

REDUCTION

GENERAL RULES

- Freight charges must be prepaid, or freight charges must be collect.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: www.BNSF.com.
- Prices in this One Page Tariff do not alternate with other One Page Tariffs.

COMMODITY DEFINITIONS

STCC	DESCRIPTION
2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
2812552	POTASSIUM SULFATE
2812567	POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE
2871238	MONOAMMONIUM PHOSPHATE FERTILIZER, WITH SULPHUR AND/OR ZINC
	COMMODITY GROUP - BNSF 90023 (REN) (REN)
	2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812567 POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE
	COMMODITY GROUP - 2812534/2812552 (REN) (REN)
	2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812552 POTASSIUM SULFATE
	COMMODITY GROUP - 2812534/2812567 (REN) (REN)
	2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE)
	2812567 POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE

COLUMN HEADING DEFINITIONS

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COLUMN LABEL	DESCRIPTION
COM	COMMODITY
WGT	WEIGHT CONDITION
EQP	EQUIPMENT
DTE	PRICE EFFECTIVE/EXPIRATION DATE
SHP	SHIPPING CONDITION

COLUMN NOTATIONS

NOTATION	DESCRIPTION
+	DESIGNATES SWITCHING LIMITS
CU	PER CUBIC FOOT UNIT
GT	PER GROSS TON
LB	PER POUND
PA	PER CONTAINER
PC	PER CAR
PF	PER CUBIC FOOT
PH	PER HUNDRED POUNDS
PK	PER CORD
PM	PER MILE
PT	PER NET TON
PV	PER VEHICLE
PW	PERCENTAGE OF CHARGES
TN	PER TRAIN
TR	PER TRAILER

RATE LEVEL CONDITIONS

***** THIS SECTION APPLIES TO INDIVIDUAL RATES *****

Matrix4

COMMODITY DEFINITIONS

CODE	STCC	DESCRIPTION
C01	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
C02	2812552	POTASSIUM SULFATE
C03	2812567	POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE
C04	2871238	MONOAMMONIUM PHOSPHATE FERTILIZER, WITH SULPHUR AND/OR ZINC
C05		COMMODITY GROUP - BNSF 90023 (REN) 2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE) 2812567 POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE
C06		COMMODITY GROUP - 2812534/2812552 (REN) 2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE) 2812552 POTASSIUM SULFATE
C07		COMMODITY GROUP - 2812534/2812567 (REN) 2812534 POTASSIUM CHLORIDE (POTASSIUM MURIATE) 2812567 POTASSIUM-MAGNESIUM SULFATE, REFINED (LANGBEINITE, MAGNESIA (MAGNESIUM)) POTASH (POTASSIUM) SULFATE (SULPHATE), POTASH (POTASSIUM)-MAGNESIA (MAGNESIUM) SULFATE

MINIMUM WEIGHT DESCRIPTIONS

CODE	DESCRIPTION
W01	195000.0 POUNDS

EQUIPMENT DESCRIPTIONS

CODE	DESCRIPTION
EQ+HOP,C,RR-1	Price applies in Rail Owned/Leased Covered Hopper Cars.
EQ+HOP,C,PR, ZR-1	Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply.

SHIPMENT CONDITIONS

CODE	DESCRIPTION
S001	Price must not be used in combination with other prices for the portion of the shipment prior to specified origin. The waybill origin must equal the price origin. Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
S002	Price must not be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. The waybill origin/destination must equal the price origin/destination.
S003	Price must not be used in combination with other prices for the portion of the shipment prior to specified origin. The waybill origin must equal the price origin.
S004	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
S005	Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
S006	Switching charges at origin will be absorbed up to 0275.00. Price may not be used in accordance with the provisions of Railway Accounting Rule 11 for the portion of the shipment both prior to specified origin and subsequent to specified destination.
S007	Switching charges at Origin and Destination will be absorbed up to \$275.00. No more than \$275.00 per car will be absorbed. Any additional amount will be assessed.

CHANGE INDICATOR DESCRIPTIONS

CODE	DESCRIPTION
A	ADDITION
I	INCREASE
D	DECREASE
C	CHANGE
M	MULTIPLE
X	EXPIRE

DATE DEFINITIONS

CODE	DESCRIPTION
D01	Effective Date: 11/11/2017 Expiration Date: 12/31/2017
D02	Effective Date: 01/01/2018 Expiration Date: 06/30/2018

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**Matrix4
All prices in U.S. dollars**

ORIGIN	DESTINATION	ROUTE	COM	WGT	EQ+HOP,C, RR-1	EQ+HOP,C, PR,ZR-1					CHG IND	DTE	SHP
CARLSBAD/LOVIN G, NM	MINNEAPOLIS, MN +	BNSF DIRECT	C03	W01	55.000 PT							D01	
CARLSBAD/LOVIN G, NM	MINNEAPOLIS, MN +	BNSF DIRECT	C03	W01	55.000 PT							D02	
CARLSBAD/LOVIN G, NM	WINONA, MN	BNSF DIRECT	C03	W01	55.000 PT							D01	
CARLSBAD/LOVIN G, NM	WINONA, MN	BNSF DIRECT	C03	W01	55.000 PT							D02	
CARLSBAD/LOVIN G, NM	FOREST CITY, MO	BNSF DIRECT	C01	W01	40.400 PT							D01	S002
CARLSBAD/LOVIN G, NM	FOREST CITY, MO	BNSF DIRECT	C01	W01	40.400 PT							D02	S002
CARLSBAD/LOVIN G, NM	WESTON, MO	BNSF DIRECT	C01	W01	40.400 PT							D01	S002
CARLSBAD/LOVIN G, NM	WESTON, MO	BNSF DIRECT	C01	W01	40.400 PT							D02	S002
CARLSBAD/LOVIN G, NM	ROYAL, NE	BNSF DIRECT	C03	W01	63.000 PT							D01	
CARLSBAD/LOVIN G, NM	ROYAL, NE	BNSF DIRECT	C03	W01	63.000 PT							D02	
STOCKTON, CA +	NEW ORLEANS, LA +	BNSF DIRECT	C01	W01	95.500 PT							D01	S001
STOCKTON, CA +	NEW ORLEANS, LA +	BNSF DIRECT	C01	W01	95.500 PT							D02	S001
STOCKTON, CA +	LOGANVILLE, OR	BNSF DIRECT	C06	W01	65.850 PT							D01	
STOCKTON, CA +	LOGANVILLE, OR	BNSF DIRECT	C06	W01	65.850 PT							D02	
STOCKTON, CA +	BRUCE, WA	BNSF DIRECT	C02	W01	58.200 PT	54.400 PT						D01	S002
STOCKTON, CA +	BRUCE, WA	BNSF DIRECT	C02	W01	58.200 PT	54.400 PT						D02	S002
STOCKTON, CA +	BURLINGTON, WA	BNSF DIRECT	C02	W01	58.200 PT	54.400 PT						D01	
STOCKTON, CA +	BURLINGTON, WA	BNSF DIRECT	C02	W01	58.200 PT	54.400 PT						D02	
STOCKTON, CA +	OTHELLO, WA	BNSF DIRECT	C02	W01	58.230 PT	53.620 PT						D01	S003
STOCKTON, CA +	OTHELLO, WA	BNSF DIRECT	C02	W01	58.230 PT	53.620 PT						D02	S003
GRANITE CITY, IL	PERHAM, MN	BNSF DIRECT	C01	W01	59.160 PT							D01	S006
GRANITE CITY, IL	PERHAM, MN	BNSF DIRECT	C01	W01	59.160 PT							D02	S006
GRANITE CITY, IL	BISMARCK, ND	BNSF DIRECT	C05	W01	63.060 PT							D01	S007
GRANITE CITY, IL	BISMARCK, ND	BNSF DIRECT	C05	W01	63.060 PT							D02	S007
GRANITE CITY, IL	HUNTSMAN, NE +	BNSF DIRECT	C05	W01		56.760 PT						D01	
GRANITE CITY, IL	HUNTSMAN, NE +	BNSF DIRECT	C05	W01	62.820 PT							D01	S007
GRANITE CITY, IL	HUNTSMAN, NE +	BNSF DIRECT	C05	W01		56.760 PT						D02	
GRANITE CITY, IL	HUNTSMAN, NE +	BNSF DIRECT	C05	W01	62.820 PT							D02	S007

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ORIGIN	DESTINATION	ROUTE	COM	WGT	EQ+HOP,C, RR-1	EQ+HOP,C, PR,ZR-1					CHG IND	DTE	SHP
GRANITE CITY, IL	IMPERIAL, NE	BNSF DIRECT	C01	W01	60.040 PT							D01	S007
GRANITE CITY, IL	IMPERIAL, NE	BNSF DIRECT	C01	W01	60.040 PT							D02	S007
LOGANVILLE, OR	EAST ST LOUIS, IL +	BNSF DIRECT	C06	W01	70.000 PT							D01	S005
LOGANVILLE, OR	EAST ST LOUIS, IL +	BNSF DIRECT	C06	W01	70.000 PT							D02	S005
HEREFORD, TX +	MEMPHIS, TN +	BNSF DIRECT	C07	W01		39.670 PT					A		S005
LITTLE MOUNTAIN, UT +	PLYMOUTH, WA	BNSF DIRECT	C02	W01	63.720 PT	53.430 PT						D01	
LITTLE MOUNTAIN, UT +	PLYMOUTH, WA	BNSF DIRECT	C02	W01	63.720 PT	53.430 PT						D02	
PLYMOUTH, WA	SE WASHINGTON	BNSF DIRECT	C03	W01	20.100 PT							D01	
PLYMOUTH, WA	SE WASHINGTON	BNSF DIRECT	C03	W01	20.100 PT							D02	
PLYMOUTH, WA	WHEELER, WA	BNSF DIRECT	C04	W01		20.130 PT						D01	
PLYMOUTH, WA	WHEELER, WA	BNSF DIRECT	C04	W01		20.130 PT						D02	
VILLARD JCT, WA	SE WASHINGTON	BNSF DIRECT	C01	W01	20.000 PT	20.000 PT						D01	S004
VILLARD JCT, WA	SE WASHINGTON	BNSF DIRECT	C01	W01	20.000 PT	20.000 PT						D02	S004
VILLARD JCT, WA	HOPMERE, OR	BNSF DIRECT	C01	W01	28.500 PT	27.430 PT						D01	
VILLARD JCT, WA	HOPMERE, OR	BNSF DIRECT	C01	W01	28.500 PT	27.430 PT						D02	

**BNSF RAILWAY COMPANY
CARLOAD**

PRICE AUTHORITY: BNSF 57546

**EFFECTIVE: NOV 11, 2017
EXPIRATION: JUN 30, 2018
ISSUED: NOV 10, 2017
AMENDMENT/REV: 191**

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ORIGIN GEOGRAPHY GROUPS

GROUP – CARLSBAD/LOVING, NM (REN)
CARLSBAD,NM
LOVING,NM

DESTINATION GEOGRAPHY GROUPS

GROUP – SE WASHINGTON (REN)
BRUCE,WA
GLADE,WA
HARRAH,WA
MESA,WA
MOSES LAKE,WA
OTHELLO,WA
PASCO,WA +
PLYMOUTH,WA
PROSSER,WA
WHEELER,WA

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EXTERNAL NOTES

REVISION	NOTE DATE	DESCRIPTION
191	11-10-2017	Adds rate from Hereford, TX to Memphis, TN effective 11/11/17.
190	11-01-2017	Rates extended through 6/30/2018.
189	10-19-2017	Added rate from Stockton, CA to Burlington, WA effective 10/19/2017.
188	06-26-2017	Extended the expiration date to 12/31/2017.
187	06-21-2017	Added rate from Loganville, OR to St Louis, MO effective 6/21/2017.
186	05-04-2017	Adds rate from Stockton, CA to Loganville, OR effective 5/4/17.
185	02-01-2017	INTERNAL GROUP NAME MAINTENANCE
185	12-07-2016	Extended expiration date to 6/30/17.
184	12-01-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
184	10-24-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
184	10-06-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
184	10-04-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
184	09-12-2016	Added rate for Carlsbad/Loving, NM to Minneapolis and Winona, MN eff 9/12/16.
183	08-16-2016	Added rate for Carlsbad/Loving, NM to Royal, NE eff 8/16/2016.
182	07-25-2016	Effective 8/1/2016 extends current rates through 12/31/2016.