

**ONE PAGE TARIFF**

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**INCREASE**

**GENERAL RULES**

- Freight charges must be prepaid, or freight charges must be collect.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: [www.BNSF.com](http://www.BNSF.com).
- Prices in this One Page Tariff do not alternate with other One Page Tariffs.

**COMMODITY DEFINITIONS**

| <b>STCC</b> | <b>DESCRIPTION</b>  |
|-------------|---|
| 2871236     | MONOAMMONIUM PHOSPHATE FERTILIZER                                   |
|             | COMMODITY GROUP - 2871235; 36; 38 (REN) (REN)                       |
|             | 2871235 DIAMMONIUM PHOSPHATE FERTILIZER                             |
|             | 2871236 MONOAMMONIUM PHOSPHATE FERTILIZER                           |
|             | 2871238 MONOAMMONIUM PHOSPHATE FERTILIZER, WITH SULPHUR AND/OR ZINC |

**COLUMN HEADING DEFINITIONS**

| <b>COLUMN LABEL</b> | <b>DESCRIPTION</b>              |
|---------------------|---------------------------------|
| COM                 | COMMODITY                       |
| WGT                 | WEIGHT CONDITION                |
| EQP                 | EQUIPMENT                       |
| DTE                 | PRICE EFFECTIVE/EXPIRATION DATE |
| SHP                 | SHIPPING CONDITION              |

**COLUMN NOTATIONS**

| <b>NOTATION</b> | <b>DESCRIPTION</b>          |
|-----------------|-----------------------------|
| +               | DESIGNATES SWITCHING LIMITS |

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| NOTATION | DESCRIPTION           |
|----------|-----------------------|
| CU       | PER CUBIC FOOT UNIT   |
| GT       | PER GROSS TON         |
| LB       | PER POUND             |
| PA       | PER CONTAINER         |
| PC       | PER CAR               |
| PF       | PER CUBIC FOOT        |
| PH       | PER HUNDRED POUNDS    |
| PK       | PER CORD              |
| PM       | PER MILE              |
| PT       | PER NET TON           |
| PV       | PER VEHICLE           |
| PW       | PERCENTAGE OF CHARGES |
| TN       | PER TRAIN             |
| TR       | PER TRAILER           |

**RATE LEVEL CONDITIONS**

\*\*\*\*\* THIS SECTION APPLIES TO INDIVIDUAL RATES \*\*\*\*\*

**65 CAR UNIT TRAIN**

**COMMODITY DEFINITIONS**

| <b>CODE</b> | <b>STCC</b> | <b>DESCRIPTION</b>   |
|-------------|-------------|--|
| C02         |             | COMMODITY GROUP – 2871235; 36; 38 (REN)<br>2871235 DIAMMONIUM PHOSPHATE FERTILIZER<br>2871236 MONOAMMONIUM PHOSPHATE FERTILIZER<br>2871238 MONOAMMONIUM PHOSPHATE FERTILIZER, WITH SULPHUR AND/OR ZINC |

**MINIMUM WEIGHT DESCRIPTIONS**

| <b>CODE</b> | <b>DESCRIPTION</b> |
|-------------|--------------------|
| W01         | 195000.0 POUNDS    |

**EQUIPMENT DESCRIPTIONS**

| <b>CODE</b>          | <b>DESCRIPTION</b>   |
|----------------------|--|
| EQ+HOP,C,RR-1        | Price applies in Rail Owned/Leased Covered Hopper Cars.  |
| EQ+HOP,C,PR,<br>ZR-1 | Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply. |

**SHIPMENT CONDITIONS**

| <b>CODE</b> | <b>DESCRIPTION</b>  |
|-------------|---|
| S001        | Price applies on unit trains not less than 65 cars per unit train and must be received as a complete unit train consist at the time of interchange to BNSF. |

**CHANGE INDICATOR DESCRIPTIONS**

| <b>CODE</b> | <b>DESCRIPTION</b> |
|-------------|--------------------|
| A           | ADDITION           |
| I           | INCREASE           |
| D           | DECREASE           |
| C           | CHANGE             |
| M           | MULTIPLE           |

BNSF RAILWAY COMPANY  
CARLOAD

PRICE AUTHORITY: BNSF 58520

EFFECTIVE: FEB 01, 2017  
EXPIRATION: JAN 31, 2018  
ISSUED: FEB 01, 2017  
AMENDMENT/REV: 8

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| CODE | DESCRIPTION |
|------|-------------|
| X    | EXPIRE      |

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**65 CAR UNIT TRAIN**  
All prices in U.S. dollars

| ORIGIN           | DESTINATION   | ROUTE       | COM | WGT | EQ+HOP,C,<br>RR-1 | EQ+HOP,C,<br>PR,ZR-1 |  |  |  |  | CHG IND | DTE | SHP  |
|------------------|---------------|-------------|-----|-----|-------------------|----------------------|--|--|--|--|---------|-----|------|
| BIRMINGHAM, AL + | ST JOSEPH, MO | BNSF DIRECT | C02 | W01 | 45.310 PT         | 42.310 PT            |  |  |  |  |         |     | S001 |
| CHICAGO, IL +    | CRESTON, IA   | BNSF DIRECT | C02 | W01 | 38.490 PT         | 36.950 PT            |  |  |  |  |         |     | S001 |
| CHICAGO, IL +    | TEMPLETON, IA | BNSF DIRECT | C02 | W01 | 40.720 PT         | 38.980 PT            |  |  |  |  |         |     | S001 |
| CHICAGO, IL +    | ULEN, MN      | BNSF DIRECT | C02 | W01 | 43.490 PT         | 41.390 PT            |  |  |  |  |         |     | S001 |
| CHICAGO, IL +    | CRYSTAL, ND   | BNSF DIRECT | C02 | W01 | 46.950 PT         | 44.620 PT            |  |  |  |  |         |     | S001 |
| CHICAGO, IL +    | HANNAFORD, ND | BNSF DIRECT | C02 | W01 | 45.160 PT         | 42.980 PT            |  |  |  |  |         |     | S001 |
| CHICAGO, IL +    | RUGBY, ND     | BNSF DIRECT | C02 | W01 | 49.280 PT         | 46.920 PT            |  |  |  |  |         |     | S001 |
| CHICAGO, IL +    | OAKLAND, NE   | BNSF DIRECT | C02 | W01 | 41.120 PT         | 39.530 PT            |  |  |  |  |         |     | S001 |

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85 CAR UNIT TRAIN

COMMODITY DEFINITIONS

| CODE | STCC | DESCRIPTION  |
|------|------|--|
| C02  |      | COMMODITY GROUP – 2871235; 36; 38 (REN)<br>2871235 DIAMMONIUM PHOSPHATE FERTILIZER<br>2871236 MONOAMMONIUM PHOSPHATE FERTILIZER<br>2871238 MONOAMMONIUM PHOSPHATE FERTILIZER, WITH SULPHUR AND/OR ZINC |

MINIMUM WEIGHT DESCRIPTIONS

| CODE | DESCRIPTION     |
|------|-----------------|
| W01  | 195000.0 POUNDS |

EQUIPMENT DESCRIPTIONS

| CODE                 | DESCRIPTION  |
|----------------------|--|
| EQ+HOP,C,RR-1        | Price applies in Rail Owned/Leased Covered Hopper Cars.  |
| EQ+HOP,C,PR,<br>ZR-1 | Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply. |

SHIPMENT CONDITIONS

| CODE | DESCRIPTION   |
|------|---|
| S002 | Price applies on unit trains not less than 85 cars per unit train and must be received as a complete unit train consist at the time of interchange to BNSF. |

CHANGE INDICATOR DESCRIPTIONS

| CODE | DESCRIPTION |
|------|-------------|
| A    | ADDITION    |
| I    | INCREASE    |
| D    | DECREASE    |
| C    | CHANGE      |
| M    | MULTIPLE    |
| X    | EXPIRE      |

BNSF RAILWAY COMPANY  
CARLOAD

PRICE AUTHORITY: BNSF 58520

EFFECTIVE: FEB 01, 2017  
EXPIRATION: JAN 31, 2018  
ISSUED: FEB 01, 2017  
AMENDMENT/REV: 8

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**85 CAR UNIT TRAIN**  
All prices in U.S. dollars

| ORIGIN        | DESTINATION   | ROUTE       | COM | WGT | EQ+HOP,C,<br>RR-1 | EQ+HOP,C,<br>PR,ZR-1 |  |  |  |  | CHG IND | DTE | SHP  |
|---------------|---------------|-------------|-----|-----|-------------------|----------------------|--|--|--|--|---------|-----|------|
| CHICAGO, IL + | CRYSTAL, ND   | BNSF DIRECT | C02 | W01 | 44.610 PT         | 42.400 PT            |  |  |  |  |         |     | S002 |
| CHICAGO, IL + | AURORA, NE    | BNSF DIRECT | C02 | W01 | 40.450 PT         | 38.490 PT            |  |  |  |  |         |     | S002 |
| CHICAGO, IL + | WATERTOWN, SD | BNSF DIRECT | C02 | W01 | 41.030 PT         | 39.060 PT            |  |  |  |  |         |     | S002 |
| CHICAGO, IL + | WOLSEY, SD    | BNSF DIRECT | C02 | W01 | 41.650 PT         | 39.680 PT            |  |  |  |  |         |     | S002 |

Single car rates

COMMODITY DEFINITIONS

| CODE | STCC    | DESCRIPTION                       |
|------|---------|-----------------------------------|
| C01  | 2871236 | MONOAMMONIUM PHOSPHATE FERTILIZER |

MINIMUM WEIGHT DESCRIPTIONS

| CODE | DESCRIPTION     |
|------|-----------------|
| W02  | 190000.0 POUNDS |

EQUIPMENT DESCRIPTIONS

| CODE                | DESCRIPTION  |
|---------------------|--|
| EQ+HOPC,PR,<br>ZR-1 | Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply. |
| EQ+HOPC,RR-1        | Price applies in Rail Owned/Leased Covered Hopper Cars.  |

SHIPMENT CONDITIONS

| CODE | DESCRIPTION   |
|------|---|
| S003 | Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. |

CHANGE INDICATOR DESCRIPTIONS

| CODE | DESCRIPTION |
|------|-------------|
| A    | ADDITION    |
| I    | INCREASE    |
| D    | DECREASE    |
| C    | CHANGE      |
| M    | MULTIPLE    |
| X    | EXPIRE      |



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Single car rates  
All prices in U.S. dollars

| ORIGIN        | DESTINATION          | ROUTE       | COM | WGT | EQ+HOP,C,<br>PR,ZR-1 | EQ+HOP,C,<br>RR-1 |  |  |  |  | CHG IND | DTE | SHP  |
|---------------|----------------------|-------------|-----|-----|----------------------|-------------------|--|--|--|--|---------|-----|------|
| CHICAGO, IL + | GRAND FORKS,<br>ND + | BNSF DIRECT | C01 | W02 | 49.710 PT            | 53.600 PT         |  |  |  |  |         |     |      |
| CHICAGO, IL + | HANNAFORD, ND        | BNSF DIRECT | C01 | W02 | 46.990 PT            | 50.340 PT         |  |  |  |  |         |     | S003 |
| CHICAGO, IL + | MINOT, ND            | BNSF DIRECT | C01 | W02 | 53.380 PT            | 58.540 PT         |  |  |  |  |         |     |      |
| CHICAGO, IL + | PETERSBURG, ND       | BNSF DIRECT | C01 | W02 | 49.910 PT            | 53.690 PT         |  |  |  |  |         |     |      |
| CHICAGO, IL + | AURORA, NE           | BNSF DIRECT | C01 | W02 | 45.570 PT            | 47.500 PT         |  |  |  |  |         |     | S003 |
| CHICAGO, IL + | WATERTOWN, SD        | BNSF DIRECT | C01 | W02 | 46.390 PT            | 49.430 PT         |  |  |  |  |         |     | S003 |

EXTERNAL NOTES

| REVISION | NOTE DATE  | DESCRIPTION  |
|----------|------------|--|
| 8        | 02-01-2017 | INTERNAL GROUP NAME MAINTENANCE  |
| 8        | 01-05-2017 | Renwal with rate adjustments eff 2/1/2017  |
| 7        | 01-05-2017 | Modify rates effective 02/01/2017.   |
| 6        | 12-01-2016 | AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES  |
| 6        | 10-24-2016 | AUTHORITY RE-ISSUED DUE TO SHIPMENT CONDITION CHANGES  |
| 6        | 09-27-2016 | Added rates from Chicago, IL to Aurora, NE, Watertown, SD and Hannaford, ND effective 9/27/2016.   |
| 5        | 01-29-2016 | Renewal with date extention to 1/31/2017.  |
| 4        | 12-03-2015 | Added rate from Chicago, IL to Crystal, ND effective 12/1/15.  |
| 3        | 11-30-2015 | Added rate from Chicago, IL to Crystal, ND effective 12/1/15.  |
| 2        | 11-17-2015 | Extended expiration date to 1/31/2016.   |
| 1        | 02-06-2015 | Added rates for Chicago, IL to Minot, ND, Petersburg, ND and Grand Forks, ND eff 2/6/2015.   |
| 0        | 02-03-2015 | New tariff with unit train rates from Chicago, IL to Creston, IA; Templeton, IA; Ulen, MN; Crystal, ND; Hannaford, ND; Rugby, ND; Oakland, NE; Aurora, NE; Watertown, SD; and Wolsey, SD; and from Birmingham, AL to St Joseph, MO effective 2/4/15. |