

**CUSTOMER COPY****PT TO PT PVT,C,HOP****GENERAL RULES**

- Freight charges must be prepaid when BNSF is the originating carrier or freight charges must be collect when BNSF is the terminating carrier.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: [www.BNSF.com](http://www.BNSF.com).
- Prices in this Single Page Price List alternate with other Single Page Price Lists.
- Prices in this Single Page Price List do not alternate with other Single Page Price Lists.
- Switching charges at both Origin and Destination will be absorbed.

**COMMODITY DEFINITIONS**

<b>CODE</b>	<b>STCC</b>	<b>DESCRIPTION</b>
	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812567	POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE
2812534/2812567		
	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812567	POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE

**SHIPMENT CONDITIONS**

GE+RULE 11 ORIGIN MUST

Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.

## GRAIN PRODUCTS

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R11 ORG MST/VOL 100 CAR MIN	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 100 cars or greater.
R11 ORG MST/VOL 90-99 CARS	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 90 cars and maximum not greater than 99 cars.
R11 ORG MST/VOL 70-89 CARS	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 70 cars and maximum not greater than 89 cars.
R11 ORG MST/VOL 55-99 CARS	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 55 cars and maximum not greater than 99 cars.
GE+RULE 11 BOTH MAY	Price may be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. If used in combination, separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
R11 ORG MST/VOL 65-84 CARS	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 65 cars and maximum not greater than 84 cars.
R11 ORG MST/VOL 85 CAR MIN	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 85 cars or greater.
R11 ORG MST/VOL 70 CARS MIN	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 70 cars and maximum not greater than 999 car.
MIN 75 CARS PER TRAIN	Price applies if minimum tender per shipment is 75 cars.
VOL 112 CAR UNTI TRAIN	Price applies if minimum tender per shipment is 112 cars per unit train.
GE+RULE 11 DEST MUST	Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
BNSFC 58719 R-11 Cond	Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to provisions of Railway Accounting Rule 11. Price applies if final destination is Monroe, NE.
VOL PSMT =>85 CARS PER TRN	Price applies on trains of not less than 85 cars.
VOL 75-111 CARS UNIT TRAIN	Price applies if minimum tender per shipment is 75 cars and maximum not greater than 111 cars.
65 CAR MIN/15 HR UNLOAD NEW	Cars should be unloaded within 15 hours from actual placement. Price applies to minimum of 00000065 car multiples and maximum not greater than 00000084 from one origin to one destination.
BNSF 57191 SW/70 CARS	Price applies if no less than 70 cars are shipped per train. Price applies to industries at destination served by BNSF, KCS or TRRA. Cars should be unloaded within 24 hours from actual placement and empty unit train should be returned to BNSF intact.

**EQUIPMENT**

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EQ+HOP,C,PR,ZR      Pvt. Covered Zero mlg.      Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply.  
EQ+HOP, C RR, ZR      Covered, rail      Price applies in Rail Owned/Leased Covered Hopper Cars. Mileage allowance will not apply.

**COUTTS, AB**

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
COUTTS, AB +	ALPAUGH, CA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$71.89 PT
COUTTS, AB +	CLAUS, CA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$70.65 PT
COUTTS, AB +	UNA, CA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$71.89 PT
COUTTS, AB +	WEST ISLE, CA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$71.89 PT
COUTTS, AB +	ACKERMAN, CO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$47.62 PT
COUTTS, AB +	BRUSH, CO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$48.35 PT
COUTTS, AB +	BELGRADE, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$43.71 PT
COUTTS, AB +	COLLINS, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$16.22 PT
COUTTS, AB +	GROVE, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$23.63 PT
COUTTS, AB +	KALISPELL, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$19.04 PT
COUTTS, AB +	LOCKWOOD, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$30.28 PT
COUTTS, AB +	MACON, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$27.63 PT
COUTTS, AB +	TOWNSEND, MT	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$32.84 PT
COUTTS, AB +	LOVING, NM	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$53.97 PT
COUTTS, AB +	CORNELIUS, OR +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.93 PT
COUTTS, AB +	DONALD, OR	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.93 PT
COUTTS, AB +	HOPMERE, OR	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.93 PT
COUTTS, AB +	MADRAS, OR	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.93 PT

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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
COUTTS, AB +	BURLINGTON, WA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.23 PT
COUTTS, AB +	CENTRAL FERRY, WA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$46.54 PT
COUTTS, AB +	CHEHALIS, WA +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.93 PT
COUTTS, AB +	GLADE, WA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$41.52 PT
COUTTS, AB +	HARRAH, WA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$43.90 PT
COUTTS, AB +	PASCO, WA +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$41.52 PT
COUTTS, AB +	PLYMOUTH, WA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.18 PT
COUTTS, AB +	SEATTLE, WA +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.23 PT
COUTTS, AB +	WHEELER, WA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.91 PT
COUTTS, AB +	CASPER, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$41.32 PT
COUTTS, AB +	DOUGLAS, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$41.93 PT
COUTTS, AB +	POWELL, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$35.86 PT
COUTTS, AB +	UPTON, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$41.32 PT
COUTTS, AB +	WORLAND, WY	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$37.22 PT

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**EMERSON, MB**

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
EMERSON, MB +	HOLLOWAY, MN	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 100 CAR MIN	195,000 LB	\$19.57 PT
EMERSON, MB +	HOLLOWAY, MN	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 70-89 CARS	195,000 LB	\$21 PT
EMERSON, MB +	HOLLOWAY, MN	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 90-99 CARS	195,000 LB	\$19.99 PT

**MINNEAPOLIS & ST PAUL, MN**

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
MINNEAPOLIS/ST PAUL, MN NEW +	BAYARD, IA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$37.18 PT
MINNEAPOLIS/ST PAUL, MN NEW +	BAYARD, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 85 CAR MIN	195,000 LB	\$27.57 PT
MINNEAPOLIS/ST PAUL, MN NEW +	CRESTON, IA	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$37.18 PT
MINNEAPOLIS/ST PAUL, MN NEW +	CRESTON, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 70 CARS MIN	195,000 LB	\$27.89 PT
MINNEAPOLIS/ST PAUL, MN NEW +	FT MADISON, IA +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$34.04 PT
MINNEAPOLIS/ST PAUL, MN NEW +	ISLAND PARK, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 85 CAR MIN	195,000 LB	\$24.96 PT
MINNEAPOLIS/ST PAUL, MN NEW +	MADISON, IL	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$37.18 PT
MINNEAPOLIS/ST PAUL, MN NEW +	POLO, IL	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$26.12 PT
MINNEAPOLIS/ST PAUL, MN NEW +	QUINCY, IL	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$32.26 PT
MINNEAPOLIS/ST PAUL, MN NEW +	QUINCY, IL	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 70 CARS MIN	195,000 LB	\$24.40 PT
MINNEAPOLIS/ST PAUL, MN NEW +	CONCORDIA, KS	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$38.39 PT
MINNEAPOLIS/ST PAUL, MN NEW +	GARDEN CITY, KS	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 BOTH MAY	195,000 LB	\$42.50 PT
MINNEAPOLIS/ST PAUL, MN NEW +	GARDEN CITY, KS	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.50 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HUTCHINSON, KS	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 100 CAR MIN	195,000 LB	\$30.30 PT

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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
MINNEAPOLIS/ST PAUL, MN NEW +	HUTCHINSON, KS	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 55-99 CARS	195,000 LB	\$32.59 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HUTCHINSON, KS	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 65-84 CARS	195,000 LB	\$35.04 PT
MINNEAPOLIS/ST PAUL, MN NEW +	LARNED, KS	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$40.65 PT
MINNEAPOLIS/ST PAUL, MN NEW +	CLARKFIELD, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$18.30 PT
MINNEAPOLIS/ST PAUL, MN NEW +	COKATO, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$22.11 PT
MINNEAPOLIS/ST PAUL, MN NEW +	RUTHTON, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$19.73 PT
MINNEAPOLIS/ST PAUL, MN NEW +	SPLIT ROCK, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$19.73 PT
MINNEAPOLIS/ST PAUL, MN NEW +	ASH GROVE, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.17 PT
MINNEAPOLIS/ST PAUL, MN NEW +	AURORA, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.17 PT
MINNEAPOLIS/ST PAUL, MN NEW +	CROCKER, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$40.10 PT
MINNEAPOLIS/ST PAUL, MN NEW +	FOREST CITY, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$33.71 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HAYTI, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$31.29 PT
MINNEAPOLIS/ST PAUL, MN NEW +	IANTHA, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.17 PT
MINNEAPOLIS/ST PAUL, MN NEW +	LOCKWOOD, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.17 PT
MINNEAPOLIS/ST PAUL, MN NEW +	PORTAGEVILLE, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$31.29 PT
MINNEAPOLIS/ST PAUL, MN NEW +	SOUTH RIVER, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$31.29 PT
MINNEAPOLIS/ST PAUL, MN NEW +	SPRINGFIELD, MO +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.17 PT
MINNEAPOLIS/ST PAUL, MN NEW +	ST JOSEPH, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$34.04 PT
MINNEAPOLIS/ST PAUL, MN NEW +	ST JOSEPH, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 85 CAR MIN	195,000 LB	\$28.05 PT
MINNEAPOLIS/ST PAUL, MN NEW +	WYACONDA, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$35.96 PT
MINNEAPOLIS/ST PAUL, MN NEW +	AURORA, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$39.93 PT
MINNEAPOLIS/ST PAUL, MN NEW +	AXTELL, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$42.81 PT

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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
MINNEAPOLIS/ST PAUL, MN NEW +	EDISON, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.23 PT
MINNEAPOLIS/ST PAUL, MN NEW +	GRAND ISLAND, NE +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$39.93 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HASTINGS, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$40.70 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HEARTWELL, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$40.47 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HEMINGFORD, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$46.23 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HOAG, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$39.35 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HUNTSMAN, NE +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$46.92 PT
MINNEAPOLIS/ST PAUL, MN NEW +	IMPERIAL, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$45.61 PT
MINNEAPOLIS/ST PAUL, MN NEW +	LITCHFIELD, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$41.65 PT
MINNEAPOLIS/ST PAUL, MN NEW +	LOOMIS, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$44.23 PT
MINNEAPOLIS/ST PAUL, MN NEW +	MORRILL, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$46.92 PT
MINNEAPOLIS/ST PAUL, MN NEW +	OAKLAND, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$32.15 PT
MINNEAPOLIS/ST PAUL, MN NEW +	PAGE, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$36.48 PT
MINNEAPOLIS/ST PAUL, MN NEW +	RANDOLPH, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$33.97 PT
MINNEAPOLIS/ST PAUL, MN NEW +	ROYAL, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$34.77 PT
MINNEAPOLIS/ST PAUL, MN NEW +	SCOTTSBLUFF, NE +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$46.92 PT
MINNEAPOLIS/ST PAUL, MN NEW +	TAMORA, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$39.35 PT
MINNEAPOLIS/ST PAUL, MN NEW +	WAC, NE	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$40.15 PT
MINNEAPOLIS/ST PAUL, MN NEW +	BEARDSLEY, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$34.04 PT
MINNEAPOLIS/ST PAUL, MN NEW +	BRISTOL, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$27.63 PT
MINNEAPOLIS/ST PAUL, MN NEW +	CRAVEN, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$29.49 PT
MINNEAPOLIS/ST PAUL, MN NEW +	GREBNER, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$28.91 PT

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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
MINNEAPOLIS/ST PAUL, MN NEW +	KIMBALL, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$35.10 PT
MINNEAPOLIS/ST PAUL, MN NEW +	LEMMON, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$35.85 PT
MINNEAPOLIS/ST PAUL, MN NEW +	MADISON, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$28.69 PT
MINNEAPOLIS/ST PAUL, MN NEW +	MARION, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$32.30 PT
MINNEAPOLIS/ST PAUL, MN NEW +	MARION, SD	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 100 CAR MIN	195,000 LB	\$19.57 PT
MINNEAPOLIS/ST PAUL, MN NEW +	MARION, SD	2812534-PTSM CHLORIDE	BNSF Direct	R11 ORG MST/VOL 85 CAR MIN	195,000 LB	\$19.99 PT
MINNEAPOLIS/ST PAUL, MN NEW +	MCLAUGHLIN, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$32.30 PT
MINNEAPOLIS/ST PAUL, MN NEW +	ROSCOE, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$30.39 PT
MINNEAPOLIS/ST PAUL, MN NEW +	SELBY, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$31.09 PT
MINNEAPOLIS/ST PAUL, MN NEW +	TULARE, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$29.86 PT
MINNEAPOLIS/ST PAUL, MN NEW +	WATERTOWN, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$25.23 PT
MINNEAPOLIS/ST PAUL, MN NEW +	WOLSEY, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$30.28 PT
MINNEAPOLIS/ST PAUL, MN NEW +	WORTHING, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$28.69 PT
MINNEAPOLIS/ST PAUL, MN NEW +	BROWNSVILLE, TX +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$65.78 PT
MINNEAPOLIS/ST PAUL, MN NEW +	DE LEON, TX	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$48.42 PT
MINNEAPOLIS/ST PAUL, MN NEW +	GAINESVILLE, TX	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$46.23 PT
MINNEAPOLIS/ST PAUL, MN NEW +	HEREFORD, TX +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$46.23 PT
MINNEAPOLIS/ST PAUL, MN NEW +	PRAIRIE DU CHIEN, WI	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$23.63 PT
MINNEAPOLIS/ST PAUL, MN NEW +	STODDARD, WI	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$20.79 PT



GRAIN PRODUCTS  
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MINOT, ND

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	DATE	CI	Pvt. Covered Zero mlg.
MINOT, ND	CROOKSTON, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$22.64 PT
MINOT, ND	EAST GRAND FORKS, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$23.63 PT
MINOT, ND	ERSKINE, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$23.87 PT
MINOT, ND	HERMAN, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$27.63 PT
MINOT, ND	HOLLOWAY, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$28.47 PT
MINOT, ND	MADISON, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$31.24 PT
MINOT, ND	MOORHEAD, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$27.63 PT
MINOT, ND	ROSEAU, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$32.15 PT
MINOT, ND	STEPHEN, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$28.05 PT
MINOT, ND	WARREN, MN	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$21.37 PT
MINOT, ND	ALTON, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$20.66 PT
MINOT, ND	ARVILLA, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$22.83 PT
MINOT, ND	BEACH, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$32.15 PT
MINOT, ND	BOYLE, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$30.31 PT
MINOT, ND	CASSELTON, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$28.47 PT
MINOT, ND	COLFAX, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$28.47 PT
MINOT, ND	DRAYTON, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$25.44 PT
MINOT, ND	ELDRIDGE, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$23.65 PT
MINOT, ND	FARGO, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$27.63 PT
MINOT, ND	GRAND FORKS, ND +	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$23.41 PT
MINOT, ND	GWINNER, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$26.01 PT

GRAIN PRODUCTS  
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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	DATE	CI	Pvt. Covered Zero mlg.
MINOT, ND	JAMESTOWN, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$23.63 PT
MINOT, ND	KINDRED, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$25.70 PT
MINOT, ND	MOORETON, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$26.37 PT
MINOT, ND	PILLSBURY, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$23.63 PT
MINOT, ND	STERLING, ND	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$27.63 PT
MINOT, ND	KENNEBEC, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	05/17/2021 - 05/24/2021		\$36.72 PT
MINOT, ND	KENNEBEC, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	05/25/2021 - 08/31/2021	D	\$36.47 PT
MINOT, ND	WATERTOWN, SD	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB			\$34.02 PT

CHICAGO, IL

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
CHICAGO, IL +	GLADSTONE, IL	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$24.69 PT
CHICAGO, IL +	MALDEN, IL	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$16.22 PT
CHICAGO, IL +	GOLDEN CITY, MO	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$36.65 PT

GRAIN PRODUCTS  
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**KANSAS CITY, MO**

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Pvt. Covered Zero mlg.
KANSAS CITY, MO +	ENSIGN, KS	2812534-PTSM CHLORIDE	BNSF Direct	GE+RULE 11 ORIGIN MUST	195,000 LB	\$28.48 PT

**CARLSBAD/LOVING, NM**

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Covered, rail
CARLSBAD/LOVING NM +	WOODLAWN, IL	2812534/2812567	BNSF Direct	GE+RULE 11 DEST MUST	195,000 LB	\$57.99 PT
CARLSBAD/LOVING NM +	MINNEAPOLIS, MN +	2812534/2812567	BNSF Direct		195,000 LB	\$59.51 PT
CARLSBAD/LOVING NM +	WINONA, MN	2812534/2812567	BNSF Direct		195,000 LB	\$59.51 PT
CARLSBAD/LOVING NM +	ST LOUIS, MO +	2812534/2812567	BNSF Direct	BNSF 57191 SW/70 CARS	195,000 LB	\$54.65 PT
CARLSBAD/LOVING NM +	AURORA, NE	2812534/2812567	BNSF Direct		195,000 LB	\$48.15 PT
CARLSBAD/LOVING NM +	HASTINGS, NE +	2812534/2812567	BNSF Direct		195,000 LB	\$48.15 PT
CARLSBAD/LOVING NM +	LOOMIS, NE	2812534/2812567	BNSF Direct		195,000 LB	\$44.36 PT
CARLSBAD/LOVING NM +	ROYAL, NE	2812534/2812567	BNSF Direct		195,000 LB	\$68.17 PT
CARLSBAD/LOVING NM +	TAMORA, NE	2812534/2812567	BNSF Direct		195,000 LB	\$48.15 PT
CARLSBAD/LOVING NM +	WAC, NE	2812534/2812567	BNSF Direct		195,000 LB	\$44.36 PT
CARLSBAD/LOVING NM +	PLYMOUTH, WA	2812534/2812567	BNSF Direct	65 CAR MIN/15 HR UNLOAD NEW	195,000 LB	\$98.96 PT
CARLSBAD/LOVING NM +	PLYMOUTH, WA	2812534/2812567	BNSF Direct	VOL PSMT =>85 CARS PER TRN	195,000 LB	\$93.44 PT
CARLSBAD/LOVING, NM	CHICAGO/E ST LOUIS NEW +	2812534/2812567	BNSF Direct	GE+RULE 11 DEST MUST	195,000 LB	\$57.36 PT
CARLSBAD/LOVING, NM	KANSAS CITY, MO/KS NEW	2812534/2812567	BNSF Direct	BNSFC 58719 R-11 Cond	195,000 LB	\$41.12 PT
CARLSBAD/LOVING, NM	KANSAS CITY, MO/KS NEW	2812534/2812567	BNSF Direct	GE+RULE 11 DEST MUST	195,000 LB	\$49.64 PT
CARLSBAD/LOVING, NM	BLUE ISLAND, IL +	2812534/2812567	BNSF Direct	GE+RULE 11 DEST MUST	195,000 LB	\$59.53 PT
CARLSBAD/LOVING, NM	PEORIA, IL +	2812534/2812567	BNSF Direct	MIN 75 CARS PER TRAIN	195,000 LB	\$47.92 PT
CARLSBAD/LOVING, NM	NEW ORLEANS, LA +	2812534/2812567	BNSF Direct	GE+RULE 11 DEST MUST	195,000 LB	\$54.61 PT

GRAIN PRODUCTS  
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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	Covered, rail
CARLSBAD/LOVING, NM	EL PASO, TX +	2812534/2812567	BNSF Direct	GE+RULE 11 DEST MUST	195,000 LB	\$43.46 PT
CARLSBAD/LOVING, NM	GALVESTON, TX	2812534/2812567	BNSF Direct	VOL 112 CAR UNTI TRAIN	195,000 LB	\$41.17 PT
CARLSBAD/LOVING, NM	GALVESTON, TX	2812534/2812567	BNSF Direct	VOL 75-111 CARS UNIT TRAIN	195,000 LB	\$48.37 PT
CARLSBAD/LOVING, NM	GALVESTON, TX	2812534/2812567	BNSF Direct		195,000 LB	\$50.45 PT
PLYMOUTH, WA	SE WASHINGTON NEW	2812567-PTSM MG SLFT	BNSF Direct		195,000 LB	\$21.43 PT

**UNIT OF MEASURE**

LB	Per Pound
PT	Per Net Ton

**ROUTE**

BNSF

**CHANGE INDICATOR DESCRIPTIONS**

A	Add
C	Change
D	Decrease
I	Increase
K	Cancel
M	Multiple
X	Expire

**DEFINITIONS**

CI	Change Indicator
MIN WGT	Minimum Weight
UOM	Unit of Measure
+	Switching Limits

**GEOGRAPHY**

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CARLSBAD/LOVING NM

CARLSBAD, NEW MEXICO +  
LOVING, NEW MEXICO +

CARLSBAD/LOVING, NM

CARLSBAD, NEW MEXICO  
LOVING, NEW MEXICO

CHICAGO/E ST LOUIS NEW

CHICAGO, ILLINOIS +  
EAST ST LOUIS, ILLINOIS +

KANSAS CITY, MO/KS NEW

KANSAS CITY, MISSOURI  
KANSAS CITY, KANSAS

MINNEAPOLIS/ST PAUL, MN NEW

MINNEAPOLIS, MINNESOTA +  
ST PAUL, MINNESOTA

SE WASHINGTON NEW

BRUCE, WASHINGTON  
GLADE, WASHINGTON  
HARRAH, WASHINGTON  
MESA, WASHINGTON  
MOSES LAKE, WASHINGTON  
OTHELLO, WASHINGTON  
PASCO, WASHINGTON +  
PLYMOUTH, WASHINGTON  
PROSSER, WASHINGTON  
WHEELER, WASHINGTON

**NOTES**

Maintenance



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