

CUSTOMER COPY**LOCAL (RR/PR C-HOP)****GENERAL RULES**

- Freight charges must be prepaid when BNSF is the originating carrier or freight charges must be collect when BNSF is the terminating carrier.
- Price applies in U.S. Funds.
- Price is not subject to a Fuel Surcharge.
- The Price document number, correct address and patron code must be shown on the bill of lading to insure accurate billing. Payments of freight charges on interline through rates within this price authority are as follows: Freight charges must be prepaid when BNSF is the originating carrier. Freight charges must be collect when BNSF is the terminating carrier.
- Price authority is subject to change without notice.
- Transportation under this agreement is subject to BNSF Rules Book 6100-Series in effect as of the date of shipment. A copy of this Rules Book may be obtained via the internet at: www.BNSF.com.
- Prices in this Single Page Price List do not alternate with other Single Page Price Lists.

COMMODITY DEFINITIONS

CODE	STCC	DESCRIPTION
	2812534	POTASSIUM CHLORIDE (POTASSIUM MURIATE)

SHIPMENT CONDITIONS

R11 MAY ORIGIN/SW 315 BOTH	Price may be used in combination with other prices for the portion of the shipment prior to specified origin. If used in combination, separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Switching charges at Origin and Destination will be absorbed up to \$315.00. No more than \$315.00 per car will be absorbed. Any additional amount will be assessed.
R11 BOTH MUST/SW 315 BOTH	Price must be used in combination with other prices for the portion of the shipment both prior to specified origin and subsequent to specified destination. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. Switching charges at both origin and destination will be absorbed up to \$315. No more than \$315 per car will be absorbed. Any additional amount will be assessed.
SWITCH NOT ABS - ORIGIN	Switching charges at Origin will not be absorbed.
R11 MST ORG/315 BTH/>65 C	Price must be used in combination with other prices for the portion of the shipment prior to specified origin. Separate freight bills will be issued for each price used according to the provisions of Railway Accounting Rule 11. No more than \$315.00 per car will be absorbed. Any additional amount will be assessed. Switching charges at both origin and destination will be absorbed up to \$315.00. Price applies if minimum tender per shipment is 65 cars. Price must be used in combination with other prices.

GRAIN PRODUCTS
SINGLE PAGE PRICE LIST

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EQUIPMENT

EQ+HOP,C,RR Covered RR Price applies in Rail Owned/Leased Covered Hopper Cars.
 owned/leased

EQ+HOP,C,PR,ZR Pvt. Covered Zero mlg. Price applies in Shipper Owned or Leased Covered Hopper Cars. Mileage payments will not apply.

MATRIX2

ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	DATE	CI	Pvt. Covered Zero mlg.	Covered RR owned/leased
NEW WESTMINSTER, BC +	FIREBAUGH, CA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$81.07 PT	
NEW WESTMINSTER, BC +	HELM, CA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$81.07 PT	
NEW WESTMINSTER, BC +	MARSHALL, WA	2812534-PTSM CHLORIDE	BNSF Direct	R11 BOTH MUST/SW 315 BOTH	195,000 LB			\$34.05 PT	\$35.85 PT
NEW WESTMINSTER, BC +	SEATTLE, WA +	2812534-PTSM CHLORIDE	BNSF Direct	R11 BOTH MUST/SW 315 BOTH	195,000 LB			\$20.10 PT	\$21.10 PT
BLUE ISLAND, IL	HORN, MO	2812534-PTSM CHLORIDE	BNSF Direct	SWITCH NOT ABS - ORIGIN	195,000 LB			\$37.45 PT	
CHICAGO, IL +	QUINCY, IL	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$26.23 PT	
CHICAGO, IL +	GARDEN CITY, KS	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$41.17 PT	
CHICAGO, IL +	KANSAS CITY, KS +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$26.40 PT	
CHICAGO, IL +	ASH GROVE, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$40.95 PT	
CHICAGO, IL +	AURORA, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$45.46 PT	
CHICAGO, IL +	CROCKER, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$39.77 PT	
CHICAGO, IL +	HORN, MO	2812534-PTSM CHLORIDE	BNSF Direct	SWITCH NOT ABS - ORIGIN	195,000 LB			\$37.45 PT	
CHICAGO, IL +	KANSAS CITY, MO +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$26.40 PT	
CHICAGO, IL +	LOCKWOOD, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$40.95 PT	
CHICAGO, IL +	ROLLA, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$39.77 PT	
CHICAGO, IL +	SOUTH RIVER, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$26.23 PT	

GRAIN PRODUCTS
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ORIGIN	DESTINATION	COMMODITY	ROUTE	SHIPMENT CONDITIONS	MIN WGT	DATE	CI	Pvt. Covered Zero mlg.	Covered RR owned/leased
CHICAGO, IL +	ST CLAIR, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$38.39 PT	
CHICAGO, IL +	WAC, NE	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$43.14 PT	
CHICAGO, IL +	FT WORTH, TX +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$39.67 PT	
CHICAGO, IL +	GALENA PARK, TX	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$44.26 PT	
NOYES, MN +	CRESTON, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$42.55 PT	
NOYES, MN +	KANSAS CITY, KS +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$35.99 PT	
NOYES, MN +	KANSAS CITY, MO +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$35.99 PT	
NOYES, MN +	ST JOSEPH, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$42.04 PT	
NOYES, MN +	GRAND ISLAND, NE	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$52.49 PT	
NOYES, MN +	HOAG, NE	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$45.01 PT	
NOYES, MN +	WAC, NE	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$46.60 PT	
ST PAUL, MN +	KANSAS CITY, KS +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$29.38 PT	
ST PAUL, MN +	KANSAS CITY, MO +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$29.38 PT	
ST PAUL, MN +	HOAG, NE	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$39.35 PT	
ST PAUL, MN	KENNEBEC, SD	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB	05/17/2021 - 05/24/2021		\$37.18 PT	
ST PAUL, MN	KENNEBEC, SD	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB	05/25/2021 - 08/31/2021	D	\$36.93 PT	
SUPERIOR, WI +	BURLINGTON, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$34.30 PT	\$35.56 PT
SUPERIOR, WI +	BURLINGTON, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MST ORG/315 BTH/>65 C	195,000 LB			\$22.53 PT	\$25 PT
SUPERIOR, WI +	ISLAND PARK, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$39.81 PT	
SUPERIOR, WI +	ISLAND PARK, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MST ORG/315 BTH/>65 C	195,000 LB			\$35.83 PT	
SUPERIOR, WI +	TEMPLETON, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$46.90 PT	\$48.17 PT
SUPERIOR, WI +	TEMPLETON, IA	2812534-PTSM CHLORIDE	BNSF Direct	R11 MST ORG/315 BTH/>65 C	195,000 LB			\$38.83 PT	\$40.10 PT

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SUPERIOR, WI +	GARDEN CITY, KS	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$44.89 PT	
SUPERIOR, WI +	ST JOSEPH, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$43.77 PT	\$45.04 PT
SUPERIOR, WI +	ST JOSEPH, MO	2812534-PTSM CHLORIDE	BNSF Direct	R11 MST ORG/315 BTH/>65 C	195,000 LB			\$35.71 PT	\$36.96 PT
SUPERIOR, WI +	ST LOUIS, MO +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MAY ORIGIN/SW 315 BOTH	195,000 LB			\$39.29 PT	\$40.56 PT
SUPERIOR, WI +	ST LOUIS, MO +	2812534-PTSM CHLORIDE	BNSF Direct	R11 MST ORG/315 BTH/>65 C	195,000 LB			\$25.59 PT	\$28.60 PT

UNIT OF MEASURE

LB	Per Pound
PT	Per Net Ton

ROUTE

BNSF

CHANGE INDICATOR DESCRIPTIONS

A	Add
C	Change
D	Decrease
I	Increase
K	Cancel
M	Multiple
X	Expire

DEFINITIONS

CI	Change Indicator
MIN WGT	Minimum Weight
UOM	Unit of Measure
+	Switching Limits

NOTES

Maintenance

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