

REGULATED LOCAL (RR/PR C-HOP)

GENERAL RULES

- Freight charges must be prepaid when BNSF is the originating carrier or freight charges must be collect when BNSF is the terminating carrier.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: www.BNSF.com.
- Prices in this Single Page Price List do not alternate with other Single Page Price Lists.
- Except as otherwise provided, switching charges at origin and destination will be absorbed.

COMMODITY DEFINITIONS

CODE	STCC	DESCRIPTION
2812534/2812567	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812567	POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE

SHIPMENT CONDITIONS

GE+RULE 11 ORIGIN MUST	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
GE RULE 11 DESTN MUST NOT	Price may not be used in accordance with the provisions of Railway Accounting Rule 11 for the portion of the shipment subsequent to specified destination.
R11 ORG MST/VOL 70 CARS MIN	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 70 cars and maximum not greater than 999 car.

GRAIN PRODUCTS
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VOL 65-84 CARS	Price applies on trains not less than 65 cars and not exceeding 84 cars.
UNIT TRAIN MIN 100 CARS	Price applies if minimum tender per shipment is 100 cars.
304116/11 RULE 11 ORIGIN	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
GE RULE 11 DEST MUST	Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
UNIT TRAIN >= 85 CARS	Price applies on unit trains consisting of not less than 85 cars.
BNSF 57191 SW/70 CARS	Price applies if no less than 70 cars are shipped per train. Price applies to industries at destination served by BNSF, KCS or TRRA. Cars should be unloaded within 24 hours from actual placement and empty unit train should be returned to BNSF intact.

EQUIPMENT

EQ+HOP,C,RR	Covered RR owned/leased	Price applies in Rail Owned/Leased Covered Hopper Cars.
EQ+HOP,C,PR,ZR	Pvt. Covered Zero mlg.	Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply.

EFFECTIVE 10/5/2016

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	CI	Pvt. Covered Zero mlg.	Covered RR owned/leased
CARLSBAD/LOVING NM +	CARLSBAD/LOVING NM +	2812534/2812567	BNSF Direct		195,000 LB		\$460 PC	\$460 PC
CARLSBAD/LOVING NM +	DEST GRP ST LOUIS +	2812534/2812567	BNSF Direct	GE RULE 11 DESTN MUST NOT	195,000 LB		\$43.18 PT	\$48.77 PT
CARLSBAD/LOVING NM +	DEST GRP ST LOUIS +	2812534/2812567	BNSF Direct	UNIT TRAIN >= 85 CARS	195,000 LB			\$46 PT
CARLSBAD/LOVING NM +	DEST GRP ST LOUIS +	2812534/2812567	BNSF Direct	UNIT TRAIN MIN 100 CARS	195,000 LB			\$43.80 PT
CARLSBAD/LOVING NM +	KERMAN, CA	2812534/2812567	BNSF Direct		195,000 LB		\$90.27 PT	\$92.67 PT
CARLSBAD/LOVING NM +	BLUE ISLAND, IL	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB		\$53.35 PT	
CARLSBAD/LOVING NM +	CHICAGO, IL +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB		\$51.30 PT	
CARLSBAD/LOVING NM +	EAST ST LOUIS, IL +	2812534/2812567	BNSF Direct	BNSF 57191 SW/70 CARS	195,000 LB			\$54.67 PT
CARLSBAD/LOVING NM +	EAST ST LOUIS, IL +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB		\$52.97 PT	
CARLSBAD/LOVING NM +	MADISON, IL	2812534/2812567	BNSF Direct	GE RULE 11 DESTN MUST NOT	195,000 LB	A	\$42.33 PT	\$47.81 PT

GRAIN PRODUCTS

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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	CI	Pvt. Covered Zero mlg.	Covered RR owned/leased
CARLSBAD/LOVING NM +	QUINCY, IL	2812534/2812567	BNSF Direct		195,000 LB		\$56 PT	\$60.81 PT
CARLSBAD/LOVING NM +	HUTCHINSON, KS	2812534/2812567	BNSF Direct		195,000 LB		\$41.51 PT	\$44.37 PT
CARLSBAD/LOVING NM +	NEW ORLEANS, LA +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB		\$50.07 PT	
CARLSBAD/LOVING NM +	HOLLOWAY, MN	2812534/2812567	BNSF Direct	UNIT TRAIN >= 85 CARS	195,000 LB			\$51.89 PT
CARLSBAD/LOVING NM +	HOLLOWAY, MN	2812534/2812567	BNSF Direct	UNIT TRAIN MIN 100 CARS	195,000 LB			\$49.89 PT
CARLSBAD/LOVING NM +	HOLLOWAY, MN	2812534/2812567	BNSF Direct	VOL 65-84 CARS	195,000 LB			\$59.02 PT
CARLSBAD/LOVING NM +	FOREST CITY, MO	2812534/2812567	BNSF Direct		195,000 LB			\$43.72 PT
CARLSBAD/LOVING NM +	PORTAGEVILLE, MO	2812534/2812567	BNSF Direct		195,000 LB		\$60.93 PT	
CARLSBAD/LOVING NM +	WESTON, MO	2812534/2812567	BNSF Direct		195,000 LB			\$43.72 PT
CARLSBAD/LOVING NM +	ABERDEEN, MS	2812534/2812567	BNSF Direct		195,000 LB		\$61.40 PT	\$66.27 PT
CARLSBAD/LOVING NM +	IMPERIAL, NE	2812534/2812567	BNSF Direct		195,000 LB		\$55.79 PT	\$58.60 PT
CARLSBAD/LOVING NM +	ORCHARD, NE	2812534/2812567	BNSF Direct		195,000 LB		\$65.68 PT	
CARLSBAD/LOVING NM +	MEMPHIS, TN +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB			\$59.76 PT
CARLSBAD/LOVING NM +	CORPUS CHRISTI, TX	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB		\$59.68 PT	
CARLSBAD/LOVING NM +	EL PASO, TX +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB		\$38.13 PT	
CARLSBAD/LOVING NM +	GALVESTON, TX +	2812534/2812567	BNSF Direct	GE RULE 11 DESTN MUST NOT	195,000 LB		\$50.81 PT	
CARLSBAD/LOVING NM +	GALVESTON, TX	2812534/2812567	BNSF Direct	UNIT TRAIN MIN 100 CARS	195,000 LB		\$44.20 PT	\$46.52 PT
CARLSBAD/LOVING, NM	BISHOP AND CASPER WY	2812534/2812567	BNSF Direct		195,000 LB		\$63.74 PT	\$67.84 PT
CARLSBAD/LOVING, NM	COUNCIL BLUFFS, IA +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB			\$62.43 PT
CARLSBAD/LOVING, NM	DULUTH, MN +	2812534/2812567	BNSF Direct		195,000 LB		\$76.01 PT	\$80.88 PT
CARLSBAD/LOVING, NM	MINNEAPOLIS, MN +	2812534/2812567	BNSF Direct		195,000 LB		\$56.54 PT	
CARLSBAD/LOVING, NM	AURORA, NE	2812534/2812567	BNSF Direct		195,000 LB		\$48.15 PT	
CARLSBAD/LOVING, NM	HUNTSMAN, NE +	2812534/2812567	BNSF Direct		195,000 LB		\$61.46 PT	
CARLSBAD/LOVING, NM	OMAHA, NE +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB			\$62.43 PT
CARLSBAD/LOVING, NM	MARION, SD	2812534/2812567	BNSF Direct		195,000 LB		\$61.71 PT	\$64.82 PT
CARLSBAD/LOVING, NM	WEST MILBANK, SD	2812534/2812567	BNSF Direct		195,000 LB		\$69.15 PT	\$73.03 PT
CARLSBAD/LOVING, NM	COMANCHE, TX	2812534/2812567	BNSF Direct		195,000 LB		\$31.49 PT	\$32.80 PT

GRAIN PRODUCTS
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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	CI	Pvt. Covered Zero mlg.	Covered RR owned/leased
CARLSBAD/LOVING, NM	DUBLIN, TX	2812534/2812567	BNSF Direct		195,000 LB		\$31.49 PT	\$32.80 PT
CARLSBAD/LOVING, NM	FT WORTH, TX +	2812534/2812567	BNSF Direct		195,000 LB		\$35.18 PT	\$36.63 PT
CARLSBAD/LOVING, NM	GALENA PARK, TX	2812534/2812567	BNSF Direct		195,000 LB		\$43.12 PT	\$44.91 PT
CARLSBAD/LOVING, NM	HOUSTON, TX +	2812534/2812567	BNSF Direct		195,000 LB		\$43.12 PT	\$44.91 PT
CARLSBAD/LOVING, NM	PARIS, TX	2812534/2812567	BNSF Direct		195,000 LB		\$44.97 PT	
MINNEAPOLIS/ST PAUL, MN NEW +	HOLLOWAY, MN	2812534/2812567	BNSF Direct	R11 ORG MST/VOL 70 CARS MIN	195,000 LB		\$16.99 PT	\$17.85 PT
BARSTOW, CA +	ALPAUGH, CA +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$30.47 PT	\$32.03 PT
STOCKTON, CA +	ALPAUGH, CA +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$30.47 PT	\$32.03 PT
DENVER, CO +	BISHOP AND CASPER WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$34.63 PT	\$39.93 PT
DENVER, CO +	CARLSBAD/LOVING NM	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$40.41 PT	\$43.90 PT
DENVER, CO +	ENSIGN, KS	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$40.27 PT	\$42.84 PT
DENVER, CO +	COLLINS, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$48.15 PT	\$52.38 PT
DENVER, CO +	IMPERIAL, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$40.85 PT	\$42.84 PT
DENVER, CO +	LOOMIS, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$44.80 PT	\$47.65 PT
DENVER, CO +	MORRILL, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$32.78 PT	\$35.17 PT
DENVER, CO +	SCOTTSBLUFF, NE +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$32.78 PT	\$35.17 PT
DENVER, CO +	TAMORA, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$46.48 PT	\$49.45 PT
DENVER, CO +	WEST MILBANK, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$55.89 PT	\$59.46 PT
DENVER, CO +	BASIN, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$40.60 PT	\$44.02 PT
DENVER, CO +	POWELL, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$55.44 PT	\$58.09 PT
DENVER, CO +	UPTON, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$40.60 PT	\$44.02 PT
DENVER, CO +	WORLAND, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$40.60 PT	\$44.02 PT
GALVESTON, TX	NEW ORLEANS, LA +	2812534/2812567	BNSF Direct	GE RULE 11 DEST MUST	195,000 LB			\$30.83 PT

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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	CI	Pvt. Covered Zero mlg.	Covered RR owned/leased
VILLARD JCT, WA	SE WASHINGTON NEW	2812534/2812567	BNSF Direct	304116/11 RULE 11 ORIGIN	195,000 LB		\$20.81 PT	\$20.81 PT
VILLARD JCT, WA	HOPMERE, OR	2812534/2812567	BNSF Direct		195,000 LB		\$29.68 PT	\$30.83 PT
VILLARD JCT, WA	OMAK, WA	2812534/2812567	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB		\$39.68 PT	\$41.67 PT
VILLARD JCT, WA	WARDEN, WA	2812534/2812567	BNSF Direct		195,000 LB		\$21.64 PT	\$21.64 PT

UNIT OF MEASURE

LB	Per Pound
PC	Per Car
PT	Per Net Ton

ROUTE

BNSF

CHANGE INDICATOR DESCRIPTIONS

A	Add
C	Change
D	Decrease
I	Increase
K	Cancel
M	Multiple
X	Expire

DEFINITIONS

CI	Change Indicator
MIN WGT	Minimum Weight
UOM	Unit of Measure
+	Switching Limits

GEOGRAPHY

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BISHOP AND CASPER WY

BISHOP, WYOMING
CASPER, WYOMING

CARLSBAD/LOVING NM

CARLSBAD, NEW MEXICO +
LOVING, NEW MEXICO +

CARLSBAD/LOVING, NM

CARLSBAD, NEW MEXICO
LOVING, NEW MEXICO

DEST GRP ST LOUIS

EAST ST LOUIS, ILLINOIS +
GRANITE CITY, ILLINOIS +
MADISON, ILLINOIS
SAUGET, ILLINOIS +
ST LOUIS, MISSOURI +

MINNEAPOLIS/ST PAUL, MN NEW

MINNEAPOLIS, MINNESOTA +
ST PAUL, MINNESOTA

SE WASHINGTON NEW

BRUCE, WASHINGTON
GLADE, WASHINGTON
HARRAH, WASHINGTON
MESA, WASHINGTON
MOSES LAKE, WASHINGTON
OTHELLO, WASHINGTON
PASCO, WASHINGTON +
PLYMOUTH, WASHINGTON
PROSSER, WASHINGTON
WHEELER, WASHINGTON

NOTES

Updated

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