMUM WEIGHT DESCRIPTIONS

CODE	DESCRIPTION
W01	195000.0 POUNDS

EQUIPMENT DESCRIPTIONS

CODE	DESCRIPTION
EQ+HOPC,PR, ZR-02	Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply.
EQ+HOPC,RR-1	Price applies in Rail Owned/Leased Covered Hopper Cars.

SHIPMENT CONDITIONS

CODE	DESCRIPTION
S001	Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
S002	Price applies if minimum tender per shipment is 65 cars and maximum not greater than 9999 cars.

CHANGE INDICATOR DESCRIPTIONS

CODE	DESCRIPTION
A	ADDITION
I	INCREASE

BNSF RAILWAY COMPANY
CARLOAD

PRICE AUTHORITY: BNSF 57418

EFFECTIVE: JAN 01, 2018
EXPIRATION: JUN 30, 2018
ISSUED: NOV 01, 2017
AMENDMENT/REV: AI

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CODE	DESCRIPTION
D	DECREASE
C	CHANGE
M	MULTIPLE
X	EXPIRE

Matrix4-02
All prices in U.S. dollars

ORIGIN	DESTINATION	ROUTE	COM	WGT	EQ+HOP,C, PR,ZR-02	EQ+HOP,C, RR-1					CHG IND	DTE	SHP
CARLSBAD/LOVIN G, NM	BURLINGTON, IA	BNSF DIRECT	C02	W01		57.860 PT					C		
CARLSBAD/LOVIN G, NM	CRESTON, IA	BNSF DIRECT	C02	W01	46.740 PT	50.650 PT					C		
CARLSBAD/LOVIN G, NM	LA SALLE, IL	BNSF DIRECT	C02	W01	45.260 PT	49.810 PT					C		
CARLSBAD/LOVIN G, NM	PERU, IL	BNSF DIRECT	C02	W01	45.470 PT	50.030 PT					C		
CARLSBAD/LOVIN G, NM	ROCK ISLAND, IL +	BNSF DIRECT	C02	W01	47.020 PT	56.430 PT					C		S001
CARLSBAD/LOVIN G, NM	SPRINGFIELD, MO +	BNSF DIRECT	C02	W01	47.610 PT						C		
SAUGET, IL	BELGRADE, MT	BNSF DIRECT	C01	W01	60.800 PT						C		
SAUGET, IL	KREMLIN, MT	BNSF DIRECT	C01	W01	60.800 PT						C		
SAUGET, IL	PLYMOUTH, WA	BNSF DIRECT	C01	W01	56.740 PT						C		S002

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ORIGIN GEOGRAPHY GROUPS

GROUP – CARLSBAD/LOVING, NM (REN)
CARLSBAD,NM
LOVING,NM

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EXTERNAL NOTES

REVISION	NOTE DATE	DESCRIPTION
AI	11-01-2017	Rates extended through 6/30/2018.
AH	06-28-2017	Extended the expiration date effective 7/1/2017.
AG	03-13-2017	Adds rates from Sauget, IL to Belgrade, MT and Kremlin, MT effective 3/14/17.
AF	02-23-2017	Extended expiration date to 6/30/2017.
AE	02-01-2017	INTERNAL GROUP NAME MAINTENANCE
AE	01-10-2017	Added rate for Sauget, IL to Plymouth, WA eff 1/0/17.
AD	12-15-2016	Adds rates from Carlsbad/Loving NM to Galveston, TX effective 12/16/16 expires 1/31/17; and Denver, CO to Morrill, NE effective 12/16/16.
AC	12-01-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
AC	10-24-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
AC	10-05-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
AC	02-08-2016	Renewal with adjustments effective 3/1/2016.
AB	02-06-2015	Renewal with adjustments effective 3/1/2015.
AA	02-05-2014	Renewal with increases effective 3/1/2014.
Z	02-21-2013	Revised rates to to cover both STCCs 2812534 and 2812567 effective 3/1/2013.
Y	02-08-2013	Renewal with rate adjustments effective 3/1/2013.