GRAIN PRODUCTS & ENERGY

RATE ITEM PRICE LIST

CUSTOMER COPY

BNSF 90084

ITEM: 3000

PT TO PT REGULATED LOCAL

GENERAL RULES

- Freight charges must be prepaid when BNSF is the originating carrier or freight charges must be collect when BNSF is the terminating carrier.
- · Price applies in U.S. Funds.
- · Contact the BNSF Marketing Representative responsible for Anhydrous Ammonia for any Diversions, Refused, or Rejected shipments.
- No mileage allowance will be paid. Customer warrants that its interest in the equipment used under rates in this price list is sufficient to permit it to waive full payment of mileage allowances, customer and railroad agree that railroad will not be liable for mileage allowances in excess of the above obligation. In the event that a party other than customer submits a claim to railroad for mileage allowance payments in excess of railroad's obligation under this price list, customer shall at railroad's option either (1) release, defend and indemnify railroad from said claim including attorney's fees and cost of litigation or (2) reimburse railroad for excess mileage allowances paid by railroad within (30) days of notice by railroad.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- To determine miles, refer to BNSF Get a Freight Rate at www.BNSF.com. For any mileage not listed use the next greater mileage that is shown.
- Price is subject to UFC 6000.
- Rate Publication Insert: As a result of Transportation Security Administration (TSA) rail security regulations on Rail Security Sensitive Materials (RSSM), this price authority will not apply when shipments are routed via Interchange Junctions covered by Note 125 or to or from Stations covered by Note 126 of the Official Railroad Station List (OPSL 6000 series). RSSM are defined by the TSA in the Code of Federal Regulations at 49 C.F.R. 1580. RSSM are designated by the TSA and include TIH/PIH commodities and more than 5,000 lbs of either division 1.1, 1.2, or 1.3 Explosive materials or Class 7 radioactive materials. Customers interested in shipping RSSM via the Interchange Junctions and/or Stations covered by Notes 125 and 126 of the Official Railroad Station List (OPSL 6000 series) should contact their BNSF Marketing representative.
- Switching charges at Origin and Destination will be absorbed up to \$275.00. No more than \$275.00 per car will be absorbed. Any additional amount will be assesssed.
- For per car rates displayed in this Price Authority: For shipments moving on per car based rates in this Price Authority, BNSF will not be required to weigh shipments. Requests for weighing a car will be subject to the rules, regulations and charges found in BNSF Weighing Book BNSF-9300-Series. For weight based rates displayed in this Price Authority: For shipments moving on weight based rates in this Price Authority, shipper must have a Weight Agreement and will be responsible for supplying BNSF origin weights at the time of billing. If you are unsure if you have a Weight Agreement with BNSF, please contact auxpricing@bnsf.com. A weighing charge will apply whenever BNSF is requested to weigh a car. Except as otherwise provided herein, the rules, regulations and charges of BNSF Weighing Book, BNSF-9300 Series will apply, except item 500, paragraph C., 1, will not apply.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: www.BNSF.com.
- Prices in this Rate Item Price List do not alternate with other Rate Item Price Lists.
- Price is subject to a Fuel Surcharge. A mileage based fuel surcharge will be applied to the rates or charges in this price authority for the shipment, as provided for in Item 3377-Series, (\$3.25 Strike Price) of BNSF Rules Book 6100-Series. This amount will be added to the freight bill.
- JOINT LIABILITY Each party shall indemnify ("Indemnifying Party") and hold harmless the other party for all judgments, awards, claims, demands, and expenses, including without limitation, attorneys' fees, environmental damage, hazardous materials damage, fines or penalties, for injury or death to all persons, including Railroad's and Customer's officers and employees, and for loss and damage to property belonging to any person whomsoever ("Loss or Damage"), arising during the transportation of the commodity under this tariff, but only to the extent the Indemnifying Party's negligence causes or contributes to any such Loss or Damage. In the event that no act or omission of either Railroad or Customer is the proximate cause of such Loss or Damage or the proximate cause of such Loss or Damage cannot be determined ("Other Cause Liability"), any liability for such Loss or Damage shall be shared equally between Railroad and Customer up to one billion eight hundred million Dollars (\$1,800,000,000). Customer shall be fully responsible for, and shall indemnify, defend, and hold harmless Railroad Parties for any Other Cause Liability in excess of one billion eight hundred million Dollars (\$1,800,000,000).

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EXPIRATION DATE 02/28/2026

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- INDEMNIFICATION Customer hereby agrees to release, defend, indemnify, and hold harmless railroad and railroad's affiliated companies, partners, successors, assigns, legal representatives, officers, directors, shareholders, employees, agents, and handling carriers (collectively "Railroad Parties") for all loss damage, or injury (collectively including without limitation attorney's fees and other costs of litigation. liability to third parties, fines, penalties, environmental responses, investigation, remediation costs, and natural resource damages) arising, in whole or in part, from any of the following: (a) any defect in or failure of private equipment; (b) improper loading or unloading practices (including without limitation failure to properly close, secure, and tender loaded or empty equipment; (c) failure to accurately describe and/or placard shipments in accordance with applicable United States Department of Transportation or Transport Canada regulations (including without limitation the presence of any trace chemicals or contaminants in the Commodity which are not described in the Commodity's proper shipping description as set forth in the Hazardous Materials Table); or (d) the disposition of the Commodity following delivery to and acceptance by Customer of the commodity (collectively "Liabilities"). The foregoing indemnification and hold harmless provision shall not apply to any Liabilities wholly caused by the sole negligence or willful misconduct of a Railroad Party.
- INSURANCE PROVISIONS Each railroad party to this price list represents and warrants that it is and will maintain the ability to be financially responsible for general liability (including contractual liability) insurance of not less than one hundred million dollars (\$100.000.000) combined single incident limit for bodily injury and property damage. Customer agrees to keep in force general liability (including contractual liability) insurance of not less than one hundred million dollars (\$100,000,000) combined single incident limit for bodily injury and property damage. Certification of insurance will be furnished by customer to railroad(s) party to this tariff.
- LOADING AND UNLOADING Customer shall have the sole responsibility, at its sole expense, for properly packaging, labeling, marking, blocking, bracing, placarding, loading and unloading the commodity into or out of equipment to be transported pursuant to this Agreement. Customer shall comply with the loading rules of the Association of American Railroads and applicable federal, state and local loading rules or other loading rules as modified to meet the needs of customer subject to approval or railroad's Risk Management Division as well as applicable federal, state and local requirements regarding the handling of the commodity. Customer shall further be responsible for insuring that the load limits of any equipment used for transporting the commodity under this price list are not exceeded. In the event it is discovered that equipment has been overloaded, railroad may set out such equipment at a location convenient to railroad and shall notify customer by telephone, confirmed in writing, of the location of the overloaded equipment. Railroad may then either (1) contact customer in which event customer shall have twenty-four (24) hours to remove excess weight; or (2) move the overloaded equipment to a location suitable for removal of the excess weight that meets with all federal, state and local requirements. In any event, customer shall be responsible for performing and bearing all costs for movement of the overloaded railcar and removal of excess weight. Railroad will move the affected equipment to destination in such manner and time as is practicable after railroad receives notice from customer that excess weight has been removed. Customer will be responsible to advise receiver when customer is not the receiver for inspecting all railroad equipment after unloading the commodity therefrom. Customer shall be responsible to advise receiver when customer is not the receiver for cleaning and decontaminating railroad equipment before its return to the railroad, as well as any adjacent or vicinity property at the origin loading location, destination unloading location and/or any location enroute where such waste has been loaded and/or unloaded in accordance with applicable requirements of federal, state and local laws and regulations including, without limitation, DOT regulations of 49 CFR 174.57, Customer or receiver shall have the right to arrange for such responsibilities to be carried out by third parties; PROVIDED. HOWEVER, that customer shall remain obligated to railroad under its promises in this price list in such cases. Not withstanding, the provisions of the following INDEMNIFICATION paragraph, customer shall indemnify and hold harmless railroad or the actual owners of equipment used under this price list from and against any and all liability for loss damage (including but not limited to loss or damage to fees arising therefrom, or special and consequential damages) resulting from
- EQUIPMENT HANDLING HAZARDOUS MATERIAL Equipment used under this price list shall be privately owned or leased cars as described in Tariff RER 6411- Series and tendered to railroad in accordance with all applicable hazardous material regulations of the United States Department of Transportation (DOT), as published in 49 CFR. This price list does not commit railroad to accept privately owned or leased equipment that does not have OT-57 approval from railroad.
- LINE ABANDONMENT The terms of this price list in no way obligates the railroad to continue ownership, maintenance (including weight standards) or operations of any rail lines. Railroad will not be liable for any increased transportation costs or consequential damages that may result from such discontinuation.
- BILLING Each shipment made under this price list shall be evidenced by a standard uniform straight bill of lading, order notify bill of lading (bill of lading) or shipping order. At the time shipment is tendered the original and all copies of the bill of lading or shipping order or other shipping orders shall contain reference to Price List BNSF 90084, PAYMENT PLAN BNSF is the carrier collecting freight charges from customer on shipments moving under the provisions of this price list. Payment of all charges shall be made according to Surface Transportation Board or Canadian Credit Regulations and subsequent amendments. If payments are not made within the prescribed credit period, or if customer does not have credit with BNSF, payment may be required in advance of service. Rates and charges in this price list are payable to railroad in United States funds.
- GOVERNING PROVISIONS Except as otherwise provided for in this price list, shipments moving under this price list will be governed by the tariffs, exempt circulars, rate memorandums, rules and regulations which would apply if this price list were not in effect, except that origin and destination intermediate application rules will not apply. If, for any reason, any rule, regulation, or provision of any tariff, exempt circular or rate memorandum referenced under this price list is canceled or becomes inapplicable, the last published provision that would have been applied will govern. In the event of conflict between the above referenced rules, regulations, etc. which are herein incorporated by general reference, and this price list, this price list shall govern. Railroad's obligation to provide service under this price list shall be no greater than it would be as a common carrier. Services or other matters not specifically addressed in this price list., including but not limited to, loss and limitations, shall continue to be governed by rules, regulations, tariffs, and statutory provisions, as amended from time to time, which would apply if it were not for this price list, and which are incorporated herein by reference. This price list shall not relieve railroad of its common carrier obligations as set forth in the uniform straight bill of lading terms and conditions. Said terms and conditions shall govern all shipments made hereunder and are incorporated herein by reference and made a part hereof as if fully herein set forth; provided, however, that in the event of any inconsistency between said terms and conditions and any other provisions of this price list, the provisions of this price list shall govern. Transit of any kind, inspection, or stopping-in-transit for completion of loading or partial unloading, does not apply. Diversion and reconsignment privileges do not apply in connection with shipments moving under the provisions of this tariff. Provisions of the applicable demurrage book will govern.

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COMMODITY DEFINITIONS

CODE STCC DESCRIPTION

2819815 AMMONIA, ANHYDROUS

SHIPMENT CONDITIONS

| RULE 11 DEST MUST CSXT/PNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via CSXT. ~ |
|-----------------------------|--|
| RULE 11 ORG MUST UP/PPCONEW | Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when prior move was by rail via UP. ~ |
| GE+RULE 11 ORIGIN MUST NOT | Price must not be used in combination with other prices for the portion of the shipment prior to specified origin. The waybill origin must equal the price origin. |
| RULE 11 DEST MUST UP/PPCNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via UP. ~ |
| RULE 11 ORG MUST NS/PPCONEW | Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when prior move was by rail via NS. ~ |
| GE+RULE 11 DEST MUST | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. |
| R11 ORG MUST NOT/R11 DESNEW | Price must not be used in combination with other prices for the portion of the shipment prior to specified origin. The waybill origin must equal the price origin. Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. |
| RULE 11 BOTH MUST NOT/PPNEW | Price must not be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. The waybill origin/destination must equal the price origin/destination. ~ |
| RULE 11 BOTH MAY, PP & CNEW | Price may be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. If used in combination, separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. ~ |
| RULE 11 DEST MUST CFE/PPNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via CFE. ~ |
| RULE 11 DEST MUST CN/PPCNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via CN. ~ |
| RULE 11 DEST MUST INRD/PNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via INRD. ~ |

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| RULE 11 DEST MUST NS/PPCNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via NS. ~ |
|-----------------------------|---|
| RULE 11 DEST MUST WTLC/PNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via WTLC. ~ |
| RULE 11 NOT DEST-AG | Price must not be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. The waybill origin/destination must equal the price origin/destination. |
| KCS R11 @ ORG MUST/PP-CONEW | Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when prior move is by rail via KCS. ~ |
| RULE 11 DEST MUST CSS/PPNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via CSS. ~ |
| RULE 11 DEST MUST NS & UNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via NS. Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via UP. |
| FD RIVERDALE IL IHB/R11 NEW | Price applies when final destination is in Riverdale, IL on the IHB. Price must not be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. The waybill origin/destination must equal the price origin/destination. |
| GE+RULE 11 BOTH MUST NOT | Price must not be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. The waybill origin/destination must equal the price origin/destination. |
| GE+RULE 11 ORIGIN MUST | Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. |
| R11 ORIG MUST NOT, DEST NEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price must not be used in combination with other prices for the portion of the shipment prior to specified origin. The waybill origin must equal the price origin. |
| RUL 11 ORIG MUST DEST 1NEW | Price may not be used in accordance with the provisions of Railway Accounting Rule 11 for the portion of the shipment subsequent to specified destination. Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. |
| RULE 11 DEST MUST TPW/PPNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via TPW. ~ |
| RULE 11 ORG MUST CN/PPCONEW | Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when prior move was by rail via CN. ~ |
| GE RULE 11 DEST MUST | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. |
| RUL 11 ORIG MUST DEST MUNEW | Price may not be used in accordance with the provisions of Railway Accounting Rule 11 for the portion of the shipment subsequent to specified destination. Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. |
| RULE 11 DEST MUST KCS/PPNEW | Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by |

rail via KCS. ~



R11 ORIGIN MUST/DEST MUSNEW

RULE 11 DEST MUST CPRS/PNEW

RULE 11 ORG MUST CPRS/PPNEW

RULE 11 ORIG, NOT DESTINEW

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RULE 11 DEST MUST WSOR/PNEW Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via WSOR. ~

> Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price must not be used in combination with other prices for the portion of the shipment subsequent to specified destination. The waybill destination must equal the price destination.

Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when subsequent movement is by rail via CPRS. ~

Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when prior move was by rail via CPRS. ~

Price may not be used in accordance with the provisions of Railway Accounting Rule 11 for the portion of the shipment subsequent to specified destination. Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.

EQUIPMENT

Shipper Owned or Leased IH Tank Cars Price applies in Shipper Owned or Leased DOT-105H500W, DOT-105H600W, DOT-105J500I, DOT-105J600I, DOT-112H500W, DOT-112J500l tank cars. Mileage payments will not apply.

Shipper Owned or Leased T2 Tank Cars Price applies in Shipper Owned or Leased Tank Cars excluding DOT-105H500W, DOT-105H600W, DOT-105J500I, DOT-105J600I, DOT-112H500W. DOT-112H600W, DOT-112J500I, DOT-112J600I, DOT-112S500I tank cars. Mileage payments will not apply.

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RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-------------------------------|--------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| KANSAS CITY, MO/KS NEW | ST JOSEPH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RUL 11 ORIG MUST DEST MUNEW | 155,000 LB | \$152.20 PT | \$136.97 PT |
| SWEET GRASS / COUTTS NEW + | MOSES LAKE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$269.52 PT | \$242.59 PT |
| WOODWARD / GERLACH OK | PALOS, AL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$473.13 PT | \$425.81 PT |
| WOODWARD / GERLACH OK | LA MIRADA, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$499.32 PT | \$449.37 PT |
| WOODWARD / GERLACH OK | DENVER, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RUL 11 ORIG MUST DEST MUNEW | 155,000 LB | \$399.81 PT | \$359.83 PT |
| WOODWARD / GERLACH OK | ECKLEY, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$364.40 PT | \$327.95 PT |
| WOODWARD / GERLACH OK | HOLYOKE, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$392.33 PT | \$353.09 PT |
| WOODWARD / GERLACH OK | WIGGINS, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$355.32 PT | \$319.78 PT |
| WOODWARD / GERLACH OK | WRAY, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$354.52 PT | \$319.05 PT |
| WOODWARD / GERLACH OK | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$400.60 PT | \$360.54 PT |
| WOODWARD / GERLACH OK | BAYARD, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$357.59 PT | \$321.85 PT |
| WOODWARD / GERLACH OK | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$355.77 PT | \$320.18 PT |
| WOODWARD / GERLACH OK | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$286.54 PT | \$257.87 PT |
| WOODWARD / GERLACH OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$391.42 PT | \$352.29 PT |
| WOODWARD / GERLACH OK | CHICAGO, IL + | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 NOT DEST- AG | 155,000 LB | \$391.42 PT | \$352.29 PT |
| WOODWARD / GERLACH OK | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$395.81 PT | \$356.24 PT |
| WOODWARD / GERLACH OK | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$356.22 PT | \$320.60 PT |
| WOODWARD / GERLACH OK | CONWAY SPRINGS, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$218.13 PT | \$196.31 PT |
| WOODWARD / GERLACH OK | KANSAS CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$204.27 PT | \$183.84 PT |
| WOODWARD / GERLACH OK | LARNED, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$237.84 PT | \$214.04 PT |
| WOODWARD / GERLACH OK | MACKSVILLE, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$251.93 PT | \$226.74 PT |
| WOODWARD / GERLACH OK | PADUCAH, KY | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$446.10 PT | \$401.48 PT |

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BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT | MIN WGT | Shipper Owned or | Shipper Owned or |
|--------------------------|------------------|----------------------------|-------------|--------------------------------|------------|---------------------|---------------------|
| | | | | CONDITIONS | | Leased T2 Tank Cars | Leased IH Tank Cars |
| WOODWARD / GERLACH OK | APPLETON, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$404.35 PT | \$363.90 PT |
| WOODWARD / GERLACH OK | BOSWORTH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$281.78 PT | \$253.61 PT |
| WOODWARD / GERLACH OK | BROOKFIELD, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$327.73 PT | \$294.95 PT |
| WOODWARD / GERLACH OK | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$227.33 PT | \$204.60 PT |
| WOODWARD / GERLACH OK | HARDIN, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$215.05 PT | \$193.54 PT |
| WOODWARD / GERLACH OK | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST KCS/PPNEW | 155,000 LB | \$204.27 PT | \$183.84 PT |
| WOODWARD / GERLACH OK | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$204.27 PT | \$183.84 PT |
| WOODWARD / GERLACH OK | NEEDLES, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$315.15 PT | \$283.63 PT |
| WOODWARD / GERLACH OK | NORBORNE, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$267.83 PT | \$241.04 PT |
| WOODWARD / GERLACH OK | ST JOSEPH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$219.49 PT | \$197.53 PT |
| WOODWARD / GERLACH OK | GRAND FORKS, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$601.79 PT | \$541.61 PT |
| WOODWARD / GERLACH OK | ALLIANCE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$420.77 PT | \$378.68 PT |
| WOODWARD / GERLACH OK | BEREA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$343.06 PT | \$308.76 PT |
| WOODWARD / GERLACH OK | BRIDGEPORT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$382.33 PT | \$344.10 PT |
| WOODWARD / GERLACH OK | CULBERTSON, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$370.85 PT | \$333.76 PT |
| WOODWARD / GERLACH OK | DORCHESTER, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$338.96 PT | \$305.06 PT |
| WOODWARD / GERLACH OK | ELSIE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$331.82 PT | \$298.63 PT |
| WOODWARD / GERLACH OK | FREMONT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$353.13 PT | \$317.83 PT |
| WOODWARD / GERLACH OK | GRAND ISLAND, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$313.78 PT | \$282.40 PT |
| WOODWARD / GERLACH OK | GRANT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$386.39 PT | \$347.77 PT |
| WOODWARD / GERLACH OK | HASTINGS, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$349.52 PT | \$314.56 PT |
| WOODWARD / GERLACH OK | IAMS, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$362.78 PT | \$326.51 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084 ITEM: 3000

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|--------------------------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| WOODWARD / GERLACH OK | IMPERIAL, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$335.45 PT | \$301.89 PT |
| WOODWARD / GERLACH OK | MCCOOK, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$317.19 PT | \$285.48 PT |
| WOODWARD / GERLACH OK | MORRILL, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$424.88 PT | \$382.38 PT |
| WOODWARD / GERLACH OK | OMAHA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIG MUST NOT, DEST NEW | 155,000 LB | \$348.97 PT | \$314.07 PT |
| WOODWARD / GERLACH OK | PAGE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$369.83 PT | \$332.84 PT |
| WOODWARD / GERLACH OK | SCOTTSBLUFF, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$390.84 PT | \$351.75 PT |
| WOODWARD / GERLACH OK | PONCA CITY, OK | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$168.28 PT | \$151.48 PT |
| WOODWARD / GERLACH OK | CORSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$372.44 PT | \$335.21 PT |
| WOODWARD / GERLACH OK | GARRETSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$375.52 PT | \$337.94 PT |
| WOODWARD / GERLACH OK | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$525.55 PT | \$473 PT |
| WOODWARD / GERLACH OK | IPSWICH, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$508.51 PT | \$457.67 PT |
| WOODWARD / GERLACH OK | MADISON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$386.96 PT | \$348.27 PT |
| WOODWARD / GERLACH OK | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$513.96 PT | \$462.56 PT |
| WOODWARD / GERLACH OK | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$513.96 PT | \$462.56 PT |
| WOODWARD / GERLACH OK | MEMPHIS, TN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$317.41 PT | \$285.66 PT |
| WOODWARD / GERLACH OK | MEMPHIS, TN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CSXT/PNEW | 155,000 LB | \$317.41 PT | \$285.66 PT |
| WOODWARD / GERLACH OK | ABERNATHY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$186.02 PT | \$167.40 PT |
| WOODWARD / GERLACH OK | EL PASO, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$297.76 PT | \$267.98 PT |
| WOODWARD / GERLACH OK | FT WORTH, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | GE RULE 11 DEST MUST | 155,000 LB | \$272.56 PT | \$245.30 PT |
| WOODWARD / GERLACH OK | HARTLEY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$174.21 PT | \$156.79 PT |
| WOODWARD / GERLACH OK | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$784.59 PT | \$706.13 PT |
| WOODWARD / GERLACH OK | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$833.86 PT | \$750.47 PT |

CUSTOMER COPY GRAIN PRODUCTS & ENERGY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|--------------------------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| WOODWARD / GERLACH OK | GLADE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$865.75 PT | \$779.19 PT |
| WOODWARD / GERLACH OK | MOSES LAKE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$874.01 PT | \$786.62 PT |
| COUTTS, AB | NORTH LAPWAI, ID | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$344.53 PT | \$310.06 PT |
| COUTTS, AB | BILLINGS, MT | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$255 PT | \$229.52 PT |
| COUTTS, AB | DUTTON, MT | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$158.52 PT | \$142.70 PT |
| COUTTS, AB | KINDRED, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$360.77 PT | \$324.68 PT |
| COUTTS, AB | HOPMERE, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$353.50 PT | \$318.16 PT |
| COUTTS, AB | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$447.11 PT | \$402.41 PT |
| COUTTS, AB | MCLAUGHLIN, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$544.93 PT | \$490.44 PT |
| COUTTS, AB | BRUCE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$322.26 PT | \$290.05 PT |
| COUTTS, AB | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$428.02 PT | \$385.22 PT |
| COUTTS, AB | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$238.54 PT | \$214.67 PT |
| COUTTS, AB | FINLEY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$377.30 PT | \$339.58 PT |
| COUTTS, AB | GLADE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$259.11 PT | \$233.19 PT |
| COUTTS, AB | HARRINGTON, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$264.52 PT | \$238.09 PT |
| COUTTS, AB | OTHELLO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$326.81 PT | \$294.13 PT |
| COUTTS, AB | PASCO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$290.96 PT | \$261.86 PT |
| COUTTS, AB | PLYMOUTH, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$294.72 PT | \$265.25 PT |
| COUTTS, AB | TOKIO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$189.95 PT | \$170.96 PT |
| COUTTS, AB | WHEELER, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MAY, PP & CNEW | 155,000 LB | \$262.35 PT | \$236.15 PT |
| COUTTS, AB | POWELL, WY | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$433.83 PT | \$390.46 PT |
| BIRMINGHAM, AL | PALOS, AL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST NS/PPCONEW | 155,000 LB | \$151.84 PT | \$136.68 PT |



GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| | | | | SHIPMENT | | Shipper Owned or | Shipper Owned or |
|---------------------|-------------------|----------------------------|-------------|--------------------------------|------------|---------------------|---------------------|
| ORIGIN | DESTINATION | COMMODITY | ROUTE | CONDITIONS | MIN WGT | Leased T2 Tank Cars | Leased IH Tank Cars |
| NEW WESTMINSTER, BC | BILLINGS, MT | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$611.10 PT | \$549.98 PT |
| NEW WESTMINSTER, BC | HOPMERE, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$227.77 PT | \$204.97 PT |
| NEW WESTMINSTER, BC | PORTLAND, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MAY, PP & CNEW | 155,000 LB | \$333.83 PT | \$300.46 PT |
| NEW WESTMINSTER, BC | ST HELENS, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$232.43 PT | \$209.17 PT |
| NEW WESTMINSTER, BC | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$534.61 PT | \$481.18 PT |
| NEW WESTMINSTER, BC | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$331.60 PT | \$298.42 PT |
| NEW WESTMINSTER, BC | EVERETT, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CN/PPCONEW | 155,000 LB | \$157.87 PT | \$142.08 PT |
| NEW WESTMINSTER, BC | FINLEY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$383.44 PT | \$345.10 PT |
| NEW WESTMINSTER, BC | PASCO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$370.58 PT | \$333.53 PT |
| NEW WESTMINSTER, BC | WHEELER, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$280.39 PT | \$252.33 PT |
| MONSANTO, CA | FIREBAUGH, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$172.40 PT | \$155.17 PT |
| MONSANTO, CA | LONE STAR, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$190.18 PT | \$171.21 PT |
| MONSANTO, CA | RICE, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$243.97 PT | \$219.59 PT |
| MONSANTO, CA | STOCKTON, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$156.85 PT | \$141.14 PT |
| MONSANTO, CA | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1199.23 PT | \$1079.32 PT |
| MONSANTO, CA | GLADE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1178.17 PT | \$1060.35 PT |
| MONSANTO, CA | HARRINGTON, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1150.87 PT | \$1035.77 PT |
| MONSANTO, CA | OTHELLO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$1193.49 PT | \$1074.14 PT |
| MONSANTO, CA | PLYMOUTH, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$1185.44 PT | \$1066.90 PT |
| MONSANTO, CA | WHEELER, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$1194.71 PT | \$1075.25 PT |
| RICHMOND, CA | LA MIRADA, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$254.67 PT | \$229.19 PT |
| RICHMOND, CA | STOCKTON, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$173.40 PT | \$156.05 PT |

CUSTOMER COPY GRAIN PRODUCTS & ENERGY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|--------------------|--------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| RICHMOND, CA | PLAINVIEW, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST WTLC/PNEW | 155,000 LB | \$517.57 PT | \$465.80 PT |
| RICHMOND, CA | SALT LAKE CITY, UT | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$915.50 PT | \$823.94 PT |
| RICHMOND, CA | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1205.46 PT | \$1084.94 PT |
| RICHMOND, CA | GLADE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1184.45 PT | \$1065.99 PT |
| RICHMOND, CA | HARRINGTON, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1157.13 PT | \$1041.42 PT |
| STOCKTON, CA | RICHMOND, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$173.40 PT | \$156.05 PT |
| STOCKTON, CA | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1187.95 PT | \$1069.15 PT |
| STOCKTON, CA | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1136.10 PT | \$1022.52 PT |
| STOCKTON, CA | FINLEY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1166.64 PT | \$1049.98 PT |
| DENVER, CO | ALLIANCE, NE + | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$136.31 PT | \$122.68 PT |
| DENVER, CO | BEREA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$136.31 PT | \$122.68 PT |
| COUNCIL BLUFFS, IA | FREMONT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$121.87 PT | \$109.68 PT |
| COUNCIL BLUFFS, IA | HASTINGS, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$135.17 PT | \$121.64 PT |
| COUNCIL BLUFFS, IA | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$270.20 PT | \$243.17 PT |
| COUNCIL BLUFFS, IA | MCLAUGHLIN, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$305.20 PT | \$274.68 PT |
| COUNCIL BLUFFS, IA | SUN PRODUCTS, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$273.92 PT | \$246.55 PT |
| SIOUX CITY, IA | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$203.26 PT | \$182.93 PT |
| CHICAGO, IL | SPRINGERVILLE, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$586.26 PT | \$527.64 PT |
| CHICAGO, IL | LA MIRADA, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CN/PPCONEW | 155,000 LB | \$718.91 PT | \$647.04 PT |
| CHICAGO, IL | LA MIRADA, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST NS/PPCONEW | 155,000 LB | \$718.91 PT | \$647.04 PT |
| CHICAGO, IL | ATWATER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$223.32 PT | \$201.01 PT |
| CHICAGO, IL | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$206.32 PT | \$185.68 PT |

GRAIN PRODUCTS & ENERGY

RATE ITEM PRICE LIST

CUSTOMER COPY

BNSF 90084 ITEM: 3000

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-------------------|-----------------|----------------------------|-------------|--------------------------------|------------|---|---|
| CHICAGO, IL | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$157.29 PT | \$141.56 PT |
| CHICAGO, IL | METROPOLIS, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CN/PPCONEW | | \$234.09 PT | \$210.73 PT |
| CHICAGO, IL | POLO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$273.92 PT | \$246.55 PT |
| CHICAGO, IL | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$191.11 PT | \$171.99 PT |
| CHICAGO, IL | KANSAS CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CN/PPCONEW | 155,000 LB | \$215.18 PT | \$193.63 PT |
| CHICAGO, IL | KANSAS CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST NS/PPCONEW | 155,000 LB | \$215.18 PT | \$193.63 PT |
| CHICAGO, IL | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$232.63 PT | \$209.38 PT |
| CHICAGO, IL | HARDIN, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$305.95 PT | \$275.33 PT |
| CHICAGO, IL | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$215.18 PT | \$193.63 PT |
| CHICAGO, IL | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$215.18 PT | \$193.63 PT |
| CHICAGO, IL | NORBORNE, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$239.36 PT | \$215.41 PT |
| CHICAGO, IL | HOAG, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$352.37 PT | \$317.13 PT |
| CHICAGO, IL | OTHELLO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CN/PPCONEW | 155,000 LB | \$713.23 PT | \$641.89 PT |
| EAST ST LOUIS, IL | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MAY, PP & CNEW | 155,000 LB | \$166.28 PT | \$149.65 PT |
| EAST ST LOUIS, IL | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CN/PPCONEW | 155,000 LB | \$166.28 PT | \$149.65 PT |
| COFFEYVILLE, KS | CORONADO, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$440.53 PT | \$396.48 PT |
| COFFEYVILLE, KS | LA MIRADA, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$545.93 PT | \$491.37 PT |
| COFFEYVILLE, KS | HOLYOKE, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$351.77 PT | \$316.60 PT |
| COFFEYVILLE, KS | WRAY, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$348.03 PT | \$313.24 PT |
| COFFEYVILLE, KS | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$352.83 PT | \$317.54 PT |
| COFFEYVILLE, KS | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | FD RIVERDALE IL IHB/R11 NEW | 155,000 LB | \$488.87 PT | \$439.99 PT |
| COFFEYVILLE, KS | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$488.87 PT | \$439.99 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-----------------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| COFFEYVILLE, KS | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST WSOR/PNEW | 155,000 LB | \$488.87 PT | \$439.99 PT |
| COFFEYVILLE, KS | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$321.05 PT | \$288.94 PT |
| COFFEYVILLE, KS | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$309.91 PT | \$278.92 PT |
| COFFEYVILLE, KS | PEKIN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$305.40 PT | \$274.83 PT |
| COFFEYVILLE, KS | PEORIA, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST TPW/PPNEW | 155,000 LB | \$288.69 PT | \$259.83 PT |
| COFFEYVILLE, KS | POLO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$448.68 PT | \$403.82 PT |
| COFFEYVILLE, KS | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$286.43 PT | \$257.78 PT |
| COFFEYVILLE, KS | HOLLOWAY, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$419.11 PT | \$377.19 PT |
| COFFEYVILLE, KS | BOSWORTH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$229.12 PT | \$206.21 PT |
| COFFEYVILLE, KS | BROOKFIELD, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$233.20 PT | \$209.87 PT |
| COFFEYVILLE, KS | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$208.12 PT | \$187.32 PT |
| COFFEYVILLE, KS | MENDON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$216.07 PT | \$194.47 PT |
| COFFEYVILLE, KS | NEEDLES, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$238.90 PT | \$215.02 PT |
| COFFEYVILLE, KS | ST JOSEPH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$186.02 PT | \$167.40 PT |
| COFFEYVILLE, KS | DUTTON, MT | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$641.16 PT | \$577.06 PT |
| COFFEYVILLE, KS | ELSIE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$323.32 PT | \$291 PT |
| COFFEYVILLE, KS | GRANT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$353.28 PT | \$317.95 PT |
| COFFEYVILLE, KS | PONCA CITY, OK | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$181.13 PT | \$163.03 PT |
| COFFEYVILLE, KS | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$466.16 PT | \$419.54 PT |
| COFFEYVILLE, KS | GUNTER, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$294.16 PT | \$264.74 PT |
| COFFEYVILLE, KS | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1085.09 PT | \$976.56 PT |
| COFFEYVILLE, KS | HARRINGTON, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$821.03 PT | \$738.92 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-----------------|------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| COFFEYVILLE, KS | MOSES LAKE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$855.88 PT | \$770.31 PT |
| COFFEYVILLE, KS | PASCO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$850.43 PT | \$765.39 PT |
| DODGE CITY, KS | CORONADO, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$597 PT | \$537.31 PT |
| DODGE CITY, KS | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$412.72 PT | \$371.43 PT |
| DODGE CITY, KS | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$336.81 PT | \$303.13 PT |
| DODGE CITY, KS | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$361.20 PT | \$325.09 PT |
| DODGE CITY, KS | GRANITE CITY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$393.44 PT | \$354.09 PT |
| DODGE CITY, KS | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$360.18 PT | \$324.14 PT |
| DODGE CITY, KS | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$345.89 PT | \$311.29 PT |
| DODGE CITY, KS | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$356.56 PT | \$320.90 PT |
| DODGE CITY, KS | KANSAS CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$229.58 PT | \$206.63 PT |
| DODGE CITY, KS | MACKSVILLE, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$231.16 PT | \$208.05 PT |
| DODGE CITY, KS | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$511.34 PT | \$460.20 PT |
| DODGE CITY, KS | BOSWORTH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$255 PT | \$229.52 PT |
| DODGE CITY, KS | BROOKFIELD, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$297.44 PT | \$267.71 PT |
| DODGE CITY, KS | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$252.74 PT | \$227.44 PT |
| DODGE CITY, KS | HARDIN, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$240.93 PT | \$216.82 PT |
| DODGE CITY, KS | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$229.58 PT | \$206.63 PT |
| DODGE CITY, KS | MENDON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$263.51 PT | \$237.15 PT |
| DODGE CITY, KS | NORBORNE, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$245.11 PT | \$220.60 PT |
| DODGE CITY, KS | ST JOSEPH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$232.63 PT | \$209.38 PT |
| DODGE CITY, KS | BEREA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$433.38 PT | \$390.07 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

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|-----------------|----------------|----------------------------|-------------|--------------------------------|------------|---|---|
| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
| DODGE CITY, KS | DORCHESTER, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$316.29 PT | \$284.64 PT |
| DODGE CITY, KS | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$398.46 PT | \$358.59 PT |
| KANSAS CITY, KS | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | KCS R11 @ ORG MUST/PP-CONEW | 155,000 LB | \$180.36 PT | \$162.29 PT |
| KANSAS CITY, KS | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST UP/PPCONEW | 155,000 LB | \$204.15 PT | \$183.73 PT |
| KANSAS CITY, KS | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$214.96 PT | \$193.44 PT |
| KANSAS CITY, KS | BOSWORTH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | KCS R11 @ ORG MUST/PP-CONEW | 155,000 LB | \$157.07 PT | \$141.37 PT |
| KANSAS CITY, KS | BROOKFIELD, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | KCS R11 @ ORG MUST/PP-CONEW | 155,000 LB | \$157.52 PT | \$141.78 PT |
| KANSAS CITY, KS | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$157.52 PT | \$141.78 PT |
| KANSAS CITY, KS | GRANT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | KCS R11 @ ORG MUST/PP-CONEW | 155,000 LB | \$249.34 PT | \$224.38 PT |
| NEW ORLEANS, LA | LA MIRADA, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST NS/PPCONEW | 155,000 LB | \$681.77 PT | \$613.61 PT |
| NEW ORLEANS, LA | NEW IBERIA, LA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$290.96 PT | \$261.86 PT |
| EMERSON, MB | MOORHEAD, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$165.90 PT | \$149.32 PT |
| NORTHTOWN, MN | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RUL 11 ORIG MUST DEST 1NEW | 155,000 LB | \$305.17 PT | \$274.65 PT |
| NORTHTOWN, MN | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$166.48 PT | \$149.83 PT |
| NORTHTOWN, MN | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$204.74 PT | \$184.23 PT |
| NOYES, MN | MOORHEAD, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$165.90 PT | \$149.32 PT |
| NOYES, MN | BEULAH, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$292.92 PT | \$263.62 PT |
| NOYES, MN | KINDRED, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$208.12 PT | \$187.32 PT |
| NOYES, MN | MOORETON, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIG MUST NOT, DEST NEW | 155,000 LB | \$199.83 PT | \$179.86 PT |
| ST PAUL, MN | HAXTUN, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$462.91 PT | \$416.63 PT |
| ST PAUL, MN | HOLYOKE, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$384.02 PT | \$345.63 PT |
| ST PAUL, MN | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$388.44 PT | \$349.58 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084 ITEM: 3000

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-----------------|----------------|----------------------------|-------------|--------------------------------|------------|---|---|
| ST PAUL, MN | BAYARD, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$329.09 PT | \$296.20 PT |
| ST PAUL, MN | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$305.17 PT | \$274.65 PT |
| ST PAUL, MN | APPLETON, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$149.58 PT | \$134.62 PT |
| ST PAUL, MN | ALLIANCE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$413.20 PT | \$371.87 PT |
| ST PAUL, MN | CULBERTSON, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$337.73 PT | \$303.96 PT |
| ST PAUL, MN | DORCHESTER, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$306.28 PT | \$275.67 PT |
| ST PAUL, MN | HOAG, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$378.81 PT | \$340.93 PT |
| ST PAUL, MN | MCCOOK, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$351.92 PT | \$316.73 PT |
| ST PAUL, MN | OAKLAND, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$291.40 PT | \$262.28 PT |
| ST PAUL, MN | OSMOND, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$242.29 PT | \$218.06 PT |
| ST PAUL, MN | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$195.52 PT | \$175.97 PT |
| KANSAS CITY, MO | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | KCS R11 @ ORG MUST/PP-CONEW | 155,000 LB | \$174.21 PT | \$156.79 PT |
| KANSAS CITY, MO | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$204.15 PT | \$183.73 PT |
| KANSAS CITY, MO | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$218.68 PT | \$196.81 PT |
| KANSAS CITY, MO | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$214.96 PT | \$193.44 PT |
| KANSAS CITY, MO | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$157.52 PT | \$141.78 PT |
| KANSAS CITY, MO | MENDON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$165.69 PT | \$149.10 PT |
| KANSAS CITY, MO | BEULAH, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST | 155,000 LB | \$523.72 PT | \$471.35 PT |
| BEULAH, ND | DENVER, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$508.85 PT | \$457.98 PT |
| BEULAH, ND | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$503.76 PT | \$453.38 PT |
| BEULAH, ND | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$549.59 PT | \$494.63 PT |
| BEULAH, ND | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST NS & UNEW | 155,000 LB | \$517.94 PT | \$466.13 PT |



GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084 ITEM: 3000

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|------------|-----------------|----------------------------|-------------|--------------------------------|------------|---|---|
| BEULAH, ND | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$561.40 PT | \$505.25 PT |
| BEULAH, ND | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$470.18 PT | \$423.15 PT |
| BEULAH, ND | PEKIN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$504.65 PT | \$454.19 PT |
| BEULAH, ND | PEORIA, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$468.66 PT | \$421.81 PT |
| BEULAH, ND | POLO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$553.67 PT | \$498.34 PT |
| BEULAH, ND | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$554.57 PT | \$499.12 PT |
| BEULAH, ND | DODGE CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$536.43 PT | \$482.77 PT |
| BEULAH, ND | APPLETON, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$276.43 PT | \$248.78 PT |
| BEULAH, ND | MINNEAPOLIS, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MAY, PP & CNEW | 155,000 LB | \$287.91 PT | \$259.12 PT |
| BEULAH, ND | MOORHEAD, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$268.50 PT | \$241.65 PT |
| BEULAH, ND | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$274.65 PT | \$247.17 PT |
| BEULAH, ND | NORTHTOWN, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIG MUST NOT, DEST NEW | 155,000 LB | \$287.91 PT | \$259.12 PT |
| BEULAH, ND | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MAY, PP & CNEW | 155,000 LB | \$446.10 PT | \$401.48 PT |
| BEULAH, ND | BILLINGS, MT | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$653.54 PT | \$588.19 PT |
| BEULAH, ND | SILVER BOW, MT | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$486.25 PT | \$437.64 PT |
| BEULAH, ND | ARDOCH, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$250.69 PT | \$225.63 PT |
| BEULAH, ND | BERTHOLD, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$307.17 PT | \$276.44 PT |
| BEULAH, ND | BOTTINEAU, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$354.52 PT | \$319.05 PT |
| BEULAH, ND | CLYDE, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$278.01 PT | \$250.24 PT |
| BEULAH, ND | MINOT, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$301.17 PT | \$271.05 PT |
| BEULAH, ND | NORWICH, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$332.63 PT | \$299.36 PT |
| BEULAH, ND | ALLIANCE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$516.21 PT | \$464.62 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|------------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| BEULAH, ND | GRANT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$547.67 PT | \$492.89 PT |
| BEULAH, ND | MCCOOK, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$534.61 PT | \$481.18 PT |
| BEULAH, ND | CORSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$332.94 PT | \$299.65 PT |
| BEULAH, ND | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$325.34 PT | \$292.82 PT |
| BEULAH, ND | MCLAUGHLIN, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$409.35 PT | \$368.38 PT |
| BEULAH, ND | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$344.87 PT | \$310.40 PT |
| BEULAH, ND | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$638.22 PT | \$574.41 PT |
| BEULAH, ND | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$588.16 PT | \$529.34 PT |
| BEULAH, ND | FINLEY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$571.03 PT | \$513.93 PT |
| BEULAH, ND | HARRINGTON, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$534.61 PT | \$481.18 PT |
| BEULAH, ND | MOSES LAKE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$533.82 PT | \$480.45 PT |
| BEULAH, ND | PASCO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$569.11 PT | \$512.20 PT |
| BEULAH, ND | POWELL, WY | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$800.60 PT | \$720.55 PT |
| MINOT, ND | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$458.82 PT | \$412.96 PT |
| MINOT, ND | MOORHEAD, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$157.07 PT | \$141.37 PT |
| MINOT, ND | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$230.50 PT | \$207.43 PT |
| MINOT, ND | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$413.63 PT | \$372.29 PT |
| MINOT, ND | HARDIN, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$427.37 PT | \$384.65 PT |
| MINOT, ND | NORBORNE, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$410.55 PT | \$369.49 PT |
| MINOT, ND | BEULAH, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$328.89 PT | \$295.99 PT |
| MINOT, ND | GRAND FORKS, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$129.70 PT | \$116.74 PT |
| MINOT, ND | EDISON, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$412.08 PT | \$370.85 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-----------|--------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| MINOT, ND | GRAND ISLAND, NE + | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$381.29 PT | \$343.16 PT |
| MINOT, ND | GRANT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$453.69 PT | \$408.33 PT |
| MINOT, ND | HOAG, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$437.58 PT | \$393.80 PT |
| MINOT, ND | IMPERIAL, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$451.41 PT | \$406.28 PT |
| MINOT, ND | VENANGO, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$459.95 PT | \$413.96 PT |
| MINOT, ND | CORSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$322.18 PT | \$289.96 PT |
| MINOT, ND | GARRETSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$323.32 PT | \$291 PT |
| MINOT, ND | IPSWICH, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$289.03 PT | \$260.12 PT |
| MINOT, ND | WEST BOWDLE, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$426.25 PT | \$383.62 PT |
| MINOT, ND | WOLSEY, SD + | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CPRS/PPNEW | 155,000 LB | \$304.83 PT | \$274.32 PT |
| HOAG, NE | DENVER, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$242.98 PT | \$218.68 PT |
| HOAG, NE | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$228.66 PT | \$205.82 PT |
| HOAG, NE | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$267.12 PT | \$240.39 PT |
| HOAG, NE | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST NS/PPCNEW | 155,000 LB | \$267.12 PT | \$240.39 PT |
| HOAG, NE | DODGE CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$253.28 PT | \$227.95 PT |
| HOAG, NE | EMERSON, MB | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$321.05 PT | \$288.94 PT |
| HOAG, NE | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$316.17 PT | \$284.54 PT |
| HOAG, NE | OMAHA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$153.78 PT | \$138.42 PT |
| HOAG, NE | CORSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$176.12 PT | \$158.51 PT |
| HOAG, NE | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$219.12 PT | \$197.22 PT |
| HOAG, NE | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$262.82 PT | \$236.55 PT |
| OMAHA, NE | BAYARD, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$161.36 PT | \$145.23 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-----------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| OMAHA, NE | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$134.70 PT | \$121.26 PT |
| OMAHA, NE | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$151.84 PT | \$136.68 PT |
| OMAHA, NE | HOAG, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$158.77 PT | \$142.90 PT |
| ENID, OK | BIRMINGHAM, AL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CSXT/PNEW | 155,000 LB | \$393.09 PT | \$353.82 PT |
| ENID, OK | BIRMINGHAM, AL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST NS/PPCNEW | 155,000 LB | \$393.09 PT | \$353.82 PT |
| ENID, OK | PALOS, AL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$350.21 PT | \$315.21 PT |
| ENID, OK | CORONADO, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$410.50 PT | \$369.44 PT |
| ENID, OK | BRUSH, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$381.66 PT | \$343.49 PT |
| ENID, OK | MOSELEY, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$402.77 PT | \$362.49 PT |
| ENID, OK | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$375.16 PT | \$337.64 PT |
| ENID, OK | BAYARD, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$339.98 PT | \$305.98 PT |
| ENID, OK | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$334.89 PT | \$301.40 PT |
| ENID, OK | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$316.17 PT | \$284.54 PT |
| ENID, OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CFE/PPNEW | 155,000 LB | \$659.46 PT | \$593.50 PT |
| ENID, OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$659.46 PT | \$593.50 PT |
| ENID, OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CSS/PPNEW | 155,000 LB | \$659.46 PT | \$593.50 PT |
| ENID, OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CSXT/PNEW | 155,000 LB | \$659.46 PT | \$593.50 PT |
| ENID, OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST INRD/PNEW | 155,000 LB | \$659.46 PT | \$593.50 PT |
| ENID, OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST NS/PPCNEW | 155,000 LB | \$659.46 PT | \$593.50 PT |
| ENID, OK | EAST ST LOUIS, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CSXT/PNEW | 155,000 LB | \$298.82 PT | \$268.94 PT |
| ENID, OK | EAST ST LOUIS, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST NS/PPCNEW | 155,000 LB | \$298.82 PT | \$268.94 PT |
| ENID, OK | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$377.10 PT | \$339.40 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|----------|-----------------|----------------------------|-------------|--------------------------------|------------|---|---|
| ENID, OK | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$337.25 PT | \$303.53 PT |
| ENID, OK | PEORIA, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST TPW/PPNEW | 155,000 LB | \$356.79 PT | \$321.10 PT |
| ENID, OK | POLO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$436.56 PT | \$392.93 PT |
| ENID, OK | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$324.90 PT | \$292.39 PT |
| ENID, OK | DODGE CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$299.95 PT | \$269.94 PT |
| ENID, OK | WINNIPEG, MB | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$500.67 PT | \$450.62 PT |
| ENID, OK | APPLETON, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$424.53 PT | \$382.11 PT |
| ENID, OK | CLONTARF, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$385.85 PT | \$347.24 PT |
| ENID, OK | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$460.26 PT | \$414.26 PT |
| ENID, OK | BOSWORTH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$228.92 PT | \$206.01 PT |
| ENID, OK | BROOKFIELD, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$272.12 PT | \$244.89 PT |
| ENID, OK | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$225.49 PT | \$202.94 PT |
| ENID, OK | HARDIN, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$219.68 PT | \$197.71 PT |
| ENID, OK | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST KCS/PPNEW | 155,000 LB | \$285.86 PT | \$257.29 PT |
| ENID, OK | MENDON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$243.43 PT | \$219.09 PT |
| ENID, OK | NEEDLES, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$271.42 PT | \$244.29 PT |
| ENID, OK | NORBORNE, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$222.33 PT | \$200.09 PT |
| ENID, OK | ST JOSEPH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 ORIGIN MUST NOT | 155,000 LB | \$285.98 PT | \$257.37 PT |
| ENID, OK | BERTHOLD, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$500.10 PT | \$450.12 PT |
| ENID, OK | GLENFIELD, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$562.62 PT | \$506.36 PT |
| ENID, OK | GRACE CITY, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$637.77 PT | \$573.99 PT |
| ENID, OK | MAZA, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$630.84 PT | \$567.77 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|----------|-----------------|----------------------------|-------------|--------------------------------|------------|---|---|
| ENID, OK | MINOT, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$499.45 PT | \$449.51 PT |
| ENID, OK | NORWICH, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$617.58 PT | \$555.81 PT |
| ENID, OK | ALLIANCE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$423.85 PT | \$381.49 PT |
| ENID, OK | AXTELL, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$291.09 PT | \$261.97 PT |
| ENID, OK | BEREA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$395.96 PT | \$356.35 PT |
| ENID, OK | DORCHESTER, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$311.85 PT | \$280.67 PT |
| ENID, OK | EDISON, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$304.37 PT | \$273.92 PT |
| ENID, OK | ELSIE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$332.94 PT | \$299.65 PT |
| ENID, OK | GRANT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$389.39 PT | \$350.45 PT |
| ENID, OK | HAMPTON, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$289.75 PT | \$260.76 PT |
| ENID, OK | IMPERIAL, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$336.46 PT | \$302.82 PT |
| ENID, OK | MCCOOK, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$318.31 PT | \$286.46 PT |
| ENID, OK | MORRILL, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$396.84 PT | \$357.16 PT |
| ENID, OK | OMAHA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$281.64 PT | \$253.48 PT |
| ENID, OK | OSMOND, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$337.03 PT | \$303.33 PT |
| ENID, OK | YORK, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$294.48 PT | \$265.06 PT |
| ENID, OK | PONCA CITY, OK | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$210.84 PT | \$189.76 PT |
| ENID, OK | CORSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$335.80 PT | \$302.22 PT |
| ENID, OK | GARRETSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$343.74 PT | \$309.36 PT |
| ENID, OK | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$521.01 PT | \$468.92 PT |
| ENID, OK | IPSWICH, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$508.51 PT | \$457.67 PT |
| ENID, OK | WEST BOWDLE, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$567.51 PT | \$510.76 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|--------------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| ENID, OK | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$516.58 PT | \$464.92 PT |
| ENID, OK | MEMPHIS, TN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CN/PPCNEW | 155,000 LB | \$313.42 PT | \$282.10 PT |
| ENID, OK | ABERNATHY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$347.25 PT | \$312.50 PT |
| ENID, OK | CELINA, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$224.37 PT | \$201.94 PT |
| ENID, OK | GUNTER, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$235.35 PT | \$211.82 PT |
| ENID, OK | HARTLEY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$228.66 PT | \$205.82 PT |
| ENID, OK | HEIDENHEIMER, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$217.34 PT | \$195.62 PT |
| ENID, OK | LEVELLAND, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$213 PT | \$191.71 PT |
| ENID, OK | PLAINVIEW, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST WTLC/PNEW | 155,000 LB | \$331.04 PT | \$297.93 PT |
| ENID, OK | WHITEFACE, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$343.74 PT | \$309.36 PT |
| ENID, OK | YOUENS, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$240.82 PT | \$216.73 PT |
| ENID, OK | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$992.39 PT | \$893.15 PT |
| ENID, OK | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$807.87 PT | \$727.07 PT |
| ENID, OK | ODESSA, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$831 PT | \$747.92 PT |
| ENID, OK | POWELL, WY | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$1038.77 PT | \$934.90 PT |
| GERLACH, OK | CORONADO, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$333.65 PT | \$300.27 PT |
| WILLIAMS, OK | PALOS, AL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$336.36 PT | \$302.71 PT |
| WILLIAMS, OK | CORONADO, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$405.99 PT | \$365.38 PT |
| WILLIAMS, OK | HOLYOKE, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$378.68 PT | \$340.86 PT |
| WILLIAMS, OK | WIGGINS, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$379.24 PT | \$341.32 PT |
| WILLIAMS, OK | WRAY, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$374.94 PT | \$337.46 PT |
| WILLIAMS, OK | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$336.36 PT | \$302.71 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|--------------|--------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| WILLIAMS, OK | BAYARD, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$308.32 PT | \$277.49 PT |
| WILLIAMS, OK | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$316.84 PT | \$285.13 PT |
| WILLIAMS, OK | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$253.64 PT | \$228.28 PT |
| WILLIAMS, OK | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE RULE 11 DEST MUST | 155,000 LB | \$422.43 PT | \$380.19 PT |
| WILLIAMS, OK | GRANITE CITY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$427.19 PT | \$384.49 PT |
| WILLIAMS, OK | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$328.89 PT | \$295.99 PT |
| WILLIAMS, OK | MALDEN, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$318.44 PT | \$286.61 PT |
| WILLIAMS, OK | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$339.45 PT | \$305.49 PT |
| WILLIAMS, OK | CONWAY SPRINGS, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$187.71 PT | \$168.92 PT |
| WILLIAMS, OK | LARNED, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$308.43 PT | \$277.60 PT |
| WILLIAMS, OK | MACKSVILLE, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$252.74 PT | \$227.44 PT |
| WILLIAMS, OK | PADUCAH, KY | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$387.52 PT | \$348.78 PT |
| WILLIAMS, OK | APPLETON, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$356.79 PT | \$321.10 PT |
| WILLIAMS, OK | BOSWORTH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$224.37 PT | \$201.94 PT |
| WILLIAMS, OK | BROOKFIELD, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$273.92 PT | \$246.55 PT |
| WILLIAMS, OK | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$212.66 PT | \$191.38 PT |
| WILLIAMS, OK | HARDIN, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$209.93 PT | \$188.93 PT |
| WILLIAMS, OK | KANSAS CITY, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$165.11 PT | \$148.61 PT |
| WILLIAMS, OK | NEEDLES, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$261.14 PT | \$235.04 PT |
| WILLIAMS, OK | NORBORNE, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$214.61 PT | \$193.15 PT |
| WILLIAMS, OK | ST JOSEPH, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$190.79 PT | \$171.69 PT |
| WILLIAMS, OK | GRAND FORKS, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$462.44 PT | \$416.20 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|--------------|------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| WILLIAMS, OK | ALLIANCE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$353.72 PT | \$318.34 PT |
| WILLIAMS, OK | BEREA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$375.73 PT | \$338.17 PT |
| WILLIAMS, OK | CULBERTSON, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$336.96 PT | \$303.24 PT |
| WILLIAMS, OK | DORCHESTER, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$308.23 PT | \$277.40 PT |
| WILLIAMS, OK | FREMONT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$273.58 PT | \$246.23 PT |
| WILLIAMS, OK | GRAND ISLAND, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$273.69 PT | \$246.34 PT |
| WILLIAMS, OK | HASTINGS, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$280.20 PT | \$252.18 PT |
| WILLIAMS, OK | HEMINGFORD, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$412.08 PT | \$370.85 PT |
| WILLIAMS, OK | IAMS, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$285.45 PT | \$256.89 PT |
| WILLIAMS, OK | PAGE, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$293.35 PT | \$264.02 PT |
| WILLIAMS, OK | PONCA CITY, OK | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$157.75 PT | \$141.99 PT |
| WILLIAMS, OK | CORSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$305.17 PT | \$274.65 PT |
| WILLIAMS, OK | GARRETSON, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$331.28 PT | \$298.15 PT |
| WILLIAMS, OK | GREBNER, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$480.62 PT | \$432.56 PT |
| WILLIAMS, OK | IPSWICH, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$471.84 PT | \$424.66 PT |
| WILLIAMS, OK | MCLAUGHLIN, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$540.60 PT | \$486.54 PT |
| WILLIAMS, OK | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$497.71 PT | \$447.95 PT |
| WILLIAMS, OK | MEMPHIS, TN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CSXT/PNEW | 155,000 LB | \$238.10 PT | \$214.28 PT |
| WILLIAMS, OK | ABERNATHY, TX + | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$369.77 PT | \$332.80 PT |
| WILLIAMS, OK | BROWNSVILLE, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$465.16 PT | \$418.65 PT |
| WILLIAMS, OK | CELINA, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$310.15 PT | \$279.13 PT |
| WILLIAMS, OK | FT WORTH, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$262.15 PT | \$235.92 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|----------------|---------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| WILLIAMS, OK | GUNTER, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$243.88 PT | \$219.51 PT |
| WILLIAMS, OK | HARTLEY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$289.78 PT | \$260.82 PT |
| PORTLAND, OR | HOPMERE, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$118.08 PT | \$106.28 PT |
| PORTLAND, OR | ST HELENS, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$100.04 PT | \$90.03 PT |
| PORTLAND, OR | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$190.78 PT | \$171.68 PT |
| PORTLAND, OR | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$191.96 PT | \$172.75 PT |
| PORTLAND, OR | FINLEY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$134.85 PT | \$121.37 PT |
| PORTLAND, OR | GLADE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$136.71 PT | \$123.03 PT |
| PORTLAND, OR | HARRINGTON, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$194.99 PT | \$175.50 PT |
| PORTLAND, OR | OTHELLO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$168.64 PT | \$151.78 PT |
| PORTLAND, OR | PASCO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$134.26 PT | \$120.84 PT |
| PORTLAND, OR | PLYMOUTH, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$127.39 PT | \$114.67 PT |
| PORTLAND, OR | WHEELER, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$169.33 PT | \$152.39 PT |
| RIVER GATE, OR | BRUCE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$185.65 PT | \$167.10 PT |
| RIVER GATE, OR | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | | | \$220.73 PT | \$198.65 PT |
| ST HELENS, OR | NEW WESTMINSTER, BC | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$232.43 PT | \$209.19 PT |
| ST HELENS, OR | LAPWAI, ID | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$272.72 PT | \$245.42 PT |
| ST HELENS, OR | BILLINGS, MT | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$470.74 PT | \$423.64 PT |
| ST HELENS, OR | HOPMERE, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$163.99 PT | \$147.62 PT |
| ST HELENS, OR | PORTLAND, OR | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$100.04 PT | \$90.03 PT |
| ST HELENS, OR | BRUCE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$202.67 PT | \$182.39 PT |
| ST HELENS, OR | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$207.69 PT | \$186.90 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|----------------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| ST HELENS, OR | EDWALL, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$215.41 PT | \$193.86 PT |
| ST HELENS, OR | FINLEY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$196.44 PT | \$176.81 PT |
| ST HELENS, OR | GLADE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$174.90 PT | \$157.42 PT |
| ST HELENS, OR | ODESSA, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$259.40 PT | \$233.48 PT |
| ST HELENS, OR | OTHELLO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$215.52 PT | \$193.94 PT |
| ST HELENS, OR | PASCO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$174.90 PT | \$157.42 PT |
| ST HELENS, OR | PLYMOUTH, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$194.39 PT | \$174.96 PT |
| ST HELENS, OR | PORT OF WILMA, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$223.67 PT | \$201.29 PT |
| ST HELENS, OR | TOKIO, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$222.55 PT | \$200.30 PT |
| ST HELENS, OR | WHEELER, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$216.07 PT | \$194.47 PT |
| ST HELENS, OR | POWELL, WY | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$427.74 PT | \$384.95 PT |
| MEMPHIS, TN | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MAY, PP & CNEW | 155,000 LB | \$432.04 PT | \$388.84 PT |
| MEMPHIS, TN | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST CN/PPCONEW | 155,000 LB | \$354.42 PT | \$318.99 PT |
| MEMPHIS, TN | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$405.01 PT | \$364.51 PT |
| MEMPHIS, TN | GRANT, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$481.15 PT | \$433.05 PT |
| MEMPHIS, TN | MCCOOK, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$458.45 PT | \$412.61 PT |
| BEAUMONT, TX + | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$402.08 PT | \$361.84 PT |
| BEAUMONT, TX + | DODGE CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$378.02 PT | \$340.22 PT |
| BEAUMONT, TX + | MURDOCK, MN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$517.22 PT | \$465.52 PT |
| BEAUMONT, TX + | PONCA CITY, OK | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$303.22 PT | \$272.90 PT |
| BEAUMONT, TX + | CELINA, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$256.26 PT | \$230.62 PT |
| BEAUMONT, TX + | HEIDENHEIMER, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$174.54 PT | \$157.08 PT |



GRAIN PRODUCTS & ENERGY

RATE ITEM PRICE LIST

CUSTOMER COPY

BNSF 90084 ITEM: 3000

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|----------------|---------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| BEAUMONT, TX + | YOUENS, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$156.60 PT | \$140.95 PT |
| BEAUMONT, TX | YOUENS, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST UP/PPCONEW | 155,000 LB | \$156.60 PT | \$140.95 PT |
| BORGER, TX | SPRINGERVILLE, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$397.99 PT | \$358.18 PT |
| BORGER, TX | COLTON, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$476.41 PT | \$428.77 PT |
| BORGER, TX | FIREBAUGH, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$535.74 PT | \$482.15 PT |
| BORGER, TX | LA MIRADA, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$491.74 PT | \$442.56 PT |
| BORGER, TX | LONE STAR, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$491.12 PT | \$442.02 PT |
| BORGER, TX | STOCKTON, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$555.59 PT | \$500.03 PT |
| BORGER, TX | WEST SACRAMENTO, CA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$569.56 PT | \$512.60 PT |
| BORGER, TX | DENVER, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$388.31 PT | \$349.48 PT |
| BORGER, TX | HOLYOKE, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$402.51 PT | \$362.28 PT |
| BORGER, TX | YUMA, CO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$425.43 PT | \$382.89 PT |
| BORGER, TX | BAYARD, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$461.40 PT | \$415.25 PT |
| BORGER, TX | COUNCIL BLUFFS, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$416.14 PT | \$374.54 PT |
| BORGER, TX | NEOLA, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$370.18 PT | \$333.17 PT |
| BORGER, TX | RED OAK, IA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$429.28 PT | \$386.35 PT |
| BORGER, TX | CHICAGO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MAY, PP & CNEW | 155,000 LB | \$452.90 PT | \$407.60 PT |
| BORGER, TX | GALESBURG, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIG MUST NOT, DEST NEW | 155,000 LB | \$380.80 PT | \$342.74 PT |
| BORGER, TX | GRANITE CITY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$451.85 PT | \$406.69 PT |
| BORGER, TX | LOWDER, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$449.82 PT | \$404.85 PT |
| BORGER, TX | POLO, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$446.53 PT | \$401.88 PT |
| BORGER, TX | ROCK ISLAND, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$402.98 PT | \$362.68 PT |

GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|------------|-----------------|----------------------------|-------------|--------------------------------|------------|---|---|
| BORGER, TX | WAVERLY, IL | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$446.76 PT | \$402.11 PT |
| BORGER, TX | JOHNSON, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$183.71 PT | \$165.35 PT |
| BORGER, TX | KANSAS CITY, KS | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$308.11 PT | \$277.28 PT |
| BORGER, TX | NEW ORLEANS, LA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST NS/PPCNEW | 155,000 LB | \$395.34 PT | \$355.82 PT |
| BORGER, TX | CARROLLTON, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$333.38 PT | \$300.06 PT |
| BORGER, TX | HARDIN, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$292.31 PT | \$263.09 PT |
| BORGER, TX | NORBORNE, MO | 2819815-AMMON ANHYDROUS | BNSF Direct | | 155,000 LB | \$302.90 PT | \$272.62 PT |
| BORGER, TX | KINDRED, ND | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$504.41 PT | \$453.98 PT |
| BORGER, TX | DORCHESTER, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$409.11 PT | \$368.20 PT |
| BORGER, TX | HEMINGFORD, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$520.08 PT | \$468.06 PT |
| BORGER, TX | HOAG, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$399.23 PT | \$359.29 PT |
| BORGER, TX | OMAHA, NE | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$365.27 PT | \$328.76 PT |
| BORGER, TX | PONCA CITY, OK | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$311.96 PT | \$280.78 PT |
| BORGER, TX | WOLSEY, SD | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CPRS/PNEW | 155,000 LB | \$436.43 PT | \$392.80 PT |
| BORGER, TX | MEMPHIS, TN | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST CSXT/PNEW | 155,000 LB | \$359.04 PT | \$323.15 PT |
| BORGER, TX | ABERNATHY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$187.37 PT | \$168.62 PT |
| BORGER, TX | AMARILLO, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$153.65 PT | \$138.28 PT |
| BORGER, TX | DALLAS, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST KCS/PPNEW | 155,000 LB | \$225.37 PT | \$202.83 PT |
| BORGER, TX | FT WORTH, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 DEST MUST UP/PPCNEW | 155,000 LB | \$220.48 PT | \$198.46 PT |
| BORGER, TX | HARTLEY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$176.93 PT | \$159.26 PT |
| BORGER, TX | SEAGRAVES, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$176.81 PT | \$159.10 PT |
| BORGER, TX | SLATON, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$228.32 PT | \$205.48 PT |



GRAIN PRODUCTS & ENERGY

CUSTOMER COPY

BNSF 90084

ITEM: 3000

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | MIN WGT | Shipper Owned or Leased T2 Tank Cars | Shipper Owned or Leased IH Tank Cars |
|-----------------|-------------------|----------------------------|-------------|--------------------------------|------------|---|---|
| BORGER, TX | WICHITA FALLS, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORG MUST NOT/R11 DESNEW | 155,000 LB | \$204.27 PT | \$183.84 PT |
| BORGER, TX | YOUENS, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$324.34 PT | \$291.88 PT |
| BORGER, TX | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$641.60 PT | \$577.43 PT |
| BORGER, TX | FINLEY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$802.65 PT | \$722.39 PT |
| CHAISON, TX | NEW ORLEANS, LA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 DEST MUST | 155,000 LB | \$168.15 PT | \$151.33 PT |
| DALLAS, TX | CORONADO, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$370.60 PT | \$333.56 PT |
| DALLAS, TX | GUNTER, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$153.88 PT | \$138.47 PT |
| DALLAS, TX | HARTLEY, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORIG , NOT DESTINEW | 155,000 LB | \$311.18 PT | \$280.07 PT |
| DALLAS, TX | WHITEFACE, TX | 2819815-AMMON ANHYDROUS | BNSF Direct | KCS R11 @ ORG MUST/PP-CONEW | 155,000 LB | \$212.66 PT | \$191.38 PT |
| FT WORTH, TX | CORONADO, AZ | 2819815-AMMON ANHYDROUS | BNSF Direct | R11 ORIGIN MUST/DEST MUSNEW | 155,000 LB | \$376.09 PT | \$338.47 PT |
| FINLEY, WA | BRUCE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | GE+RULE 11 BOTH MUST NOT | 155,000 LB | \$150.93 PT | \$135.83 PT |
| FINLEY, WA | CENTRAL FERRY, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 BOTH MUST NOT/PPNEW | 155,000 LB | \$153.88 PT | \$138.47 PT |
| VILLARD JCT, WA | GLADE, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST UP/PPCONEW | 155,000 LB | \$109.04 PT | \$98.16 PT |
| VILLARD JCT, WA | PLYMOUTH, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST UP/PPCONEW | 155,000 LB | \$118.90 PT | \$107.01 PT |
| VILLARD JCT, WA | WHEELER, WA | 2819815-AMMON ANHYDROUS | BNSF Direct | RULE 11 ORG MUST UP/PPCONEW | 155,000 LB | \$128.49 PT | \$115.64 PT |

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BNSF 90084 ITEM: 3000

UNIT OF MEASURE

LB Per Pound

PT Per Net Ton

ROUTE

BNSF

CHANGE INDICATOR DESCRIPTIONS

A Add

C Change

D Decrease

I Increase

K Cancel

M Multiple

X Expire

DEFINITIONS

CI Change Indicator

MIN WGT Minimum Weight

UOM Unit of Measure

Switching Limits

GEOGRAPHY

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GRAIN PRODUCTS & ENERGY
RATE ITEM PRICE LIST

CUSTOMER COPY

BNSF 90084

ITEM: 3000

KANSAS CITY, MO/KS NEW

KANSAS CITY, MISSOURI KANSAS CITY, KANSAS

SWEET GRASS / COUTTS NEW

COUTTS, ALBERTA +

SWEET GRASS, MONTANA +

WOODWARD / GERLACH OK

GERLACH, OKLAHOMA WOODWARD, OKLAHOMA

NOTES

Authority re-issued due to Equipment Template changes.

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