

OATS: BNSF DIRECT - DET RATES**OATS: BNSF DIRECT - DET RATES****GENERAL RULES**

- Freight charges must be prepaid.
- Price applies in U.S. Funds.
- Price is subject to a Fuel Surcharge. A mileage based fuel surcharge will be applied to the rates or charges in this price authority for the shipment, as provided for in Item 3377-Series, (\$3.25 Strike Price) of BNSF Rules Book 6100-Series. This amount will be added to the freight bill.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: www.BNSF.com.
- Prices in this Rate Item Price List do not alternate with other Rate Item Price Lists.
- DET RULES: Rates in Column 1 & 2 apply when shipment is part of a 110-120 car DET unit: DET's must:
 - 1. Be designated as DET freight via the COT's Desk. All terms in Item 13504 apply and must be met to qualify to get the DET rate;
 - 2. Load by one consignor at one origin elevator capable of loading all cars on a single switch;
 - 3. All cars within a DET must be pre-blocked by consignor at origin by destination, and destination carrier;
 - 4. Bill on multiple bills of lading, cross referenced to one another, noting they are part of a 110 car or more unit train, with a minimum of 24 cars per block - specifying consignee, final destination and complete routing instructions and provide a single freight payer;
 - 5. All cars within a DET must be billed to the destinations in a single group, and no DET train may be billed to more than one of the export elevators which are limited to only 55 cars below;
 - 6. Cars billed to the same destination need to be loaded in consecutive cars;
 - 7. Failure to properly pre-block at origin will result in assesment of single car rates for the entire 110 cars;
 - 8. Column 1 & 2 DET rates require cars to be blocked by destination group. Destination groups are defined as follows:
 - MSP GROUP: Fridley, MN, Minneapolis, MN, Cochrane, WI, Duluth, MN; Superior, WI.
 - 9. Destination groups can only be blocked with the following destination group combinations. Order of the destination group blocks is at the discretion of the shipper, however, similar destination blocks must be next to each other in order:
 - MSP MSP MSP MSP
 - MSP MSP MSP KCK
 - MSP MSP CHI CHI
 - MSP MSP CHI KCK
 - MSP MSP KCK KCK
 - CHI CHI KCK MSP

GRAINS

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RATE ITEM PRICE LIST

- MSP MSP MSP CHI
- KCK KCK MSP CHI
- - Price applies when lading is unloaded at the destination named.
- - Prices in this item must be used in conjunction with prices in BNSF 4022 item 45447 to complete consist.
- The Transportation Contract number, correct address and patron code must be shown on the bill of lading to ensure accurate billing.

COMMODITY DEFINITIONS

| CODE | STCC | DESCRIPTION |
|------|-------|-------------|
| | 01133 | OATS |

SHIPMENT CONDITIONS

SWC+100 DEST CONDITION Switching charges at destination will be absorbed up to \$100.00 per car.

EQUIPMENT

CHOP, <=5000 DET Price applies for DET's (See Item 13504). Price applies in Shipper owned or leased or Railroad owned or leased equipment. Price applies in covered hoppers, with Mechanical Designations code LO. Mileage allowance will not apply. Price applies if minimum tender per shipment is 100 cars and maximum not greater than 120 cars. Price applies on all equipment registered in UMLER with a cubic capacity that is equal to or less than 5000 cubic feet. (See item 12164 of this tariff for governing provisions).

CHOP, >=5001 DET Price applies for DET's (See Item 13504). Price applies in Shipper owned or leased or Railroad owned or leased equipment. Price applies in covered hoppers, with Mechanical Designations code LO. Mileage allowance will not apply. Price applies if minimum tender per shipment is 100 cars and maximum not greater than 120 cars. Price applies on all equipment registered in UMLER with a cubic capacity that is equal to or greater than 5001 cubic feet. (See item 12164 of this tariff for governing provisions).

GRAINS

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RATE ITEM PRICE LIST

| ORIGIN | DESTINATION | COMMODITY | ROUTE | SHIPMENT CONDITIONS | CI | CHOP, >=5001 DET | CHOP, <=5000 DET |
|----------------|-----------------------|------------|-------------|------------------------|----|------------------|------------------|
| EMERSON, MB + | DULUTH, MN + | 01133-OATS | BNSF Direct | SWC+100 DEST CONDITION | D | \$3,239 PC | \$2,915 PC |
| EMERSON, MB + | FRIDLEY, MN | 01133-OATS | BNSF Direct | | D | \$3,133 PC | \$2,820 PC |
| EMERSON, MB + | MINNEAPOLIS, MN + | 01133-OATS | BNSF Direct | SWC+100 DEST CONDITION | D | \$3,133 PC | \$2,820 PC |
| EMERSON, MB + | COCHRANE, WI | 01133-OATS | BNSF Direct | | D | \$3,557 PC | \$3,201 PC |
| EMERSON, MB + | SUPERIOR, WI + | 01133-OATS | BNSF Direct | SWC+100 DEST CONDITION | D | \$3,239 PC | \$2,915 PC |
| WINNIPEG, MB + | DULUTH, MN + | 01133-OATS | BNSF Direct | SWC+100 DEST CONDITION | D | \$3,239 PC | \$2,915 PC |
| WINNIPEG, MB + | FRIDLEY, MN | 01133-OATS | BNSF Direct | | D | \$3,133 PC | \$2,820 PC |
| WINNIPEG, MB + | MINNEAPOLIS, MN + | 01133-OATS | BNSF Direct | SWC+100 DEST CONDITION | D | \$3,133 PC | \$2,820 PC |
| WINNIPEG, MB + | COCHRANE, WI | 01133-OATS | BNSF Direct | | D | \$3,557 PC | \$3,201 PC |
| WINNIPEG, MB + | SUPERIOR, WI + | 01133-OATS | BNSF Direct | SWC+100 DEST CONDITION | D | \$3,239 PC | \$2,915 PC |
| BOTTINEAU, ND | DULUTH, MN + | 01133-OATS | BNSF Direct | | D | \$3,716 PC | \$3,344 PC |
| BOTTINEAU, ND | FRIDLEY, MN | 01133-OATS | BNSF Direct | | D | \$3,610 PC | \$3,249 PC |
| BOTTINEAU, ND | MINNEAPOLIS, MN + | 01133-OATS | BNSF Direct | | D | \$3,610 PC | \$3,249 PC |
| BOTTINEAU, ND | COCHRANE, WI | 01133-OATS | BNSF Direct | | D | \$3,875 PC | \$3,488 PC |
| BOTTINEAU, ND | SUPERIOR, WI + | 01133-OATS | BNSF Direct | | D | \$3,716 PC | \$3,344 PC |
| NORTHGATE, SK | HICKS, TX/SAGINAW, TX | 01133-OATS | BNSF Direct | | D | \$4,885 PC | \$4,397 PC |
| NORTHGATE, SK | DULUTH, MN + | 01133-OATS | BNSF Direct | | D | \$3,616 PC | \$3,254 PC |
| NORTHGATE, SK | FRIDLEY, MN | 01133-OATS | BNSF Direct | | D | \$3,510 PC | \$3,159 PC |
| NORTHGATE, SK | MINNEAPOLIS, MN + | 01133-OATS | BNSF Direct | SWC+100 DEST CONDITION | D | \$3,510 PC | \$3,159 PC |
| NORTHGATE, SK | COCHRANE, WI | 01133-OATS | BNSF Direct | | D | \$3,775 PC | \$3,398 PC |
| NORTHGATE, SK | SUPERIOR, WI + | 01133-OATS | BNSF Direct | | D | \$3,616 PC | \$3,254 PC |

GRAINS
RATE ITEM PRICE LIST

CUSTOMER COPY

UNIT OF MEASURE

PC Per Car

ROUTE

BNSF

CHANGE INDICATOR DESCRIPTIONS

| | |
|---|----------|
| A | Add |
| C | Change |
| D | Decrease |
| I | Increase |
| K | Cancel |
| M | Multiple |
| X | Expire |

DEFINITIONS

| | |
|---------|------------------|
| CI | Change Indicator |
| MIN WGT | Minimum Weight |
| UOM | Unit of Measure |
| + | Switching Limits |

GEOGRAPHY

HICKS, TX/SAGINAW, TX

HICKS, TEXAS

SAGINAW, TEXAS

NOTES

Revise low cap rates

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