

**REDUCTION**

**GENERAL RULES**

- Freight charges must be prepaid, or freight charges must be collect.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: [www.BNSF.com](http://www.BNSF.com).
- Prices in this One Page Tariff do not alternate with other One Page Tariffs.

**COMMODITY DEFINITIONS**

<b>STCC</b>	<b>DESCRIPTION</b>
2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE) COMMODITY GROUP - 2871313 / 15 (REN) (REN) 2871313 NITROGEN FERTILIZER SOLUTION, CONSISTING OF WATER AND AGRICULTURAL NITROGEN SALTS, NOT AMMONIATED 2871315 NITROGEN FERTILIZER SOLUTION OR FERTILIZER AMMONIATING SOLUTION, CONSISTING OF WATER AND AGRICULTURAL NITROGEN SALTS, AMMONIATED, TOTAL FREE AMMONIA CONTENT NOT

**COLUMN HEADING DEFINITIONS**

<b>COLUMN LABEL</b>	<b>DESCRIPTION</b>
COM	COMMODITY
WGT	WEIGHT CONDITION
EQP	EQUIPMENT
DTE	PRICE EFFECTIVE/EXPIRATION DATE
SHP	SHIPPING CONDITION

**COLUMN NOTATIONS**

<b>NOTATION</b>	<b>DESCRIPTION</b>
+	DESIGNATES SWITCHING LIMITS
CU	PER CUBIC FOOT UNIT
GT	PER GROSS TON

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NOTATION	DESCRIPTION
LB	PER POUND
PA	PER CONTAINER
PC	PER CAR
PF	PER CUBIC FOOT
PH	PER HUNDRED POUNDS
PK	PER CORD
PM	PER MILE
PT	PER NET TON
PV	PER VEHICLE
PW	PERCENTAGE OF CHARGES
TN	PER TRAIN
TR	PER TRAILER

**RATE LEVEL CONDITIONS**

\*\*\*\*\* THIS SECTION APPLIES TO INDIVIDUAL RATES \*\*\*\*\*

Matrix1

**COMMODITY DEFINITIONS**

CODE	STCC	DESCRIPTION
C01	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)
C02		COMMODITY GROUP – 2871313 / 15 (REN) 2871313 NITROGEN FERTILIZER SOLUTION, CONSISTING OF WATER AND AGRICULTURAL NITROGEN SALTS, NOT AMMONIATED 2871315 NITROGEN FERTILIZER SOLUTION OR FERTILIZER AMMONIATING SOLUTION, CONSISTING OF WATER AND AGRICULTURAL NITROGEN SALTS, AMMONIATED, TOTAL FREE AMMONIA CONTENT NOT

**MINIMUM WEIGHT DESCRIPTIONS**

CODE	DESCRIPTION
W01	195000.0 POUNDS

**EQUIPMENT DESCRIPTIONS**

CODE	DESCRIPTION
EQ+HOPC,PR, ZR-1	Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply.
EQ+TANK,PR,ZR- 1	Price applies in Shipper Owned or Leased Tank Cars. Mileage payments will not apply.

**SHIPMENT CONDITIONS**

CODE	DESCRIPTION
S001	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
S002	Price must be used in combination with other prices for the portion of the shipment subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Price applies when final destination is Kamloops, BC (091003) or Monarch, AB (080426).

**CHANGE INDICATOR DESCRIPTIONS**

CODE	DESCRIPTION
A	ADDITION

BNSF RAILWAY COMPANY  
CARLOAD

PRICE AUTHORITY: BNSF 58348

EFFECTIVE: JAN 01, 2018  
EXPIRATION: JUN 30, 2018  
ISSUED: NOV 01, 2017  
AMENDMENT/REV: 15

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CODE	DESCRIPTION
I	INCREASE
D	DECREASE
C	CHANGE
M	MULTIPLE
X	EXPIRE

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**Matrix1**  
All prices in U.S. dollars

ORIGIN	DESTINATION	ROUTE	COM	WGT	EQ+HOP,C, PR,ZR-1	EQ+TANK, PR,ZR-1					CHG IND	DTE	SHP
CHICAGO, IL +	KANSAS CITY, KS +	BNSF DIRECT	C01	W01	24.750 PT						C		S001
CHICAGO, IL +	KANSAS CITY, MO +	BNSF DIRECT	C01	W01	24.750 PT						C		S001
NOYES, MN +	KANSAS CITY, KS +	BNSF DIRECT	C01	W01	33.750 PT						C		S001
NOYES, MN +	KANSAS CITY, MO +	BNSF DIRECT	C01	W01	33.750 PT						C		S001
NOYES, MN +	ST JOSEPH, MO	BNSF DIRECT	C01	W01	39.420 PT						C		S001
NOYES, MN +	HOAG, NE	BNSF DIRECT	C01	W01	42.200 PT						C		S001
ST PAUL, MN +	KANSAS CITY, KS +	BNSF DIRECT	C01	W01	27.550 PT						C		S001
ST PAUL, MN +	KANSAS CITY, MO +	BNSF DIRECT	C01	W01	27.550 PT						C		S001
ST PAUL, MN +	HOAG, NE	BNSF DIRECT	C01	W01	36.900 PT						C		S001
ST PAUL, MN +	KENNEBEC, SD	BNSF DIRECT	C01	W01	34.870 PT						C		S001
FINLEY, WA +	COUTTS, AB	BNSF DIRECT	C02	W01		28.670 PT					C		S002
FINLEY, WA +	NEW WESTMINSTER, BC +	BNSF DIRECT	C02	W01		24.430 PT					C		S002

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EXTERNAL NOTES

REVISION	NOTE DATE	DESCRIPTION
15	11-01-2017	Rates extended through 6/30/2018.
14	07-12-2017	Rates extended through 12/31/17.
13	06-28-2017	Added rate from Loganville, OR to Moses Lake, WA effective 6/28/2017.
12	04-05-2017	Rates added from Noyes, MN/Chicago, IL/St Paul, MN to Kansas City, KS effective 4/6/17.
11	03-24-2017	Added rates from Noyes, MN and St Paul, MN and Chicago, IL to Kansas City, MO effective 3/24/2017.
10	03-23-2017	Adds private covered hopper rate from Noyes, MN to St Joseph, MO effective 3/23/17.
9	02-01-2017	INTERNAL GROUP NAME MAINTENANCE
9	12-22-2016	INTERNAL SYSTEM CHANGES; WILL NOT AFFECT CUSTOMER.
9	12-20-2016	Adds rate from St Paul, MN to Kennebec, SD effective 12/21/16.
8	12-01-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
8	10-24-2016	AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES
8	08-01-2016	Adds private covered hopper rates from Noyes, MN and St Paul, MN to Hoag, NE effective 8/1/16.
7	07-21-2016	Renewal Effective 8/1/2016 extends current rates through 7/31/2017.
7	07-21-2016	Renewal Effective 8/1/2016 extends current rates through 7/31/2017.
7	07-21-2016	Renewal Effective 8/1/2016 extends current rates through 7/31/2017.