

ONE PAGE TARIFF

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REDUCTION

GENERAL RULES

- Freight charges must be prepaid, or freight charges must be collect.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: www.BNSF.com.
- Switching charges at Origin and Destination will be absorbed up to \$350.00. No more than \$350.00 per car will be absorbed. Any additional amount will be assessed.
- Prices in this One Page Tariff do not alternate with other One Page Tariffs.

COMMODITY DEFINITIONS

STCC	DESCRIPTION
2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE) COMMODITY GROUP – 2812534/2812567 (REN) (REN) 2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE) 2812567 POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE

COLUMN HEADING DEFINITIONS

COLUMN LABEL	DESCRIPTION
COM	COMMODITY
WGT	WEIGHT CONDITION
EQP	EQUIPMENT
DTE	PRICE EFFECTIVE/EXPIRATION DATE
SHP	SHIPPING CONDITION

COLUMN NOTATIONS

NOTATION	DESCRIPTION
+	DESIGNATES SWITCHING LIMITS
CU	PER CUBIC FOOT UNIT

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NOTATION	DESCRIPTION
GT	PER GROSS TON
LB	PER POUND
PA	PER CONTAINER
PC	PER CAR
PF	PER CUBIC FOOT
PH	PER HUNDRED POUNDS
PK	PER CORD
PM	PER MILE
PT	PER NET TON
PV	PER VEHICLE
PW	PERCENTAGE OF CHARGES
TN	PER TRAIN
TR	PER TRAILER

RATE LEVEL CONDITIONS

***** THIS SECTION APPLIES TO INDIVIDUAL RATES *****

Effective 9/28/16

COMMODITY DEFINITIONS

CODE	STCC	DESCRIPTION
C01	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
C02		COMMODITY GROUP – 2812534/2812567 (REN) 2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE) 2812567 POTASSIUM–MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)–MAGNESIA (MAGNESIUM) SULFATE

MINIMUM WEIGHT DESCRIPTIONS

CODE	DESCRIPTION
W01	195000.0 POUNDS

EQUIPMENT DESCRIPTIONS

CODE	DESCRIPTION
EQ+HOP,C,RR-1	Price applies in Rail Owned/Leased Covered Hopper Cars.
EQ+HOP,C,PR, ZR-1	Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply.

SHIPMENT CONDITIONS

CODE	DESCRIPTION
S001	Price applies if no less than 70 cars are shipped per train. Price applies to industries at destination served by BNSF, KCS or TRRA. Cars should be unloaded within 24 hours from actual placement and empty unit train should be returned to BNSF intact.
S002	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies if minimum tender per shipment is 70 cars and maximum not greater than 999 car.
S003	Price applies if no less than 70 cars are shipped per train. Cars should be unloaded within 24 hours from actual placement and empty unit train should be returned to BNSF intact.
S004	Price applies if minimum tender per shipment is 00000065 car and maximum not greater than 00000084 car. Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price must not be used in combination with other prices for the portion of the shipment prior to specified origin. The waybill origin must equal the price origin.

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CODE	DESCRIPTION
S005	Price applies on trains of not less than 85 cars.
S006	Price applies on trains not less than 65 cars and not exceeding 84 cars.
S007	Cars should be unloaded within 15 hours from actual placement. Price applies to minimum of 00000065 car multiples and maximum not greater than 00000084 from one origin to one destination.
S008	Price applies if minimum tender per shipment is 00000085 car and maximum not greater than 00000999 car. Price must not be used in combination with other prices for the portion of the shipment prior to specified origin. The waybill origin must equal the price origin. Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
S009	Price applies only to unit train shipments of 100 cars or more per train destined to one destination.

CHANGE INDICATOR DESCRIPTIONS

CODE	DESCRIPTION
A	ADDITION
I	INCREASE
D	DECREASE
C	CHANGE
M	MULTIPLE
X	EXPIRE

Effective 9/28/16
All prices in U.S. dollars

ORIGIN	DESTINATION	ROUTE	COM	WGT	EQ+HOP,C, RR-1	EQ+HOP,C, PR,ZR-1					CHG IND	DTE	SHP
CARLSBAD/LOVIN G NM +	EAST ST LOUIS, IL +	BNSF DIRECT	C02	W01	50.530 PT						C		S001
CARLSBAD/LOVIN G NM +	QUINCY, IL	BNSF DIRECT	C02	W01	56.200 PT	51.750 PT					C		
CARLSBAD/LOVIN G NM +	QUINCY, IL	BNSF DIRECT	C02	W01	49.330 PT						C		S003
CARLSBAD/LOVIN G NM +	HOLLOWAY, MN	BNSF DIRECT	C02	W01	51.210 PT						C		S005
CARLSBAD/LOVIN G NM +	HOLLOWAY, MN	BNSF DIRECT	C02	W01	54.550 PT						C		S006
CARLSBAD/LOVIN G NM +	HOLLOWAY, MN	BNSF DIRECT	C02	W01	49.100 PT						C		S009
CARLSBAD/LOVIN G NM +	KANSAS CITY, MO +	BNSF DIRECT	C02	W01	42.690 PT						C		S004
CARLSBAD/LOVIN G NM +	KANSAS CITY, MO +	BNSF DIRECT	C02	W01	37.080 PT						C		S008
CARLSBAD/LOVIN G NM +	ST LOUIS, MO +	BNSF DIRECT	C02	W01	50.510 PT						C		S001
CARLSBAD/LOVIN G NM +	PLYMOUTH, WA	BNSF DIRECT	C02	W01	89.030 PT						C		S005
CARLSBAD/LOVIN G NM +	PLYMOUTH, WA	BNSF DIRECT	C02	W01	94.230 PT						C		S007
MINNEAPOLIS/ST PAUL, MN +	HOLLOWAY, MN	BNSF DIRECT	C01	W01	16.500 PT	15.700 PT					C		S002

**BNSF RAILWAY COMPANY
CARLOAD**

PRICE AUTHORITY: BNSF 57191

**EFFECTIVE: JAN 01, 2018
EXPIRATION: JUN 30, 2018
ISSUED: NOV 01, 2017
AMENDMENT/REV: BP**

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ORIGIN GEOGRAPHY GROUPS

GROUP – CARLSBAD/LOVING NM (REN)
CARLSBAD,NM +
LOVING,NM +

GROUP – MINNEAPOLIS/ST PAUL, MN (REN)
MINNEAPOLIS,MN +
ST PAUL,MN +

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EXTERNAL NOTES

REVISION	NOTE DATE	DESCRIPTION
BP	11-01-2017	Rates extended through 6/30/2018.
BO	06-26-2017	Extended the expiration date to 12/31/2017.
BN	05-01-2017	Adds rates from Royal, NE to Oakland, NE and Council Bluffs, IA effective 5/1/17.
BM	04-21-2017	Reduced the rate from Carlsbad/Loving, NM to Holloway, MN effective 4/21/2017.
BL	02-21-2017	Extended expiration date to 6/30/2017 except for various rates.
BK	02-08-2017	Adds rates from Carlsbad/Loving NM to Galveston, TX effective 2/8/17.
BJ	12-01-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
BJ	10-24-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
BJ	10-17-2016	Adds rate from Carlsbad/Loving, NM to Galveston, TX effective 10/17/16 expires 10/24/16.
BI	10-03-2016	Added rate from Carlsbad/Loving, NM to Galverston, TX effective 10/3/2016.
BH	09-28-2016	Internal change rates not affected
BH	09-28-2016	Extended the rate from St Paul, MN to Minneapolis, MN to 11/30/2016.
BG	09-20-2016	Added rate for Carls/Loving, NM to Plymouth, WA eff 9/13/2016.
BG	09-12-2016	Added rate for Carls/Loving, NM to Plymouth, WA eff 9/13/2016.
BF	08-29-2016	Adds rates from Carlsbad/Loving, NM to Quincy, IL effective 8/29/16 expires 9/30/16.