

CORN - BNSF STATIONS TO KCS MEXICO DEST
FROM SELECTED BNSF STATIONS IN:
IOWA, KANSAS, MINNESOTA, MISSOURI, NEBRASKA, NORTH DAKOTA,
SOUTH DAKOTA

TO KCSM STATIONS IN:
MEXICO

GENERAL RULES

- Freight charges must be prepaid.
- Price applies in U.S. Funds.
- Price applies for shuttle train shipments only.
- Price is not subject to a Fuel Surcharge.
- BNSF will not absorb any switching charges at origin and destination.
- Other Rate Application Rules: Rate only applies when shipment is billed via electronic data interchange (EDI). Rates in this item include railroad freight charges and car hire only. Other ancillary expenses or charges are not included. (Examples include but are not limited to: Custom charges, brokerage fees, etc). Note: 110 car receivers include the following: - Contri in Cuautitlan, EM - Yoggo in San Luis Potosi, SL - Pilgrims in Queretaro, QA - Avigran in Salinas Victoria, NL - Vali/Yoggo in Chicalote, AG - Bachoco in El Tule, AG Traffic moving into Mexico via KCSM at Laredo, TX should be billed to the Mexican city and state. The customs broker information should be included as a notify party. An import/export code of "MX" should be included. These rates are limited to 268,000 lbs GWOR.
- Prices in this Rate Item Price List alternate with other Rate Item Price Lists.

COMMODITY DEFINITIONS

| CODE | STCC | DESCRIPTION |
|-----------------------|---------|-----------------------------|
| 4022 39000 CORN GROUP | | |
| | 01132 | CORN EXC. POPCORN SEE 01152 |
| | 2041979 | CORN, CRACKED |

EQUIPMENT

Covered 268K lbs, 110-120 cars

Price applies in covered hoppers. Price applies in Rail owned/leased equipment or Shipper owned/leased equipment. Price applies if minimum tender per shipment is equal to or greater than 110 cars but not to exceed 120 cars. Price applies on all equipment registered in UMLER to load to a gross weight of 268,000 pounds. Mileage allowance payments will not apply. (See item 12164 of this tariff for governing provisions).

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|---------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| BAYARD, IA | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,115 PC |
| BAYARD, IA | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,445 PC |
| BAYARD, IA | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,545 PC |
| BAYARD, IA | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,855 PC |
| BAYARD, IA | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,355 PC |
| CRESTON, IA | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,095 PC |
| CRESTON, IA | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,435 PC |
| CRESTON, IA | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,535 PC |
| CRESTON, IA | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,835 PC |
| CRESTON, IA | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,345 PC |
| HAMBURG, IA + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,755 PC |
| HAMBURG, IA + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,085 PC |
| HAMBURG, IA + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,185 PC |
| HAMBURG, IA + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,485 PC |
| HAMBURG, IA + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,995 PC |

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RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-------------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| HINTON, IA + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,175 PC |
| HINTON, IA + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,505 PC |
| HINTON, IA + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,605 PC |
| HINTON, IA + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,905 PC |
| HINTON, IA + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,415 PC |
| PLEASANT HILL, IA | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,155 PC |
| PLEASANT HILL, IA | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,495 PC |
| PLEASANT HILL, IA | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,585 PC |
| PLEASANT HILL, IA | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,895 PC |
| PLEASANT HILL, IA | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,405 PC |
| RED OAK, IA + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,075 PC |
| RED OAK, IA + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,405 PC |
| RED OAK, IA + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,505 PC |
| RED OAK, IA + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,815 PC |
| RED OAK, IA + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,315 PC |
| TEMPLETON, IA + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,105 PC |

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| TEMPLETON, IA + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,445 PC |
| TEMPLETON, IA + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,545 PC |
| TEMPLETON, IA + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$6,845 PC |
| TEMPLETON, IA + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,355 PC |
| ABILENE, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,725 PC |
| ABILENE, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,065 PC |
| ABILENE, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,165 PC |
| ABILENE, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$6,465 PC |
| ABILENE, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,975 PC |
| CONCORDIA, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,745 PC |
| CONCORDIA, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,085 PC |
| CONCORDIA, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,175 PC |
| CONCORDIA, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$6,485 PC |
| CONCORDIA, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,995 PC |
| DODGE CITY, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,675 PC |
| DODGE CITY, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,005 PC |

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| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
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| DODGE CITY, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,105 PC |
| DODGE CITY, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,415 PC |
| DODGE CITY, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,915 PC |
| ENSIGN, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,675 PC |
| ENSIGN, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,015 PC |
| ENSIGN, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,105 PC |
| ENSIGN, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,415 PC |
| ENSIGN, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,925 PC |
| GARDEN CITY, KS + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,695 PC |
| GARDEN CITY, KS + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,035 PC |
| GARDEN CITY, KS + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,125 PC |
| GARDEN CITY, KS + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,425 PC |
| GARDEN CITY, KS + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,945 PC |
| HUTCHINSON, KS + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,625 PC |
| HUTCHINSON, KS + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,955 PC |
| HUTCHINSON, KS + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,055 PC |

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| HUTCHINSON, KS + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,365 PC |
| HUTCHINSON, KS + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,865 PC |
| SALINA, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,735 PC |
| SALINA, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,075 PC |
| SALINA, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,165 PC |
| SALINA, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,465 PC |
| SALINA, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,985 PC |
| WELLINGTON, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,605 PC |
| WELLINGTON, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,935 PC |
| WELLINGTON, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,035 PC |
| WELLINGTON, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,335 PC |
| WELLINGTON, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,845 PC |
| WICHITA, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,605 PC |
| WICHITA, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,945 PC |
| WICHITA, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,035 PC |
| WICHITA, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,335 PC |

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|--------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| WICHITA, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,855 PC |
| WRIGHT, KS | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,665 PC |
| WRIGHT, KS | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,005 PC |
| WRIGHT, KS | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,105 PC |
| WRIGHT, KS | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,405 PC |
| WRIGHT, KS | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,915 PC |
| ALBERTA, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,875 PC |
| ALBERTA, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,215 PC |
| ALBERTA, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,305 PC |
| ALBERTA, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,615 PC |
| ALBERTA, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,125 PC |
| APPLETON, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,775 PC |
| APPLETON, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,115 PC |
| APPLETON, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,215 PC |
| APPLETON, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,515 PC |
| APPLETON, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,025 PC |

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| BARNESVILLE, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,925 PC |
| BARNESVILLE, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,255 PC |
| BARNESVILLE, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,355 PC |
| BARNESVILLE, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,665 PC |
| BARNESVILLE, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,165 PC |
| BRECKENRIDGE, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,905 PC |
| BRECKENRIDGE, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,235 PC |
| BRECKENRIDGE, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,335 PC |
| BRECKENRIDGE, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,635 PC |
| BRECKENRIDGE, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,145 PC |
| CLARA CITY, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,645 PC |
| CLARA CITY, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,975 PC |
| CLARA CITY, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,075 PC |
| CLARA CITY, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,385 PC |
| CLARA CITY, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,885 PC |
| CLARKFIELD, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,635 PC |

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| CLARKFIELD, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,975 PC |
| CLARKFIELD, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,075 PC |
| CLARKFIELD, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,375 PC |
| CLARKFIELD, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,885 PC |
| ERSKINE, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,015 PC |
| ERSKINE, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,355 PC |
| ERSKINE, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,455 PC |
| ERSKINE, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,755 PC |
| ERSKINE, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,265 PC |
| FRENCH, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,945 PC |
| FRENCH, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,285 PC |
| FRENCH, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,375 PC |
| FRENCH, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,675 PC |
| FRENCH, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,195 PC |
| HANLEY FALLS, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,595 PC |
| HANLEY FALLS, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,925 PC |

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| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
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| HANLEY FALLS, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,025 PC |
| HANLEY FALLS, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,335 PC |
| HANLEY FALLS, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,835 PC |
| HERMAN, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,875 PC |
| HERMAN, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,215 PC |
| HERMAN, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,315 PC |
| HERMAN, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,615 PC |
| HERMAN, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,125 PC |
| HILLS, MN + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,435 PC |
| HILLS, MN + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,765 PC |
| HILLS, MN + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,865 PC |
| HILLS, MN + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,175 PC |
| HILLS, MN + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,675 PC |
| HOLLOWAY, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,775 PC |
| HOLLOWAY, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,115 PC |
| HOLLOWAY, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,215 PC |

GRAINS

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RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|--------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| HOLLOWAY, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,515 PC |
| HOLLOWAY, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,025 PC |
| JASPER, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,535 PC |
| JASPER, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,865 PC |
| JASPER, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,965 PC |
| JASPER, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,265 PC |
| JASPER, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,775 PC |
| MADISON, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,695 PC |
| MADISON, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,035 PC |
| MADISON, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,125 PC |
| MADISON, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,425 PC |
| MADISON, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,945 PC |
| MAYNARD, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,635 PC |
| MAYNARD, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,975 PC |
| MAYNARD, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,075 PC |
| MAYNARD, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,385 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|----------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| MAYNARD, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,885 PC |
| MURDOCK, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,785 PC |
| MURDOCK, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,115 PC |
| MURDOCK, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,215 PC |
| MURDOCK, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,515 PC |
| MURDOCK, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,025 PC |
| RUTHTON, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,535 PC |
| RUTHTON, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,875 PC |
| RUTHTON, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,975 PC |
| RUTHTON, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,275 PC |
| RUTHTON, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,785 PC |
| SPLIT ROCK, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,535 PC |
| SPLIT ROCK, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,775 PC |
| SPLIT ROCK, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,965 PC |
| SPLIT ROCK, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,265 PC |
| SPLIT ROCK, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,775 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-----------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| ULEN, MN | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,855 PC |
| ULEN, MN | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,195 PC |
| ULEN, MN | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,295 PC |
| ULEN, MN | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,585 PC |
| ULEN, MN | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,105 PC |
| BRUNSWICK, MO | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,555 PC |
| BRUNSWICK, MO | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,845 PC |
| BRUNSWICK, MO | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,945 PC |
| BRUNSWICK, MO | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,255 PC |
| BRUNSWICK, MO | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,755 PC |
| HARDIN, MO + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,505 PC |
| HARDIN, MO + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,795 PC |
| HARDIN, MO + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,885 PC |
| HARDIN, MO + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,185 PC |
| HARDIN, MO + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,705 PC |
| ST JOSEPH, MO + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,385 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-----------------|----------------------------------|--------------------------|-----------------------------------|--------------------------------|
| ST JOSEPH, MO + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,675 PC |
| ST JOSEPH, MO + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,775 PC |
| ST JOSEPH, MO + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$6,065 PC |
| ST JOSEPH, MO + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,585 PC |
| ALTON, ND | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,975 PC |
| ALTON, ND | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,315 PC |
| ALTON, ND | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,415 PC |
| ALTON, ND | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,705 PC |
| ALTON, ND | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,225 PC |
| AYR, ND + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,965 PC |
| AYR, ND + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,295 PC |
| AYR, ND + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,395 PC |
| AYR, ND + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,705 PC |
| AYR, ND + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,205 PC |
| BERNARD, ND + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,005 PC |
| BERNARD, ND + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,345 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|---------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| BERNARD, ND + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,445 PC |
| BERNARD, ND + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,755 PC |
| BERNARD, ND + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,255 PC |
| DRAYTON, ND + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,005 PC |
| DRAYTON, ND + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,345 PC |
| DRAYTON, ND + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,445 PC |
| DRAYTON, ND + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,755 PC |
| DRAYTON, ND + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,255 PC |
| ELDRIDGE, ND | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,035 PC |
| ELDRIDGE, ND | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,365 PC |
| ELDRIDGE, ND | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,465 PC |
| ELDRIDGE, ND | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,775 PC |
| ELDRIDGE, ND | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,275 PC |
| JAMESTOWN, ND | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,035 PC |
| JAMESTOWN, ND | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,365 PC |
| JAMESTOWN, ND | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,465 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|------------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| JAMESTOWN, ND | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,765 PC |
| JAMESTOWN, ND | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,275 PC |
| KINDRED, ND + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,955 PC |
| KINDRED, ND + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,285 PC |
| KINDRED, ND + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,385 PC |
| KINDRED, ND + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,695 PC |
| KINDRED, ND + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,195 PC |
| NEW ROCKFORD, ND | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,045 PC |
| NEW ROCKFORD, ND | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,375 PC |
| NEW ROCKFORD, ND | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,475 PC |
| NEW ROCKFORD, ND | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,785 PC |
| NEW ROCKFORD, ND | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,285 PC |
| NILES, ND + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,035 PC |
| NILES, ND + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,375 PC |
| NILES, ND + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,475 PC |
| NILES, ND + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,775 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-------------------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| NILES, ND + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,285 PC |
| NORTH GRAND FORKS, ND + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,995 PC |
| NORTH GRAND FORKS, ND + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,325 PC |
| NORTH GRAND FORKS, ND + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,425 PC |
| NORTH GRAND FORKS, ND + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,725 PC |
| NORTH GRAND FORKS, ND + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,235 PC |
| SURREY, ND | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,045 PC |
| SURREY, ND | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,375 PC |
| SURREY, ND | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,475 PC |
| SURREY, ND | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,785 PC |
| SURREY, ND | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,285 PC |
| ANSELMO, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,985 PC |
| ANSELMO, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,325 PC |
| ANSELMO, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,415 PC |
| ANSELMO, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,715 PC |
| ANSELMO, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,235 PC |

GRAINS

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RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-----------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| AURORA, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,995 PC |
| AURORA, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,335 PC |
| AURORA, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,425 PC |
| AURORA, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,735 PC |
| AURORA, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,245 PC |
| BEATRICE, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,025 PC |
| BEATRICE, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,355 PC |
| BEATRICE, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,455 PC |
| BEATRICE, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,765 PC |
| BEATRICE, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,265 PC |
| BRADSHAW, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,015 PC |
| BRADSHAW, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,345 PC |
| BRADSHAW, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,445 PC |
| BRADSHAW, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,745 PC |
| BRADSHAW, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,255 PC |
| BRUNSWICK, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,235 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-----------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| BRUNSWICK, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,565 PC |
| BRUNSWICK, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,665 PC |
| BRUNSWICK, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,975 PC |
| BRUNSWICK, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,475 PC |
| DORCHESTER, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,015 PC |
| DORCHESTER, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,355 PC |
| DORCHESTER, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,455 PC |
| DORCHESTER, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,745 PC |
| DORCHESTER, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,265 PC |
| EDISON, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,945 PC |
| EDISON, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,275 PC |
| EDISON, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,375 PC |
| EDISON, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,675 PC |
| EDISON, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,185 PC |
| FREMONT, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,055 PC |
| FREMONT, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,385 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|----------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| FREMONT, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,485 PC |
| FREMONT, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,785 PC |
| FREMONT, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,295 PC |
| FUNK, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,935 PC |
| FUNK, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,265 PC |
| FUNK, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,365 PC |
| FUNK, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,665 PC |
| FUNK, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,175 PC |
| GURLEY, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,875 PC |
| GURLEY, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,205 PC |
| GURLEY, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,305 PC |
| GURLEY, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,615 PC |
| GURLEY, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,115 PC |
| HASTINGS, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,905 PC |
| HASTINGS, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,245 PC |
| HASTINGS, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,345 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|----------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| HASTINGS, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,645 PC |
| HASTINGS, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,155 PC |
| HEMINGFORD, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,885 PC |
| HEMINGFORD, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,215 PC |
| HEMINGFORD, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,315 PC |
| HEMINGFORD, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,625 PC |
| HEMINGFORD, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,125 PC |
| LAUREL, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,235 PC |
| LAUREL, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,565 PC |
| LAUREL, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,665 PC |
| LAUREL, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,965 PC |
| LAUREL, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,475 PC |
| LINCOLN, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,025 PC |
| LINCOLN, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,365 PC |
| LINCOLN, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,465 PC |
| LINCOLN, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,765 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|---------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| LINCOLN, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,275 PC |
| LOOMIS, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,935 PC |
| LOOMIS, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,275 PC |
| LOOMIS, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,365 PC |
| LOOMIS, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,665 PC |
| LOOMIS, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,185 PC |
| MOTALA, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,915 PC |
| MOTALA, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,255 PC |
| MOTALA, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,355 PC |
| MOTALA, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,655 PC |
| MOTALA, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,165 PC |
| O NEILL, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,255 PC |
| O NEILL, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,595 PC |
| O NEILL, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,685 PC |
| O NEILL, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,985 PC |
| O NEILL, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,505 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|----------------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| OAKLAND, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,065 PC |
| OAKLAND, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,395 PC |
| OAKLAND, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,495 PC |
| OAKLAND, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,795 PC |
| OAKLAND, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,305 PC |
| RED CLOUD, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,895 PC |
| RED CLOUD, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,235 PC |
| RED CLOUD, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,325 PC |
| RED CLOUD, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,625 PC |
| RED CLOUD, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,145 PC |
| ROSELAND, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,905 PC |
| ROSELAND, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,245 PC |
| ROSELAND, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,335 PC |
| ROSELAND, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,645 PC |
| ROSELAND, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,155 PC |
| SOUTH SIOUX CITY, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,155 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|----------------------|----------------------------------|--------------------------|-----------------------------------|--------------------------------|
| SOUTH SIOUX CITY, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,495 PC |
| SOUTH SIOUX CITY, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,595 PC |
| SOUTH SIOUX CITY, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$6,895 PC |
| SOUTH SIOUX CITY, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,405 PC |
| SUPERIOR, NE | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$7,885 PC |
| SUPERIOR, NE | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,225 PC |
| SUPERIOR, NE | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,325 PC |
| SUPERIOR, NE | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$6,615 PC |
| SUPERIOR, NE | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,135 PC |
| TAMORA, NE + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,015 PC |
| TAMORA, NE + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,355 PC |
| TAMORA, NE + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,455 PC |
| TAMORA, NE + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$6,755 PC |
| TAMORA, NE + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,265 PC |
| ALPENA, SD + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$8,835 PC |
| ALPENA, SD + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU- KCS-LARED- KCSM | \$9,165 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|---------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| ALPENA, SD + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,265 PC |
| ALPENA, SD + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,575 PC |
| ALPENA, SD + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,075 PC |
| BEARDSLEY, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,655 PC |
| BEARDSLEY, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,985 PC |
| BEARDSLEY, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,085 PC |
| BEARDSLEY, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,385 PC |
| BEARDSLEY, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,895 PC |
| CANTON, SD + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,355 PC |
| CANTON, SD + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,685 PC |
| CANTON, SD + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,785 PC |
| CANTON, SD + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,095 PC |
| CANTON, SD + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,595 PC |
| CRAVEN, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,915 PC |
| CRAVEN, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,255 PC |
| CRAVEN, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,355 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| CRAVEN, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,655 PC |
| CRAVEN, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,165 PC |
| EMERY, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,685 PC |
| EMERY, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,015 PC |
| EMERY, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,115 PC |
| EMERY, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,415 PC |
| EMERY, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,925 PC |
| GREBNER, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,915 PC |
| GREBNER, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,245 PC |
| GREBNER, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,345 PC |
| GREBNER, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,655 PC |
| GREBNER, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,155 PC |
| HARROLD, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,085 PC |
| HARROLD, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,425 PC |
| HARROLD, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,525 PC |
| HARROLD, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,825 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-----------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| HARROLD, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,335 PC |
| HIGHMORE, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,085 PC |
| HIGHMORE, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,415 PC |
| HIGHMORE, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,515 PC |
| HIGHMORE, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,815 PC |
| HIGHMORE, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,335 PC |
| JEFFERSON, SD + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,175 PC |
| JEFFERSON, SD + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,505 PC |
| JEFFERSON, SD + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,605 PC |
| JEFFERSON, SD + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$6,905 PC |
| JEFFERSON, SD + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,415 PC |
| MADISON, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,545 PC |
| MADISON, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,875 PC |
| MADISON, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,975 PC |
| MADISON, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,275 PC |
| MADISON, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,785 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|---------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| MARION, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,585 PC |
| MARION, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,915 PC |
| MARION, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,015 PC |
| MARION, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,325 PC |
| MARION, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,825 PC |
| MELLETTTE, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,905 PC |
| MELLETTTE, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,235 PC |
| MELLETTTE, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,335 PC |
| MELLETTTE, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,635 PC |
| MELLETTTE, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,155 PC |
| MITCHELL, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,745 PC |
| MITCHELL, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,075 PC |
| MITCHELL, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,175 PC |
| MITCHELL, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,475 PC |
| MITCHELL, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,985 PC |
| PARKER, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,525 PC |

GRAINS

CUSTOMER COPY

RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | Covered 268K lbs, 110-120 cars |
|-------------|-------------------------------|-----------------------|---------------------------|--------------------------------|
| PARKER, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,855 PC |
| PARKER, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,955 PC |
| PARKER, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,265 PC |
| PARKER, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,765 PC |
| SELBY, SD + | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,945 PC |
| SELBY, SD + | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,285 PC |
| SELBY, SD + | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,375 PC |
| SELBY, SD + | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,675 PC |
| SELBY, SD + | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,195 PC |
| WOLSEY, SD | 4022 39200 CUAUTITLAN GROUP | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$8,835 PC |
| WOLSEY, SD | 4022 39200 QUERETARO.SAN JUAN | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,175 PC |
| WOLSEY, SD | 4022 CHICALOTE/EL TULE | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,275 PC |
| WOLSEY, SD | SALINAS VICTORIA, NL + | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$7,575 PC |
| WOLSEY, SD | SAN LUIS POTOSI, SL | 4022 39000 CORN GROUP | BNSF-CORPU-KCS-LARED-KCSM | \$9,085 PC |

GRAINS
RATE ITEM PRICE LIST

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UNIT OF MEASURE

PC Per Car

ROUTE

BNSF-CORPU-KCS-LARED-KCSM

CHANGE INDICATOR DESCRIPTIONS

| | |
|---|----------|
| A | Add |
| C | Change |
| D | Decrease |
| I | Increase |
| K | Cancel |
| M | Multiple |
| X | Expire |

DEFINITIONS

| | |
|---------|------------------|
| CI | Change Indicator |
| MIN WGT | Minimum Weight |
| UOM | Unit of Measure |
| + | Switching Limits |

GEOGRAPHY

4022 39200 CUAUTITLAN GROUP

CUAUTITLAN, MEXICO +

GRAINS
RATE ITEM PRICE LIST

CUSTOMER COPY

4022 39200 QUERETARO.SAN JUAN

TLALNEPANTLA, MEXICO +

AHORCADO, QUERETARO
QUERETARO, QUERETARO +
SAN JUAN DEL RIO, QUERETARO +

4022 CHICALOTE/EL TULE

CHICALOTE, ARUNGOPAL
EL TULE, ARUNGOPAL

NOTES

Authority extended to 09/30/2020

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